

**THE TIMES**  
1785-1985

## Tomorrow

City puppeteers  
Merchant bankers who  
pull the  
takeover strings

Holy war  
Six years of  
conflict in  
the Gulf

Misty-eyed  
Miles Kingston embraces  
the mellow  
fruitfulness of autumn

"On your bike"  
David Butler finds  
few memorable  
political phrases

## Portfolio

Today's Times Portfolio competition prize is £4,000, double the usual amount because to one won yesterday. Portfolio list, page 18; how to play, information service, back page. On Saturday, £22,000 can be won - £20,000 in the weekly competition and £2,000 in the daily.

## Attack on pensions proposal

The Confederation of British Industry has firmly rejected government proposals to scrap the state earnings related pension scheme (Serps) and replace it with more modest personal pensions, claiming the move would increase employment costs and lead to inadequate pension provision and instability of the pensions system. Page 2

**Leoni assaulted**  
Leoni Cornelli, aged three, whose bound body was found in a Suffolk ditch on Tuesday, drowned after being seriously sexually assaulted. Page 3

**Salvage attempt**  
A new attempt to salvage the Wellington bomber in Loch Ness will be made tomorrow.

**Jobs increase**  
Manufacturing jobs rose by 4,000 in July but the underlying trend still showed a decline. Average earnings for the year to July went up by 8.8 per cent. Page 19

**Plunge verdict**  
An open verdict was returned in an inquest on William Russell, the Lloyd's underwriter who plunged 11 storeys from a Spanish hotel after increasing his life insurance to over £1 million. Page 2

**Tough budget**  
France's Socialist Government has dropped the pre-election tradition of give-away budgets and plans instead one of the toughest budgets since the war. Page 7

**Top jobs**  
Managers in industry and commerce should look for idealism among candidates for jobs, says John Garnett, director of The Industrial Society. He is introducing today's eight-page general appointments section which contains a wide variety of executive and management posts. Pages 31-38

**Royal launching**  
The first of Britain's two 12-metre yachts to challenge for the America's Cup will be christened by the Princess of Wales on December 4. Page 25

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Letters: On Public Health Laboratory Service, from Dr J. M. Grange, and others; the Broads, from Lord Onslow, and Dr E. A. Ellis  
**Leading articles:** Hung parliaments; Piarrigan contract. Features, pages 12, 14  
The myth of black-Asian solidarity; Pakistan, democracy fights for a foothold; the Liberals' local heroes; Profile of Laurent Fabius; the nuclear button - will America strike first?  
Books, pages 12, 13  
Stuart Evans reviews John Fowles, John Mortimer, and David Hughes; Peter Jones on Greek religion; Malcolm Deas on Sandinistas  
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## Thatcher calls halt to 'tit-for-tat' row with Moscow

By Nicholas Ashford, Diplomatic Correspondent

Mrs Thatcher called a halt yesterday to the escalating espionage row between London and Moscow, claiming that Britain's expulsion of 31 Soviet officials - all of them described as KGB agents - had "broken the heart" of a massive Soviet spy ring in Britain.

Although the Soviet Union has ordered an equal number of Britons to leave Moscow - six more were expelled yesterday - British officials strenuously denied that this acrimonious dispute had ended "in a draw" or that Britain had shown signs of weakness in deciding not to expel even more Russians.

There was absolutely no comparison between the action taken by the British Government and the Soviet authorities, a Foreign Office spokesman said yesterday.

Britain had acted to "defend itself from actions designed to undermine the security of the UK. For the Soviet Government it was a matter of vindictive retaliation completely without justification."

Yesterday's expulsions meant that 15 British diplomats, eight members of the embassy staff in Moscow, two businessmen and six British journalists have been

ordered to leave the Soviet Union within three weeks. Eight Soviet diplomats, five members of the Embassy staff, seven members of the Soviet trade delegation in Highgate, three businessmen, six journalists and two Soviet translators attached to international organizations are being expelled from Britain.

The decision to call a halt to the expulsions was taken by Mrs Thatcher as she was flying from Cairo to Luxor after she was telephoned by Sir Geoffrey Howe, the Foreign Secretary, with the news that Moscow had ordered another six Britons to leave.

On arrival at Luxor, which she was visiting as part of her tour of Egypt and Jordan, she said that as Britain had eliminated the core of the KGB's subversive and intelligence operation in Britain she had decided not to respond further to Moscow's "wholly unjustified expulsions."

She added: "I hope this is the end of the matter and that we can get on with a constructive relationship. I shall try to draw the line under it."

The Kremlin's latest retaliation showed the Soviet Union

"in a pretty poor light," she told journalists. "They were caught red-handed and are now reduced."

Despite British claims of victory in this dispute, which was set off by the defection of Mr Oleg Gordievsky, the former KGB chief in London, there is little doubt that Whitehall has been stunned by the toughness of the Soviet response. Britain had expected only token reprisals to its original decision to expel 25 alleged Soviet spies last Thursday.

British officials pointed to the fact that a Scottish trade delegation had been given a warm welcome in Moscow while the present row was going on as a sign that the Soviet Union at least wanted to keep commercial relations intact.

Several other trade visits are scheduled later this year.

The whole question of Anglo-Soviet relations will be discussed between Sir Geoffrey and Mr Eduard Shevardnadze, his Soviet counterpart, in New York on Monday. This meeting, which will take place at the Soviet mission to the United Nations, promises to be a frosty one.

## Relief in the British community

## Outcome satisfies the Kremlin

From Richard Owen, Moscow

The end of Britain's tit-for-tat expulsions battle with the Soviet Union was greeted yesterday with satisfaction by Kremlin officials, and with relief by members of the dwindling British community in Moscow.

Diplomats were divided over whether the crisis, which ended with the expulsion of six more Britons from Moscow, had seriously damaged Mr Mikhail Gorbachev's affable and reasonable Western image or has simply proved that the Soviet leader was determined to be tough under pressure in the run-up to his meeting with President Reagan.

Sir Bryan Cartledge, the British Ambassador, was summoned to the Foreign Ministry yesterday morning and told that five British diplomats and a

journalist were being expelled and had three weeks to leave. This spiteful act, Sir Bryan said, was a "one-for-one" Soviet response to Britain's expulsion of a second list of six Soviet spies on Monday.

The crisis began on Thursday, when 25 Russians named as spies by Mr Oleg Gordievsky, the KGB defector, were told to leave London.

On Saturday the Kremlin retaliated by expelling the same number of Britons, including five journalists and two businessmen as well as diplomats until Mr Gorbachev came to power. Moscow had always responded proportionately in tit-for-tat exchanges, since there are three times as many Russians in London as there are Britons in Moscow.

Sir Bryan said that the expelled Russians had all been incontestably identified as intelligence agents, whereas the Britons were innocent victims.

He said that yesterday's Soviet retaliation was a "vengeful and spiteful act". It was

Continued on page 9, col 1

## Britain urges early Middle East talks

From Ian Murray, Amman

The opportunity for peace in the Middle East must be grasped before the end of this year, Mrs Margaret Thatcher said here last night.

Speaking at a banquet given in her honour by King Hussein she said: "We in Britain are ready - and I hope others will be ready - to use that very short period to create the right circumstances for peaceful negotiations."

"We need a climate of greater confidence so that all parties will be prepared to take some risks for peace. Peace will not come through violence and terrorism."

"Peace cannot come if large numbers of people in the occupied territories are denied the possibility of living under a system and government in which they can have confidence."

The Prime Minister was told categorically by the king that the Palestinian Liberation Orga-

nization would have to be involved in any negotiations.

He said: "Any parties to the dispute ought to be parties to the resolution, thus opening the way for participation in the peace process by the PLO on behalf of the Palestinian people."

The king also wanted an international conference set up to pave the way for peace. This is an idea Mrs Thatcher has rejected and she said during her visit to Cairo that such a conference would be more likely to slow the peace process.

The king devoted a large part of his speech to an attack on Israeli occupation of the West Bank, describing "the inhuman treatment of the Arabs under occupation" and "the terror practised by these (Israeli) settlers and fanatics."

Today Mrs Thatcher is due to have an hour and a half of discussions with the king

## BL falls £11m into the red

By Ian Griffiths

BL, the state-owned car group, plunged into red in the first half of the year. Its operating loss of £11.3 million wiped out the profits of £17.9 million it made at the same stage a year ago.

However, the figures are distorted by the absence of profits from Jaguar, which had made an operating profit of nearly £45 million in the first half of 1984 and was sold to the private sector in August last year.

If Jaguar had been included from the 1984 figures BL would have made a £26.9 million loss, rather than its £17.9 million profit.

Although BL had the benefit of the use of the £186 million it raised from the sale of Jaguar, the company still lost £44.8 million after all deductions, up from £34.9 million in the first six months of this year.

Despite strong sales in July and August, BL remains cautious about the prospects for the rest of the year.

The 800 workers on the No 1 Metro assembly line at Austin Rover's Longbridge plant were given two hours off yesterday to celebrate the 10 millionth car produced at Herbert Austin's former factory near Birmingham. They watched a factory floor performance by nine Bluebell Girls from the Lido night club in Paris. Imports ruling, page 4

Kenneth Fleet, page 19

## Parents' Aids panic

The Government was urged yesterday to dispel panic among parents who fear that their children may be at risk from Aids through contact with infected children.

Last night, an Aids specialist tried to reassure parents at a Hampshire school who have kept 50 children at home because one pupil, a haemo-

philic, has developed antibodies to the disease.

Dr Anthony Pinching, of St Mary's Hospital, Paddington, London, met parents and teachers at Scantabout Primary School, Chandler's Ford.

However, a parent, Mr Terry Goddard, said: "Service men were told there was no danger in our early atom bomb tests. EEC action, page 2

## Retirement at 60 'is discrimination against women'

By Patricia Clough

The British practice of obliging women to retire earlier than men is in breach of European Community law, the Advocate-General of the European Court of Justice decided yesterday.

Sir Gordon Slynn was ruling in the case of Miss Helen Marshall, a Southampton nurse who had to retire at 60, five years earlier than male colleagues. The final verdict from the European court is due in December and the judges usually follow the advice of the advocates general, of whom there are four.

If they do, the Government would be obliged to change its retirement provisions, either by allowing women to work until 65, making men stop at 60, or fixing another common retirement age.

The ruling was warmly welcomed by the Equal Opportunities Commission, which is backing Miss Marshall's case in the hopes of establishing the principle of sexual equality in pensions and retirement, which are not provided for in the Sexual Discrimination Act.

"We have been trying to get equality in this since we were established in 1975," a commission official said. It was a "deep injustice" that women



President Alfonsín replies to press questions in Bonn yesterday before continuing to Paris on his European tour

## NUM breakaway movement falters

By Craig Seton

The moderate Leicestershire area appears almost certain to remain within the National Union of Mineworkers as pit head votes of its 2,000 members reveal that the momentum for a breakaway is rapidly falling.

Miners at South Leicestershire have voted almost unanimously in a pithead show of hands to stay within the national union.

With miners at only one of the area's four collieries still to give their judgment, a leading Leicestershire union official yesterday conceded: "It looks very much that the general consensus is that there is no much desire to leave the union. The momentum for a breakaway is at a full stop."

If Leicestershire does remain within the NUM, it will be another blow for the proposed new Union of Democratic Mineworkers (UDM), a breakaway federation being planned by Nottinghamshire, South Derbyshire and the Durham-based Colliery and Allied Trades Association.

They will hold vital ballots on the same day sometime next month. A simple majority is required to leave the national union.

Cosa, the moderate 15,000-strong white collar section of the NUM, has already decided against joining the breakaway after receiving assurances that it was an autonomous body with

its own rules whose members could not be ordered to strike.

The Leicestershire leadership made no recommendation to its men on the breakaway issue, but instead asked miners to demonstrate their feelings at branch levels. However, with the breakaway movement apparently running strongly in neighbouring Nottinghamshire and South Derbyshire, it was thought likely they would take a similar course.

The union official said: "There was a lot of anger in the area during the miners' strike, but now our people have mellowed. Time is a great healer and the breakaway mood is at a standstill here. A lot of the men are saying that it is probably not in their best interests to leave the union."

There have been reports, too, that enthusiasm for the UDM is receding in South Derbyshire, although its four branches are still expected to vote to leave the NUM.

One South Derbyshire branch secretary said yesterday that union loyalists had disrupted pit head meetings and it had been difficult to judge the opinion of miners.

Mr Ken Toon, the South Derbyshire general secretary, has agreed to be interim president of the proposed breakaway union.

Miners reinstated, page 2

## Beirut hostage back in US after release

From Trevor Fishlock, New York

The Reverend Benjamin Weir, the missionary kidnapped in Beirut sixteen months ago, is safely back in the United States and will talk about his captivity at a news conference in Washington today.

He was released on Saturday and turned over to American officials in Beirut. He was flown to Norfolk, Virginia, and reunited with his family.

The Presbyterian Church in New York, which announced his release yesterday, said he was in "good shape".

President Reagan spoke to Mr Weir yesterday from the Presidential jet while on his way from Washington to deliver a tax reform speech in Concord, New Hampshire.

Mr Weir, aged 61, was one of seven Americans abducted in Beirut over the past year and a half.

President Reagan, who announced the release to his audience in Concord said: "I will not be satisfied until all the hostages are released."

The release has raised hope in the United States that the other hostages may also be freed.

Mr Weir was seized on May 8, 1984. The Islamic Jihad group released photographs of him in May this year in which he appeared haggard.

Information about the release came first from Mr Weir's wife, Carol, who worked with her husband in Beirut and, since his kidnapping, has been in the United States.

## Kinnock meets Alfonsín in Paris

Paris (AFP) - President Alfonsín of Argentina, who arrived here last night for a four-day official visit, had immediate talks with Mr Neil Kinnock, the British Labour Party leader, on Argentina's sovereignty claim to the Falklands.

The meeting in a Paris hotel has provoked the disapproval of Mrs Thatcher, who has always refused to discuss sovereignty while Britain and Argentina are still technically at war.

Argentinian sources say that Señor Alfonsín and his delegation place "exceptional importance" on the meeting with Mr Kinnock.

The Labour leader, who wants the issue discussed under United Nations auspices, said on Monday that sovereignty negotiations would be hard after the 1982 war, "but better than silence, which serves the interests of nobody."

Mr Alfonsín's visit to France is aimed mainly at winning French economic support for his deeply indebted country, as well as European help in settling the Falklands controversy.

President Mitterrand of France met Señor Alfonsín, whom he called "the defender of liberty and the rights of man - the man who was able to reconcile Argentina with itself" on his arrival.

After seven years of military dictatorship, Argentina returned to democracy two years ago.

The Argentine president, who is accompanied by his Foreign Minister, Señor Dante Caputo, and Economy Minister, Señor Juan Sourrouille, as well as by businessmen, hopes to attract French investment.

He is expected to stress that Argentina can hope to pay off its \$48 billion (£36 billion) debt only if it exports more, and that it can do this only if it is not balked by trade protectionism in western Europe.

● LONDON: A British request led the United States to block a recent Israeli sale of 12 US-supplied Skyhawk jets to Argentina, diplomatic sources in the state department said.

In the last moment of the sale last month and that the ageing jets were still in hangars at Ben Gurion Airport near Tel Aviv.

German caution, page 9

Continued on back page, col 8

## French air strike chaos

Most of France's internal air services were cancelled during the first day of the French air traffic controllers' strike, which is due to end this evening, and most of Air France's medium haul European flights were unable to operate. Air France managed to maintain its intercontinental flights, although with some delays.

Yesterday the normally busy Paris airports of Orly and

Roissy were nearly deserted with only five per cent of the Orly flights operating and 69 per cent of those at Roissy.

Planes overflying France also suffered delays and some cancellations due to the controllers enforcing a strict work to rule.

It is estimated that the situation today will be much the same with a large number of cancellations and delays.

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## CBI firmly rejects move to drop state pension scheme

By Edward Townsend, Industrial Correspondent

The Confederation of British Industry yesterday firmly rejected government proposals to scrap the state earnings related pension scheme (Serps) and replace it with more modest personal pensions.

Sir James Clesminson, CBI president, said the Government's plan should be "thrown on the bonfire" and the whole project rewritten.

The Government's proposals, outlined in a Green Paper from Mr Norman Fowler, Secretary of State for Social Services, would increase employment costs and lead to inadequate pension provision and instability of the pensions system, Sir James said.

Speaking after the monthly meeting of the CBI ruling council, which expressed "very great and deep concern", Sir James said that when national insurance contributions, minimum pension contributions, administrative costs and industrial relations realities were taken into account, total employment costs would be increased significantly. The cost would be particularly heavy on smaller companies and those with contracted-out pension schemes.

He added: "For those companies which employ the greater part of the nation's work force, employment costs could be increased by more than was gained from the abolition of the National Insurance surcharge, the jobs tax."

The CBI believed the basic structure of the Green Paper proposals was not sustainable. "And in any case major changes would soon be required placing yet further burdens on business."

In addition the financial inducement proposed in the Green Paper, to contract back into the state scheme before 1987, could completely disrupt capital markets. CBI members were also concerned about lack of political consensus on the proposals.

Sir James said the CBI favoured a three-tier solution. The first should be the state's provision of a basic pension; the second should be occupational pensions or by a Serps scheme modified to limit cost increases; and the third should be left to the individual to provide for himself. That could be encouraged by some relaxation of the Inland Revenue rules.

## Unionist snub for King

The deputy leader of Ulster's Democratic Unionists has cancelled the first meeting scheduled between his party and Mr Tom King, Northern Ireland Secretary, in protest at Mr King's visit to Dublin on Tuesday for talks with Irish ministers.

Mr Peter Robinson was to have met Mr King on Monday in the absence of the Rev Ian Paisley, the DUP leader, but said yesterday he would not play second fiddle to Dublin.

Mr King could not have been unaware that his choice of meeting foreigners before local Unionist leaders would be grossly offensive... it was a calculated and measured snub to the unionists of this province," Mr Robinson said.

A Northern Ireland Office spokesman said one of Mr King's first acts on arriving at Stormont on September 17 was to write to the various provincial party leaders inviting them to talks.

A meeting date offered to Mr James Molyneux, the Official Unionist Party leader, was prior to the Dublin visit but Mr Molyneux was away.

An OUP spokesman confirmed this account and said Mr Molyneux would meet Mr King on Friday.

Mr King's readiness to visit Dublin is being seen as an indication of how important he felt it was to soothe the surprise and anger of Mr Peter Barry, Irish Foreign Minister, over the totally unexpected replacement of Mr Douglas Hurd at Stormont just as the Anglo-Irish negotiations were entering their final stage.

## Dounreay inquiry ordered

By Ronald Faux

A public inquiry was ordered yesterday into the plan to build a reprocessing plant for fast reactor fuel at Dounreay in the north of Scotland.

Mr George Younger, Secretary of State for Scotland, called in the planning application made to the Highland Regional Council by the UK Atomic Energy Authority and British Nuclear Fuels. He said the planning and environmental implications of the European demonstration plant extended beyond the region.

Mr Younger made an order that the proposals should be considered at a public local inquiry, but refused to allow any wider issues on government nuclear policy to be considered. This, he said, had been covered by a statement on British participation in the European fast reactor collaboration made in May by the Secretary of State for Energy.

More than 500 objections have already been received to the project from conservation groups and individuals who are demanding that the hearing should have a wider remit. The island councils in Orkney, Shetland and the Western Isles have strong reservations and the Highland Regional Council has not yet reached a view. It is awaiting reports from consultants on the technical implications of the scheme and a study of the transport options for moving irradiated fuel from the site.

The reprocessing plant will take about eight to 10 years to build and will need a construction force of up to 800.

## Black union officials remain a rare breed

By Donald Macintyre, Labour Editor

Mr Bill Morris' appointment as deputy general secretary of the Transport and General Workers' Union could prove the most important breakthrough yet in overcoming the notorious under-representation of black workers in the upper echelons of the labour movement.

Such detailed evidence as there is suggests that black workers, including those of Afro-Caribbean and Asian origin, are more likely to be loyal trade union members than white workers. There is some sketchy evidence to suggest that in areas where workers are concentrated the number of

Labour Party black section activists are threatening to take their campaign for a new system of positive discrimination within the party to rank-and-file unionists after this month's Bournemouth conference. Union black votes will ensure a victory for the Labour leadership, who accuse the activists of attempting to create an apartheid system within the party.

black shop stewards is increasing. But there are few black full-time officials or black representatives on the more important lay committees such as union executives. According to the most recent TUC report on the subject, there are only eight affiliated unions with any black full-time officials.

Neither the appointment of Jamaican-born Mr Morris, aged 46, nor his steady promotion through a number of exacting full-time jobs in the union, can disguise this unpalatable fact.

There are no black people on the TUC's 51-member general council although this does not



Mr Ron Todd, (centre), general secretary of the Transport and General Workers' Union, leading an anti-apartheid demonstration outside South Africa House in Trafalgar Square, London yesterday (Photograph: Chris Harrie).

make it different from other important British institutions. The difference is that unions, more than most, have firm policies for eradicating racism. A strongly critical GLC report on the subject put it last November: "The policy statements are impressive, the provisions implemented are far from impressive."

It may be invidious to pick examples as the gap between policy and practice is probably evident in most unions. But it is illustrated by a case in which the Amalgamated Union of Engineering Workers directed by the Commission for Racial Equality to agree specific proposals for equal opportunity course material in its training programmes after a discrimination case at BL. Nearly four years later, the CRE declared in its annual report this year that it was "unable to report any progress."

Not even the efforts of the National Union of Public

Employees, which has done more than most to include anti-racism material in its training programmes, could prevent its Westminster No 1 branch from being served in 1983 with a non-discrimination notice for exerting pressure on the council not to employ a black dustman.

The most detailed study to emerge of problems encountered by black workers in trade unions from the Lancashire Association of Trades Councils. In a report published this month in association with the CRE it made a number of recommendations for increasing the role of black members including systematic monitoring of unions to establish their individual grades, shifts or sections and how far they are involved in trade union activity.

Mr Aaron Haynes, director of the CRE's employment division, accepts enthusiastically this recommendation, arguing that unions should intensify

monitor their own practices as institutions. He also believes they should accelerate their participation in the monitoring programmes which every black organization now agrees are an essential prerequisite for eradicating discrimination by employers.

Mr Haynes who believes that the argument within the Labour Party about black sections could have been avoided with ease, if party leaders had thought sensitively about the needs of black members and activists 15 years ago, gives a warning that a refusal by trade unions to build on the TGWU executive's decision to appoint Mr Morris would produce the same pressure for black sections within unions.

According to Mr Haynes, the appointment of Mr Morris to the number two job in the TGWU is a long-awaited signal to black trade unionists "that even in the biggest unions the route to the top is achievable."

But he said yesterday that its effectiveness as a precedent depended on unions acting sensitively in response to the move. If the unions want to be able to ride on the crest of this experience, Bill Morris got there without a black section of the TGWU.

There's no way he can be described as a stooge or an Uncle Tom. But the problem will come if, after five years, black trade unionists are saying what happened, was this just one swallow which they are now expecting us to call a summer?

## Nalco take 4.5%

Delegates representing 75,000 white collar health workers in Nalco, yesterday agreed to accept the Government's 4.5 per cent pay offer, but gave a warning that they would seek a joint pay campaign with other health service unions for next year.

## Sogat ready to go it alone on print deals

By Barrie Clement, Labour Reporter

Leaders of the Society of Graphical and Allied Trades 1982 (Sogat '82) the biggest print union, have drawn up a strategy for the newspaper industry which could "freeze out" the rival National Graphical Association (NGA).

Senior Sogat officials yesterday made it clear that their union would be prepared to bring out national and local papers where they had an agreement about new technology and where the NGA's attitude was "obstructive".

The first test of such a policy could come at a meeting on September 30 between Miss Brenda Dean, general secretary of Sogat, and Mr Rupert Murdoch, chairman of News Group Newspapers, publishers of the Sun and the News of the World.

Miss Dean has declared that her union would assure production of the papers at the new plant at Wapping, east London, if the NGA could not reach agreement.

So far, the association has been insisting that skilled jobs in the machine room held by Sogat members should revert to the NGA when printing is transferred from Bouverie Street. The association traditionally represents skilled machine managers in the rest of Fleet Street.

Sogat has invited other unions, including the NGA, to attend the talks with Mr Murdoch, but Miss Dean wants to conclude a deal quickly rather than face the threat of "deunionization". The leadership of Sogat is

## EEC action on infectious disease urged

By Thomson Prentice, Science Correspondent

Britain and other EEC countries should co-operate to tackle serious health problems, such as drug abuse, smoking and infectious diseases, a House of Lords select committee reports today.

The EEC member countries failed to learn from each other's experience, with all too little being learnt in Britain, the report says.

Comparable data from differ-

ent countries does not exist and was "out of date and incomplete, thus preventing or inhibiting valid comparisons between countries".

The training of doctors specializing in infectious diseases and the need for greatly improved data on health trends are particular areas where co-operation would be beneficial.

The report urges the Government to take the initiative in clarifying what community action would be acceptable,

because it would be a step towards community legislation on some health issues. "Pending such clarification, there is a strong case for informal co-operation on health problems."

The committee took evidence from experts in infectious diseases, alcohol, smoking and drug abuse, and organizations such as the British Medical Association, the Medical Research Council and the Royal College of Physicians.

Dr David Tyrrell, a leading

authority on infectious diseases, said that more European co-operation was needed to tackle AIDS (acquired immune deficiency syndrome).

"AIDS has invaded all countries of the community in different ways, but has everywhere caused distress and apprehension."

House of Lords Select Committee on the European Communities 13th Report 1984-85 Co-operation at Community Level on Health-Related Problems (Stationery Office, £9.60).

## Liverpool heads for strike chaos

From Collis Hughes, Liverpool

Liverpool looks certain to plunge into chaos on Wednesday, although support for an indefinite strike may come from less than half of the council's 30,000 employees.

Nine meetings during the next five days will decide the support for the strike call, issued by the joint shops stewards committee.

Mr Kenneth Baker, Secretary of State for the Environment, has rejected a request from the council's Militant leadership for permission to borrow an extra £25 million, saying it would make the city's bad financial situation even worse.

It seems likely that the rallies, to be followed by secret strike ballots, will split manual and white collar workers. While office staff are expected to reject

## Peace pleas from race leaders

By Craig Seton

Pleas for unity between the Asian and black community in Birmingham in the wake of the Handsworth riot were made yesterday as the city's Community Relations Council sought to heal a serious rift in its ranks.

Asian members of the 65-strong council have said that they are resigning because, they claimed, West Indian leaders had failed to condemn the looting and arson attack on Asian properties in the violent disturbances 11 days ago, when gangs of youths, mainly black, rampaged through the streets.

At a special executive meeting yesterday Mr James Hunt, the black chairman of the council, said he wanted to offer an "olive branch" to the Asian brothers and would be prepared to go down on his knees to restore unity.

Mr Hunt denied that the violence had been created only by black youths. About 40 white youths and 40 Asians had been arrested. The number of West Indians arrested had risen to more than 200.

He claimed that strangers to Handsworth, from Brixton, Liverpool and elsewhere, who had been involved in the disturbances had been reluctant to stop when local black youths walked side by side with the police to try to end the trouble.

## Computers to speed up home sales

By Christopher Warman, Property Correspondent

Increasing computerization of the work of the Land Registry and the extension of the compulsory registration of land would help to speed up and simplify house conveyancing, Lord Hailsham of St Marylebone, Lord Chancellor, said yesterday.

Speaking at the opening of the new Land Registry building in Birkenhead, he reaffirmed the Government's commitment to simplifying the procedure. He added that additional manpower had been made available to the Land Registry so that compulsory registration of land would cover 85 per cent of the population of England and Wales by 1988 compared with 73 per cent in 1984.

Announcing new plans for computerization, Lord Hailsham said that experiments had been taking place for some time. The Land Charges Registry, which records charges against unregistered land, has been fully computerized since 1974, and work is going on to put on computer the register of title.

Computerization will lead to quicker and more efficient service. It will permit direct access by the conveyancing profession, who will then be able to obtain the answer to a search or inquiry without the need to submit a form. Eventually we hope to achieve a link on computer for all searches and inquiries both at Land Registry and local authority level," he said.

## Peat shortage

Peat Production in the Irish Republic has dropped by almost 70 per cent this year because of wet weather. The slump could lead to a fuel shortage during the winter.

The Times overseas selling prices: Australia \$10.00; Belgium 9.00; Canada 10.00; Denmark 9.00; France 9.00; Germany 9.00; Greece 9.00; Hong Kong 10.00; India 10.00; Italy 9.00; Japan 10.00; Korea 10.00; Malaysia 10.00; Mexico 10.00; New Zealand 10.00; Norway 10.00; Portugal 10.00; Singapore 10.00; South Africa 10.00; Sweden 10.00; Switzerland 10.00; Taiwan 10.00; Thailand 10.00; USA \$11.75; Venezuela 10.00.

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## FAMINE RECOVERY FUND

## "THERE HAS TO BE CHANGE"



"The most overwhelming feeling that I had in coming to Ethiopia is one of anger. This surely has to be the last famine the world ever sees. There has to be change. It's time for us all to stop appealing and begin demanding."

Glenda Jackson has just returned from Wollo province in the north-east of Ethiopia.

Despite enormous international relief efforts the horror of Ethiopia has not gone away. Nor have the problems that caused the famine.

We must work together with the Ethiopian people to develop the enormous potential that lies in Ethiopia. Jim Howard, Oxfam's technical manager, reports on the recent rains: "Those poor people in Robo feeding camp couldn't believe their eyes. Tired and hungry, they watched in horror as a raging torrent of water washed over the dry river bed only 100 yards from where they stood. The waves were six feet high, carrying thousands of tons of precious topsoil. By nightfall the water was completely gone and with it possibly the hopes for next year's harvest."

"And yet, at the bottom of one valley in Robo, 5 billion tons of water lie in the shade. All we have to do is pump that water up to the surface. With proper conservation and irrigation these people can look after their own lives."

Oxfam needs additional funds to aid recovery and to help prevent such famine and starvation ever happening again. Please send whatever you can.

Here's my donation to Oxfam's FAMINE RECOVERY FUND for Ethiopia and Sudan. £50 £25 £10 £5

Please send me information on Oxfam's work in Ethiopia and Sudan.

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Send to: Famine Recovery Fund, Room TM22, Oxfam, TROOPPOST, Oxford, OX2 7DR, or phone 0865 56814 for Credit Card donations, any time.



## Parent attacked at Bradford protest school

By a Staff Reporter

A big driver who took two of his children to Drummond Middle School, Bradford, yesterday was attacked by a 40-strong mob. The headmaster, Mr Ray Honeyford, had arrived 30 minutes earlier without incident.

Mr Muhammad Iqbal Ansari, who was kicked, punched and jostled, said: "Two of my children told me that someone had tried to stop them going to school and so I came with them today."

"I will not have my children used as political scapegoats. I want nothing to do with these people. I respect Mr Honeyford and my children will continue to go to his school."

"I will not give in. We are a law-loving community."

Mr Ansari, who has five children, was asked as he talked to journalists. The police dragged the mob away and he was taken through a police line.

## C5 joy rider charged under pedal cycle law

A joy rider yesterday became the first person in Britain to be convicted of taking and driving away a Sinclair C5. Anthony Thompson, aged 34, a market worker, pleaded guilty at Bristol magistrates' court to taking and driving away a pedal cycle without the consent of the owner. He was fined £74 and ordered to pay costs of £24.

Mr Stephen Carpenter, for the prosecution, said the offence occurred at Bristol docks on June 8. The owner of the C5, Mr Geoff Meeds, who had bought it two days earlier, reported it missing and police caught Thompson near by with the machine.



Mr Anthony Thompson, who was fined for taking C5

## Rail talks to continue

Negotiations to reach an agreement on the introduction of driver-only trains are to continue today after more than six hours of talks between British Rail and its unions. They ended last night with still no agreement on the reinstatement of 251 dismissed guards.

## Nine miners in Scotland to get jobs back

By Ronald Faux

Nine miners at Scottish pits who were dismissed during the strike are to be given back their jobs, the National Union of Mineworkers in Scotland said yesterday. This follows interviews with colliery managers and approval by Mr John Louden, Scottish area director.

A spokesman for the National Coal Board refused to confirm the numbers or to say how many more of the 206 men dismissed during the strike for alleged picket line offences will be offered their jobs back.

The NUM welcomed what Mr Eric Clarke, Scottish secretary, called a return to common sense.

It is unlikely the final number of men to be re-employed will satisfy the union. The review was started two months ago and some miners are dismayed that only a handful of the dismissed men have so far been allowed back. The Scottish area work force has fallen from 13,000 before the strike to 9,000 at present.



## Broken marriages and unemployment blamed for increase in child abuse

By Martin Fletcher

One day after the body of Leonie Cornall, aged 3, was found in a Suffolk ditch, the National Society for the Prevention of Cruelty to Children yesterday released figures showing another distinct increase in the number of physically and sexually abused children in England and Wales.

The National Children's Home also launched a campaign called Children in Danger to counter the effects of "rising poverty, increased drug misuse, deteriorating housing, escalating family break-down, a continuing high level of physical and sexual abuse, and cuts in services for children".

And Mr Geoffrey Dickens, a Conservative MP, promised to reintroduce his Bill during the next session of Parliament to protect children from adults seeking sexual relationships, which failed for lack of parliamentary time last year. He said it had been "a dreadful summer of child abuse and murders".

The NSPCC says that the number of abused children registered with the charity rose to 904 last year from 831 in 1983. It estimates that 7,038 children aged under 15 were physically abused in 1984, and claims that in the six years from 1979 instances of physical abuse increased by 70 per cent from 0.43 to 0.73 per 1,000 children. The sharpest increase last

year was in the number of sexually abused children: up from 51 registered cases in 1983 to 98. Of the aggregate for the two years, 4 per cent of victims were aged under four, 26 per cent were between five and nine, and 49 per cent were between 10 and 15. Eighty-seven per cent were girls.

The figures indicate that marital discord and unemployment are prime "trigger-factors" for child abuse.

Of the physically injured children, fewer than half lived with both natural parents while 28 per cent lived with their mother and a father substitute. Of sexually and emotionally abused children, 31 per cent lived with both natural parents and 40 per cent lived with substitute fathers.

Of the parents and rent-substitutes of abused children last year, fewer than 15 per cent of the mothers had jobs compared with a national average of 50 per cent, and 30 per cent of fathers were employed.

Launching the National Children's Home campaign, Lord Tynan, the charity's chairman, said: "Our children are our future and yet they are being assaulted by so many problems and pressures. We fear that unless urgent action is taken at every level, more and more children will be exposed to danger".

The NCH says that 2,000

children a week see their parents separated, 1.7 million live in families that are on or below the poverty line, 400-a-week are taken into care because of neglect or ill-treatment, and three times as many are drug addicts compared with three years ago. A total of 83,000 families was homeless last year, of which 73 per cent had children.

The Children in Danger campaign aims to collect one million signatures by December for a petition calling on the Government to provide more resources for social services, health care, youth and education.

It makes specific proposals including education for parenthood in school curricula, government assessment of the impact of all new legislation on children, the exemption from VAT of voluntary organizations working with the young, and more substitutes for youth custody.

The NCH urged parents to keep children out of danger by following a simple six-point code. Parents should be generous in the time they give their children, make them feel valued, explain things happening within the family that affect them, provide detailed rather than vague warnings about possible dangers, make them feel secure and make sure they have fun.

## Dead girl sexually assaulted

Leonie Cornall, aged three, whose body was found in a ditch in Suffolk on Tuesday, had been seriously sexually assaulted, but was still alive when dumped in the water, the police said yesterday. Her death was caused by drowning.

The girl's body was found midway between two bridges, in four feet of water in the canal

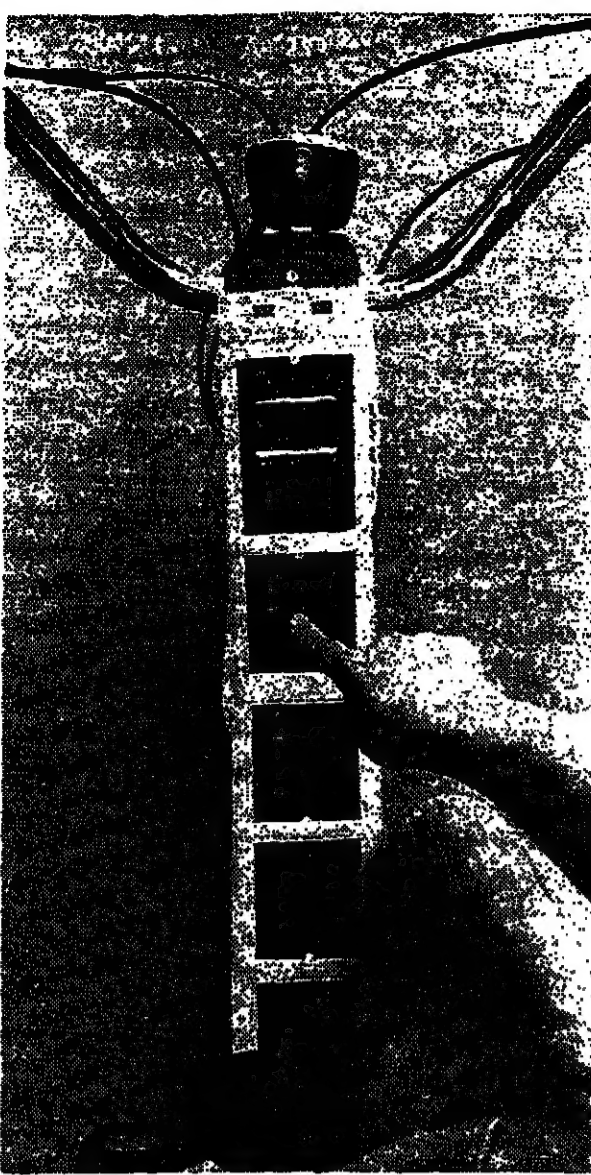
which feeds the river Lark beside the A1065 at Barton Mills, Suffolk, eight miles north-east of Newmarket.

She was dumped in the water on Friday night or in the early hours of Saturday morning, Mr Eric Shields, head of Suffolk CID, said.

The girl was wearing only the top half of her dark blue

pyjama suit. The police are looking for the bottom half of the outfit which could give clues to where the assault took place and to her murderer.

The child's father, Mr David Cornall, aged 41, officially identified the body. Her mother, Mrs Gail Keating, aged 31, left The Dunes caravan site, Great Yarmouth, where she had been staying with the child,



## Cycle a sound sensation

A bicycle manufacturer yesterday launched what the not-so-young-at-heart are likely to see as the ultimate space invader: a bicycle for children with integral radio and sound synthesizer as optional extras (Tony Samstag writes).

The Raleigh Vektor Electronic seeks to strike a modern Night Rider/Street Hawk image with its blend of BMX-style ruggedness and electronic gadgetry, but its appeal to the average youngster almost certainly lies in an instinct to make as much noise as possible. As Peter Davies, aged 10, of

## Prices cut for next year's tour holidays

Travel companies, expecting more than a million more Britons to book package holidays for next summer, are offering lower prices and guaranteeing no surcharges.

Prices for holidays in Spain, in particular, after the bombings and a disastrous tourist season, are already being offered at below this year's, and price reductions are expected for Italy, too. But holidays to Greece and Yugoslavia are expected to cost more.

Lunn Poly, the second largest package holiday agent after Thomas Cook, yesterday launched a discount scheme for customers booking 1986 summer before Christmas. It will be distributing discount vouchers worth up to £20 a person on holidays booked to one in three households from next Monday.

It is also encouraging early bookings with a scheme making it possible for customers to delay paying the deposit until after Christmas.

Mr John MacNeill, Lunn Poly's managing director, said yesterday that 1985 had been a very disappointing year for the travel industry.

"But prospects for next year are very good. Those who decided to forgo their only dose of Mediterranean sun have now experienced an all too chilly reminder of how miserable a bucket and spade holiday on a wet British beach can be", he said.

"The catalyst of lower hotel rates, a strong pound versus the main tourist currencies and one of the poorest British summers on record this year will combine to make 1986 a boom year for overseas holidays", Mr MacNeill said.

British Airways Holidays has announced that about half of the summer holiday prices offered by its three main tour operating arms, Enterprise, Sovereign and Martin Rooks, will be reduced, while capacity will be increased by 20 per cent.

## BBC programme reopens file on murder case

By Peter Evans, Home Affairs Correspondent

The Home Office is to consider fresh evidence which suggests the wrong man is in prison for the murder of a woman aged 20. Two witnesses have been found who say that they saw the woman, Carol Wilkinson, alive at the alleged time of the attack.

The Home Office said yesterday that new evidence would be examined to see if there was a possible miscarriage of justice and whether there should be a further police investigation. The only thing to connect Anthony Steel, now serving a life sentence, with the murder was a key-ring, allegedly belonging to the victim. Steel is "almost certainly an innocent man," the BBC 1 programme *Rough Justice*, scheduled for tonight claims.

## Convertible planned for Rover 600 series

By a Staff Reporter

Austin Rover has been working on convertible and hatchback models for its Rover 600 series which is due to be launched early next year.

Car magazine reports in its latest issue that the new Rover is "a surprising mixture of the fashionable and the unfashionable, the advanced and the conservative". Modern design features in-

clude a low, short bonnet, flush-fitting door handles, internal rain gutters and particularly large doors; the high boot adds to aerodynamic efficiency, with the twin exhaust pipes let into the under-casing.

The Rover 600 saloon will come in two engine sizes, two litre and the Honda 2.5 litre, and trim levels will be split into S, SE, and Vanden Plas.

## Businessmen lag in world pay league

By Edward Townsend, Industrial Correspondent

Senior business executives in developing nations such as Mexico, Venezuela and Singapore earn more than those in Britain, according to a survey published yesterday.

In spite of criticism of pay awards in industry and of salaries for top executives, Britain's chief industrialists are paid less than almost all their western counterparts, the survey says.

Worldwide Total Remuneration, compiled by the US-based management consultants, Towers, Perrin, Forster & Crosby, shows that in the United Kingdom the cash remuneration, including annual bonus, of a typical chief executive of a £75 million company employing about 1,500 people was £50,000 for the past year.

A manufacturing worker was paid an average of £4.45 an hour, £9,250 a year.

In some developing countries where manual workers are paid a "pittance" and executive talent is scarce, salaries are very high. A Venezuelan chief executive earns about 37 per cent more than a Briton, although hourly wages are 71 per cent lower.

Similarly, in Mexico and Singapore, workers are paid a fraction of British wages, while executives earn about a quarter more. But comparisons with other European countries and the United States show how far behind British executives are.

The US high flyer is paid 160 per cent more and the Swiss 86 per cent more. The West German is paid 40 per cent, the Belgian 37 per cent, the Dutch 23 per cent and the French 20 per cent.

Mr John Carney, head of the survey firms' pay practice in the

## Ashley to have village funeral

The funeral of Mrs Laura Ashley will take place tomorrow in the Welsh village of Carno, to which her flair for design brought prosperity.

The funeral service, at the Church of St John the Baptist at Carno, near Newtown, Powys, will be for the family and friends only. But it will be relayed on a public address system to other mourners in the churchyard.

The church is just a few hundred yards from the headquarters of the multi-million pound business which Mrs Ashley and her husband Bernard, developed from humble beginnings in the village's disused railway station more than 20 years ago. Carno was then something of a dying village, suffering high unemployment, but now villagers have relatively high wages.

Tomorrow's service will include a eulogy by Lord Evers, the Liberal peer, who was a close friend of Mrs Ashley and a non-executive director of the company.

Laura Ashley shops will close for an hour tomorrow for the funeral. Then they will be back to business to aid an ambitious expansion programme costing more than £20 million this year and probably more in 1986. The company is proceeding with plans to raise money from a Stock Exchange flotation. Shares in the company could go on sale to the public before the end of this year.

The inquest on Mrs Ashley, who died, aged 60, on Tuesday, after being in a coma for 10 days after a fall at the Cotswolds home of her daughter Jane, was formally opened by the Coventry coroner yesterday and adjourned until October 9.

Earnings as a % of UK figures			
Executives		Workers	
Hong Kong	90	Brazil	20
Argentina	84	Hong Kong	25
Mexico	96	Sweden	28
Sweden	97	Venezuela	29
Australia	97	Argentina	38
Spain	100	Singapore	41
Brazil	108	Italy	80
Italy	112	Spain	108
France	120	Japan	108
Netherlands	123	France	122
Mexico	125	Italy	125
Singapore	128	Netherlands	145
Japan	129	Belgium	150
Venezuela	137	Australia	155
Belgium	137	Sweden	156
W Germany	140	W Germany	161
Canada	149	Switzerland	162
Switzerland	185	Canada	193
US	251	US	216

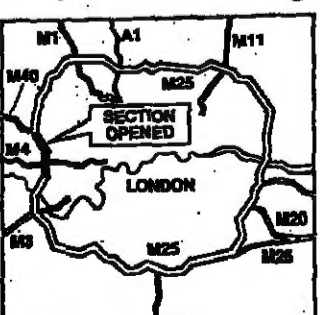
## 'Teething troubles' delay M25 section

By Michael Bailey  
Transport Editor

Mr Nicholas Ridley, Secretary of State for Transport, confirmed yesterday that the troubled Reigate to Wisley section of the London M25 orbital route would open on October 7 as planned, and appeared to admit that his department might be partly responsible for delays.

Speaking at the opening of the 6.3-mile section of the motorway between the M40 and M45 near Heathrow Airport, Mr Ridley said the new concrete specification imposed on Birs-Farr, the contractors, last summer had been used successfully on 10 other sections of the motorways.

But he admitted that the specification, designed to extend the life of the Reigate to Wisley section well beyond 20



years, was a technical advance, and that such progress was rarely achieved without "teething problems". That was "the price you pay for progress".

He said that the contractors had completed their work by the new agreed date last week, and declined to say whether a claim would be made against them for delays.

"I have my own ideas as to the reasons for the delay but I am not going to say what they are", he said. He would await the results of an expert inquiry before reaching a decision.

The section opened yesterday, costing £90 million, brings into use a new fast route from the north to the south and west of England.

## Some Air India victims 'alive when they hit sea'

Some of the victims of the Air India jumbo jet disaster were still alive when they hit the sea, a pathologist said yesterday.

Professor Cullin Doyle, who supervised the post-mortem examinations of 131 bodies recovered from the catastrophe in which all 329 people on board died, was giving evidence on the second day of the inquest in Cork.

Professor Doyle said there were four separate groups of injuries. Some victims died from impact injuries incurred on the aircraft, and others died from "flail" injuries received when free-falling from the aircraft, which was at 31,000 ft. Some bodies had a combination of those injuries.

Those in the fourth category drowned. "They were still alive when they entered the water although they were not necessarily conscious", he said.

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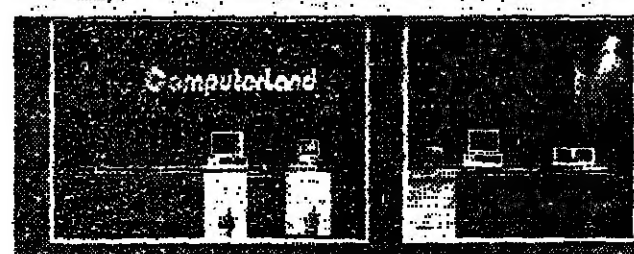
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## LIBERAL ASSEMBLY/DUNDEE

## Reform plans • Housing crisis • Polaris dispute • Extremists warning

## OWEN'S SPEECH

## Beware of claiming too much, SDP chief warns the Alliance

Reports by John Winder, Anthony Hodges and Sheila Beardsall

Opinion polls showed that the electorate believed the Alliance was ready for power and as that wave of opinion rolled on remorselessly people would believe there could be an Alliance government. Dr David Owen said yesterday in a speech which received prolonged applause at the Liberal assembly in Dundee.

But the leader of the Social Democratic Party, added: "We are not there yet. Do not preempt that, do not over-claim, but do not lose your real objective."

Throughout the country people wanted to "bust two-party, class-based politics" that had damned the country for too long.

"We are convinced this country has been badly governed now for decades past. We are convinced we have got to have constitutional, democratic reform in order to ensure this country is better governed," he said.

Constituencies should conform to natural, traditional communities and the two parties ought to draw up a list of such natural communities and see whether they made sense on the ground. This would challenge the mythology that there was something sacred about the present system.

A fairer society was part of the recipe for making a stronger

and more prosperous society.

"A sense of national unity overriding the interests of any class or section, that is what we will fight for that is what we will win for. A sense of national unity, is the prerequisite to economic recovery. It is the prerequisite to a greater sense of fairness and freedom."

It is that which Liberals and SDP and we in our alliance are fighting and aiming for. It is that which we will achieve," he said.

The Liberal victory at Brecon and Radnor had been dramatic and the political commentators had got it wrong. The constituency was next to that of Mr. Kinnoch's and the Welsh were notoriously anti-Tory. If there was ever going to be a time when Labour broke through it ought to have been at Brecon.

The central issue facing the country was unemployment. "I am one of the four million moaning minnies," he said. They were needed to remind the Government of its responsibilities to the unemployed and to school-leavers and to those who had been without a job for four or five years.

Dr Owen said he had visited Handsworth privately on Monday without television cameras or journalists and talked to people on Loxells Road who had lost shops. There was a considerable element of

criminality, of looting, problems related to drugs, of people coming in from outside and of racial tension between the different ethnic groups.

"But to deny that the signs of frustration that are arising now in Birmingham, once the industrial heartland of this country, as unemployment rises is to deny all the evidence," (Applause). Mrs Thatcher's decision not to call a full judicial inquiry was a grave mistake, he said.

"We must look again at this problem because I fear it will happen again". He was particularly interested in the relationship between riots and drugs as no one understood the depth of the problem.

What of the next few years? It was critically important not to create a vacuum. Nature and politics abhorred a vacuum. "There is no vacuum in British politics because we are filling it," he said.

"We are the parties that have championed postal balloting, championed effective trade unionism, that have argued long and hard that you must bring trade unions back to their members and make the leaders responsible to the trade unionists, about the need for strong and active trade unionism and the right to be a member of a trade union over the GCHQ affair."



Dr David Owen (bottom left) being congratulated on his speech yesterday by a delighted Mr David Steel. (Photographs: John Mannings)

## TWO NATIONS

## Big housing policy change demanded

A standing ovation of more than a minute was given to Mr Simon Hughes, MP for Bermondsey and Southwark at the end of a debate on housing. He had just likened Mrs Margaret Thatcher to a latter day fishwife presiding over a housing policy which had been "a macabre and tragic version of the Tale of Two Cities". It was a tale of two nations.

A resolution demanding 11 separate actions on housing by the Government involving changes of policy was passed by a large majority.

Mr Mark Hayes, chairman of the party's housing panel, said the motion was designed to respond to the needs of those in housing conditions which no civilized society should tolerate

and to those without homes and no chance of getting them.

Mr Mike Harskin, Brent South, prospective parliamentary candidate, said that it was impractical to tell young people standing outside empty houses that there was no hope of housing them.

Councillor Rose Colley, Southwark and Bermondsey, said that many people lived in totally unsuitable housing. Most had an impossible dream of a house with a garden, but others were in a worse position, without a home.

Councillor Desiré Razall, of Richmond on Thames and chairman of the housing committee there, said that housing policy must be related to the needs of the area

## JUSTICE

## Police body for London is requested

The assembly will be asked to approve a motion tomorrow calling for a change in the law to create a democratic police authority for the Metropolitan Police, covering Greater London, and to give all police authorities power to oversee the work of chief Constables and lay down their operational priorities.

The motion also calls for the setting up of liaison panels as part of a process of involving local communities in consultations with their police forces.

Delegates will also be asked to approve the overhaul of the legal aid system, central government funding for law centres and an appointments system for court appearances.

## CONFERENCE NOTEBOOK

Sullivan visited Gilbert in Dundee yesterday. There was no need for a Rupert D'O'Leary Carte to bring them together, to remind them of the score that together they were popular and a success and apart they might disappear.

Sullivan, David Owen, came willingly to see Gilbert, David Steel, and to address his Liberal Assembly. Nonetheless, there was speculation among his followers about the reception he would receive.

Sullivan was known for his pomposity, for his snobbish inclination to flatter his friendship with Queen Victoria, and above all for his desire, which he allowed to surface from time to time, to go it alone, write his own music and forget about Gilbert.

David Owen is known, at least at this assembly, for his superiority, his inclination at least to refer to the Queen and his penchant for reminding folk that he was once Foreign Secretary, and above all for his disinclination, not so long ago, to get his tongue around the word Alliance. Gilbert's followers care about words. With all this in mind the Assembly was fearful. It was ready to bristle.

There was no need. The David Owen who had dared to upset them in the past had changed. He was tense; his hand wandered from his jacket pockets to his trouser pockets, and finally settled on either side of the rostrum. But the words flowed: Fellow members of the Alliance, he began. They sighed. He had started on the right note and sweet music was to follow when Owen paid tribute to the way in which the Liberals had rebuilt their party in recent years from the roots up.

He acknowledged that they had a firm base within the community - something which the SDP does not have - and he did not once mention that he was a former Foreign Secretary and nor did he try to emphasize the differences between them.

There was no rhetoric. Sullivan's new tune is low key and soft. It encompassed many leitmotifs of policy but nothing fancy. This politician is not a joke one; he did try something about a Minsie Minnie being a German rocket-propelled bomb but it was apostrophised, not played upon, and lost in a swirl of seriousness and common sense. The way to prepare for government is to behave like one, and he was behaving like one.

There was relief at the end; G and S were a team indeed. Well, at least four people thought so as they stood in applause immediately to be slowly followed by others moved by respect, if not warmth. Within hours, however, and with David Owen gone, a large picture of David Steel was plunked firmly on the stage - a provocative move which proved that the removal of the first picture of the two Davids had nothing to do with a dislike of the personality cult and an unsuitable backdrop against which to tackle the afternoon's debate on the need to promote the closest possible partnership with the SDP.

The pictorial provocation was matched by the approach of a handful of speakers calling for one leader and in one case totally repudiating the Alliance. Fringe activities perhaps, but it turned thoughts away from serious theatre and back to opera.

Linda Christmas

## Polaris policy 'by next year'

By Anthony Bevis, Political Correspondent

The Liberals should face the fact that defence was a prime area of voters' concern. Dr David Owen said in his address to the Assembly.

But at a joint press conference with Mr David Steel the leader of the Social Democratic Party said later that he was convinced that the two parties' differences on the Polaris deterrent and its successor would be ironed out by next year.

Both parties agree that Polaris should be part of the disarmament talks but while the SDP "would not abandon Britain's existing nuclear capability and are willing to replace Polaris," the Liberals are fierce in their opposition to any

perpetuation of an independent British nuclear deterrent once Polaris becomes obsolete.

Dr Owen told delegates "One of the major reasons why people switched out of Labour and did not stop off at the Alliance but went straight to the Conservatives, was a deep-seated unease about the way the Labour Party would have handled the defence and security of this country."

The Alliance had since been boosted by the support and defection and support of disappointed and disillusioned voters who have switched to the Tories in 1979 and 1983.

The Alliance leaders are pinning their hopes of resolving the defence split on a high-

powered joint policy commission, which is expected to report by next May.

It is being said, however, that the reports may well include a number of "bags of flour" which could burst over the two parties at next year's conference.

Mr Steel said in a BBC television interview yesterday that he was not going to be "harried and pushed" into "finding a quick, snap, one-line solution" to the Alliance differences on Polaris and on American cruise missiles based in Britain, which the Liberals want removed.

Local lift-off, page 14  
Leading article, page 15

## Car import ruling may encourage bargain hunters

By Clifford Webb, Motoring Correspondent

Tuesday's ruling by the European Court of Justice that Ford of Germany must supply right-hand drive cars to British motorists wishing to import them has focused attention again on the savings to be made by importing a car from the Continent.

Extensive discounting by manufacturers selling in Britain has reduced the gap in the past three years.

North Sea oil coming on stream in late 1979 boosted the pound sharply and triggered off the personal import boom. From a few hundred specialist cars a year in 1979 personal imports reached an estimated 50,000 in 1981 and a peak in excess of 70,000 in 1983. They fell to 50,000 last year and were still declining in the first half of this year.

Ford cars were among the most popular early imports, which led to the company instructing its German dealers in 1982 to refuse orders for right-hand drive cars for Britain.

The widespread publicity given to the European Court ruling could lead to renewed interest in personal imports, however, there are still substantial savings to be made but there are pitfalls.

The most frequent complaint is that agents specializing in personal imports seldom keep promises on delivery dates. Readers of *The Times* report delays of up to eight months. When eventually they collect their cars in Brussels or Düsseldorf, the two most favoured centres, they often differ significantly in specification from those ordered.

Savings recently quoted by agents included £4,000 on a Citroen CX 2.4 Prestige, more than £3,000 on a Renault 25 V6, £800 on a BMW 318i, £800 on a Honda Accord £2,600 on a Rover Sierra Ghia 2-litre Estate, and £80 on an Austin Metro.

No Vauxhall cars are imported but their Opel equivalents are popular buys. An Opel Rekord Estate GLS was quoted with a saving of £2,400 and an Opel Senator CD £2,000. But the biggest saving was £4,000 on an Opel Monza GSE three litre.

On October 1 the so-called EEC "Block Exemption" regulation will come into force. It instructs manufacturers to supply dealers in any member country who have orders from another EEC country with cars which conform to that country's specifications, provided the model is normally available in both countries.

It will also restrict price differences between one country and another to 12 per cent. Failure to comply could result in EEC commissioners withdrawing approval of franchise agreements.

The Consumers' Association says it will help the commissioners to "police" the regulation by monitoring prices with regular surveys.

The industry's official voice, the Society of Motor Manufacturers and Traders, naturally takes a more cautious view. It says that a quoted saving of £1,200 on a car selling at £5,700 in Britain and £4,500 in Germany is misleading. The United Kingdom model would carry extra equipment worth £100 worth on the German model. In addition, the fiercer discounting here would reduce the list price by about £450 more than in Germany.

It claims the true price-savings of £350 would be further eroded by the cost of time, travel and accommodation to the point where it would not be worth the trouble.

The society blames the price gap on the strength of the pound. Before 1979 it was cheaper to buy a car in Britain, it says. Since then the pound has risen against other European currencies.

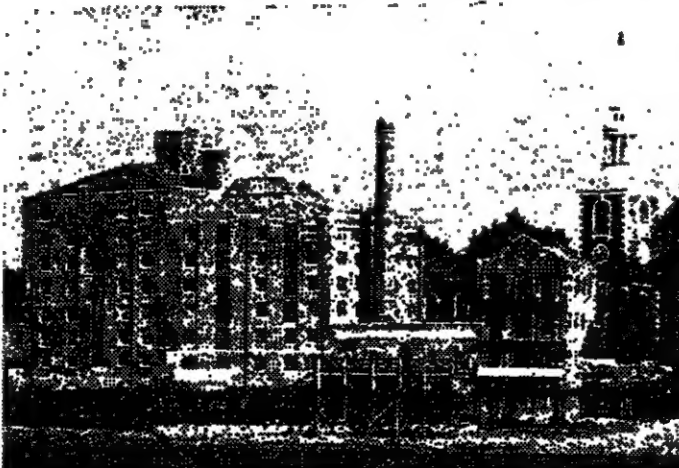
## Accolades for public design

By Charles Kneivt, Architecture Corr.

The mediocrity of most developments was criticized yesterday when the 1985 Housing Design Awards were announced at the Royal Institute of British Architects in London. There were 22 awards and 41 commendations, with 17 going to the public sector.

The report for the Greater London area commented: "Schemes completed recently are visually more interesting than those of a decade ago, and now demonstrate a proper concern for those who are to live in them". These remarks could be applied to most of this year's winners.

Among the most interesting award winners is the conversion of Thames Tunnel Mills, Rotherhithe, south-east London, into 71 flats for mostly young people. Designed by Hunt Thompson Associates, commissioned by London and Quadrant Housing Trust and



The Thames Tunnel Mills at Rotherhithe (above) have been converted into 71 flats with an atrium (right). It was designed by Hunt Thompson Associates.

built by Eve Construction, the nineteenth-century warehouse and flour mill had lain derelict for more than 10 years.

The mill site in an outstanding conservation area, which enabled the Historic Buildings and Monuments Commission to make a substantial grant. The architects have provided an interior of great scale, yet comfortably domestic in character, the assessors said.

There is a simple roof garden and many of the flats enjoy a view along the Thames "worth a king's ransom".

The Kingswood Beaumont total care unit in Surrey won a double award for the Richmond, Surrey practice D Y Davies Associates; in the private/public sector housing for the elderly and dwellings designed for the disabled categories.

## Warning on arms plants switch to private sector

A Commons committee yesterday warned the Government that its desire to privatize the royal ordnance factories quickly should not override the importance of getting the best value for money for the taxpayer.

The all-party committee of public accounts also criticized the present arrangements for monitoring the efficiency of the management of the factories and demanded that Parliament should be able to oversee the spending of public money by them while they remained in the public sector.

In January this year the factories which have traditionally supplied ammunition, land weapons and fighting vehicles to the Ministry of Defence and which are financed by a government trading fund, became a public company under the Companies Act with a view

## Veal farm closed by monks

Monks in the West Sussex village of Storrington have closed a veal farm which has attracted "animal rights" protests.

The Premonstratensian Canons at the Our Lady of England Priory used the continental crating method of rearing calves at Gerston farm.

Last year, they were cleared of nine charges of cruelty after being taken to court by Compassion in World Farming.

The Prior, the Right Rev George Joyce, said yesterday: "Due to the introduction of the milk quotas and subsequent shortage of calves our farm became uneconomic."

Miss Carol Long, education officer for Compassion in World Farming, said: "It will give us extra encouragement to continue our battle against other veal farms, as we understand there are 10,000 calves being reared in crates in Britain. It's very cruel and should be banned."

## Rescued girl dies

Donna Morris, aged 10, of Folkestone, who had been in intensive care since she was rescued two weeks ago after a wave washed her out to sea, has died at the Kent and Canterbury Hospital.



## Jury finds 'lack of care' in Serpentine drowning

A boy aged six who drowned in the Serpentine lido, Hyde Park, while on an outing with social workers died as the result of an accident aggravated by lack of care.

A jury at Westminster coroners' court took two hours yesterday to reach its decision after earlier being unable to decide on a unanimous verdict.

Dr Paul Knapman, the coroner, said he would not make any formal recommendation because he had every confidence that the Department of Environment would look into the matter after the death.

Adrian Wright, of Invillie Road, Walworth, South London, was in a party of seven children aged between five and nine on a Southwark day care centre "expedition" to the lido on July 24. The boy's mother, Mrs Yvonne Wright, told the court no one had asked for permission to take the boy and he was a non-swimmer.

After the child went missing, the social workers, Miss Martine Carruthers and Mr Lance Richard, searched for him among the 500 bathers. His body was recovered in 4ft 6in of water under a diving board.

Dr Knapman told the jury he could not see any grounds for criticizing the action taken by the people involved, but said

they might have acted differently with hindsight. "The only way to be certain of no catastrophe is to keep an eye on the children the whole time," he said.

After the hearing Mrs Wright, aged 24, and her husband, Mr Clinton Stephenson, aged 27, of the North Peckham estate, Peckham, who are separated, said they would be seeking legal advice.

Mr Stephenson said the council was trying to put the blame on the lido to cover up for its own mistakes.

He said: "If they were doing their job properly this sort of thing could not happen." "We will never forget it - it will always be with us. At least we can sleep a little better." Mr Stephenson added that a lot of improvements needed to be made to the lido but nothing would bring his son back. He said: "It will take a lot for people to allow their kids to go there."

Dr Knapman, advising the jury on the verdicts available said it was not commonplace for a lack of care decision to be incorporated in the verdict, for special circumstances. Mr Richards has been suspended on full pay pending the outcome of an internal inquiry by Southwark council.

## Challenge to Thames inquiry

The Greater London Council was yesterday given permission by a High Court judge to seek orders halting a public inquiry into the east London river crossing which began last week.

Mr Justice Simon Brown gave the GLC leave to seek injunctions at a full hearing starting next Thursday restraining Mr Nicholas Ridley, Secretary of State for Transport and Mr Kenneth Baker, Secretary of State of the Environment, from continuing the inquiry, headed by Major General Marston Tickell.

Mr Charles George, for the GLC, told the judge that Major General Tickell was not the right man for the job of inquiry inspector because he was being "unfair" in not allowing vital information to be put before the public.

The GLC claimed the inquiry should not go ahead until information concerning the Hackney link road and improvement to the Hanger Lane to Harrow Road is published.

## Detectives sent for trial

Two officers of the metropolitan police flying squad accused of setting up an armed robbery and perverting the course of justice were committed on bail to stand trial at the Central Criminal Court by Bow Street magistrates yesterday.

Det Sergeant Kenneth Day, aged 29, and Det Sergeant Richard John Chapman, aged 29, were suspended last November after an investigation by the television programme *World in Action*.

## Teacher sent for trial

Jayne Alison Scott, a gym teacher aged 30, of Croft Road, Farnham Royal, Buckinghamshire, who is charged with causing grievous bodily harm with intent to Miss Susan Craker her deputy headmistress, was committed for trial at the Central Criminal Court when she appeared before Barnet magistrates yesterday.

Two schoolboys, aged 13, caused £300,000 of damage in Tottenham Cemetery, north London, by ransacking 300 graves.

The destruction continued over three nights. The boys, who admitted causing criminal damage between June 24 and July 1, were sentenced to 24 hours at a detention centre by Tottenham juvenile court.

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187 Piccadilly W1 to sign copies of  
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If you are unable to be there please telephone  
01-439 9921 and a signed copy will be reserved for you  
**HIS ONLY LONDON APPEARANCE**

## Smokers now one in three

Only about a third of British adults smoke cigarettes, and the average weekly consumption of male smokers last year was the lowest recorded.

Smoking among men fell from about 52 per cent in 1972 to 36 per cent last year. Prevalence among women has declined less steadily, from 41 to 32 per cent, according to the latest general household survey of the Office of Population Censuses and Surveys.

Smoking is much more common in the manual groups. The proportions of men and women who have given up are highest in professional and managerial groups.

Women smokers consumed an average of 96 cigarettes a week last year against an average of 87 in 1972. The comparable figures for men were 115 last year, against 120 in 1972.



## Nakasone risks anger of his party in breaching defence spending ceiling

From David Watts, Tokyo

Japanese defence policy entered a new era yesterday when the Government committed itself to a five-year defence plan which cannot help but breach a hitherto sacrosanct ceiling on defence spending.

In approving a budget of 18.4 trillion yen (about £55 billion) for defence for 1986-90, the Government moves defence policy on to a new plane which will change what had been defence agency guidelines to be bargained over each year into a policy with the status of a long-term government plan.

Since 1976 Japan has had to hold defence expenditure to less than one per cent of GNP for each year. Within the last 10 days the Prime Minister, Mr Yasuhiro Nakasone, was prevented from scrapping officially that unwritten policy by colleagues in his own Liberal Democratic Party.

In effect the one per cent limit is likely to be breached early in the new programme, giving Mr Nakasone a *de facto* victory which jealous party rivals had denied him.

The new approach is likely to

please the Americans and to cause untold anguish among opposition parties, who are convinced that this lifting of constraints will open the way for the re-militarization of Japan and bring ever-increasing levels of expenditure and closer alignment with American policies.

The final bargaining between senior party officials, the Finance Minister, Mr Noboru Takeshita, The Director-General of the Defence Agency, Mr Koichi Kato, and the Foreign Minister, Mr Shintaro Abe, continued late into Tuesday evening. Three figures were before them for expenditures of 17, 18 and 19 trillion yen over the five-year period.

The lowest figure, which might have kept expenditure within the old limit, was dismissed as inadequate to meet Japan's defence requirements and, almost as important, would not have satisfied American critics who are staring to link Japan's low levels of defence spending with the American trade deficit with

Japan, which could reach \$50 billion this year.

As the Liberal Democratic Party Secretary General, Mr Shin Kanemaru, told a party meeting earlier this week: "There is no doubt that our defence spending is fundamentally too low, and this is leading the United States to complain that Japan is sheltering under a free defence umbrella."

"If the current trade friction were to add to this and lead to an economic blockade against Japan, what then would become of Japan-US relations?"

The Government's decision is likely to bring it under heavy opposition fire during an extra session of the Diet Parliament. Mr Nakasone himself has suffered a decline in public popularity since mid-summer, not least because of his controversial official visit in August to the Yasukuni National Shrine dedicated to Japan's war dead.

The defence decision is likely to concern those wary of his brand of nationalism, but if it helps to release some of the tension with the US, his ratings are likely to recover.

## Police quiz Nkomo over security documents

From Jan Rath Harare

Police in Harare on Tuesday took into custody for 90 minutes Mr Joshua Nkomo, leader of Zapu, Zimbabwe's only remaining viable black opposition party, to question him about security matters.

He was freed, he said, after telling police that documents showed him had nothing to do with them. A government spokesman confirmed that Mr Nkomo had been questioned about "various matters of national security", but did not specify them.

It is the first time since elections early in July that police have actually apprehended Mr Nkomo. They have, however, seized his personal weapons, arrested his bodyguards, taken his passport, detained four Zapu MPs and arrested the entire black caucus of the Zapu-controlled Bulawayo City Council.

Mr Nkomo said in a telephone interview yesterday that he had been stopped by three detectives in the middle of town, and presented with what he described as "a warrant of apprehension".

They had also shown him four documents relating to military and security matters which they said they had taken from his home in Bulawayo during a search on July 23.

Mr Nkomo said he had told them the documents were not listed in an inventory which police had handed to him during the search. He described the arrest as an insult.



Mrs Thatcher unveiling the commemorative plaque.

## Thatcher unveils a symbol of renewed Anglo-Egyptian ties

From Ian Murray, Cairo

Mrs Margaret Thatcher went to a Cairo park yesterday morning, proudly to unveil a plaque at the site of a manhole cover. It was an event which symbolized for her the great co-operation and close relationship she feels exists between Egypt and Britain.

The cover will be not far from the main-line railway tracks, and below it will be the largest sewage system in the world.

The contract was won by British Wastewater. The British Government is contributing £50 million in overseas aid and another £100 million in export credits. British companies are doing a large part of the work.

Mrs Thatcher had even found appropriate words from a great British poet to mark the occasion. "John Milton wrote of 'houses thick and sewers which annoy the air,'" she quoted, "and that of course is the nub of the problem."

Cairo is one of the fastest growing cities in the world, with a population expected to reach 16 million by the end of the century.

At the moment only six million of its 10 million inhabitants live in houses connected to the sewage system, which was designed at the turn of the century.

Although modern British technology is going down the manhole, one of the most important devices will be an Archimedes screw pump, identical in principle to those in use on the Nile in pre-Christian days.

Building the sewer's first phase will take until the end of the decade and meanwhile Cairo is in chaos. French engineers are boring metro tunnels, and British engineers are boring waste water tunnels. A main part of the work has been to improvise temporary systems to provide some amenities until the job is finished.

Apart from her discussions on the problems of the Middle East, Mrs Thatcher took every opportunity to live up to her reputation as Britain's super saleswoman.

Her husband was taken to a composting plant, where British equipment turns Cairo rubbish into fertilizer. The British business community was summoned to a cocktail party on the Embassy lawns, to be encouraged to keep up the good work.

Having visited sewers rather than the Pyramids, Mrs Thatcher set aside yesterday afternoon for sightseeing. She flew south to Luxor for an inspection of some of the great civil engineering of the distant past before travelling on to Amman for her meeting with King Hussein.

Her talks in Jordan will try to bolster the King in his attempts to renew the Middle East peace process. Mrs Thatcher wants him to be able to feel that he has international support for his initiative, to give him the courage to press on with negotiations not at all popular elsewhere in the Arab world.

## Defence winds up evidence in Aquino case

Manila (Reuters) - Defence lawyers said yesterday that they had no more witnesses to present in the trial of General Fabian Ver and 25 others in connection with the murder of the Filipino opposition leader, Benigno Aquino.

"We have evaluated our evidence and in order not to delay this case we have decided not to present any more witnesses," Mr Norberto Furganan, a defence lawyer, told the court.

Court sources said the verdict could be handed down as early as next month unless the prosecution decided to present rebuttal witnesses.

The prosecutor, Mr Bernardo Fernandez, said yesterday that he would meet prosecutors this week to plan their rebuttal.

Mr Aquino was shot dead at Manila airport on August 21, 1983. The military has said that he was shot by Rolando Galman, a purported communist agent, but a commission of inquiry said the assassination was part of a military plot.

## Duarte backtracks on his daughter's kidnap claim

From John Carlin, San Salvador

The identity of the kidnappers of the daughter of President Duarte of El Salvador appears to remain a mystery more than a week after her abduction.

Government officials are backtracking on claims made privately that a left-wing group calling itself the Pedro Pablo Castillo Political Prisoners Front had telephoned saying that it was holding Señora Inés Duarte, aged 35.

The previously unheard-of group was said to have asked for the release of nine political prisoners in exchange for her safe return.

The unofficial Government implication was that this group was an offshoot of the mainstream Salvadorean guerrilla organization, the Farabundo Martí National Liberation Front (FMLN).

Suspecting that the guerrillas were holding Señora Inés Duarte, a divorced mother of three, Señor Julio Rey Prendes, the Communications Minister, travelled to Mexico City on

Sunday to try to negotiate with the FMLN political wing, the Democratic Revolutionary Front (FDR). He returned to San Salvador on Tuesday saying the FDR had refused to meet him.

Señor Hector Dquei, the FDR leader in Mexico City, has denied in a telephone conversation any knowledge of the kidnapping.

Accusing the Government of having carried out fraudulent propaganda tricks, the FDR also said it had private talks in Mexico with Señor Prendes, despite his claims to the contrary.

The Government has set up a special commission of three to monitor the case. So far it appears to remain in the dark, though the Government clearly insists on believing that the FMLN carried out the kidnapping. If so, it would be out of keeping, in all cases of kidnapping involving the left-wing rebels, they have always been prompt to make public their claim.

## Seoul talks grind to halt again

From Our Special Correspondent, Seoul

Economic talks between North and South Korea have reached an impasse despite considerable progress over the last few months.

After the fourth session yesterday at Panmunjom, a senior South Korean official said that there would have to be "a lot of thinking over the next few weeks to try and open things up some more". The fifth session has been set for November 20.

Both sides took into yesterday's session new draft agreements which in many fundamentals seemed quite close in concept despite differences in emphasis, but the North seemed unwilling to commit itself to practical progress.

The leader of the South Korean delegation, Dr Kim Ki-Hwan, had gone into the meeting expecting to deal with the practicalities of getting commodity trading under way with purchases of Northern anthracite, to discuss joint ventures and to move to reconnect the North-South railway before the end of the year.

But the North Koreans were insistent that the proposed joint economic committee be set up before they start to deal in such practicalities.

There was disagreement, too, on the number of sub-committees to oversee economic co-operations. The South has proposed two, with wide-reaching

briefs, while the North insisted originally on seven.

Such nitpicking is at odds with an eagerness by the Northerners that both sides should turn over their drafts immediately to working-level committees for implementation. "If we cannot agree on these things at the heads of delegation level it is unlikely that there would be agreement at a lower level. It would most likely only delay things," said a South Korean official.

"The distance we have travelled over the past 10 months could not have been imagined two years ago. This is a process in which you cannot get overjoyed one day and cry the next."

## Poll shows Sikhs divided

Delhi - Seven days before polling, an *Indian Express* survey of the Punjab election gives Congress (I) a lead of 15 seats over Akalis. Dal, the Sikh party, in a 117-member house (Kuldip Nayyar writes).

Mr Rajiv Gandhi, the Indian Prime Minister who toured Punjab for the second day yesterday, is seen as a saviour among Hindus, who are expected to vote Congress (I) en bloc.

The survey says that the Sikh vote will be divided and that some Sikhs are expected to boycott the poll altogether in response to a call from Baba Joginder Singh, the father of Jarnail Singh Bhindranwale, who died during military action in the Golden Temple at Amritsar last year.

A Congress (I) victory could take Punjab back to square one.

The party won a comfortable majority in the 1980 poll and formed a Government, but could not run its full five-year term because the Akalis wanted a share in power.

If they were now to win with the informal support of Congress (I), which has put up many faceless candidates, they would lose their prestige in the eyes of Sikhs.

## China gas leak

Peking (Reuters) - More than 2,000 people became ill when chlorine gas leaked from a tanker on a train as it passed through the city of Fushun, the *China Daily* said.

As a copywriter, I favour the two-finger bash style of typing.

And (don't tell the client), I started writing this ad on my antiquated manual typewriter.

Inevitably, I was soon knee-deep in screwed-up A4, so I thought I'd play around with the machine I was trying to sell: Olivetti's ETV 240 Videotypewriter.

Exit cynical advertising man.

Enter videotyping's number one fan, yours truly.

I discovered that videotyping means no typing errors ever again.

When you're happy, just press the 'Print' button and sit back while the machine types your words onto the paper.

Perfect, pristine, and beautifully spaced words.

Never again will my copy, covered in arrows, scrawl and correction fluid, drive our temps screaming from the building.

And I've collected my last bin-full of waste paper and dirty look from the office manager.

YOU CAN INSERT SUB-HEADS - LIKE THIS.

That little sub-head wasn't in there a minute ago.

But, once I'd decided to break up the

won't) which the machine will hold until you decide to commit it to paper.

So, if you need to refer back to page 4 when you're on page 11 and take out a split infinitive, the ETV 240 will spare your blushes.

All this flexibility probably seems old hat to those whizzes who blip around on word processors.

But what's vitally important to remember is that the ETV 240 is a TYPEWRITER.



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green if you've just installed an Olivetti electronic typewriter. Please don't.

If you buy the ETV 300, a separate screen with built in disk drive, you just plug it into your machine and you've upgraded it to something like the ETV 250.

It's all so far ahead of anyone else that it doesn't really need the embellishment of a copywriter.

(Hence the straightforward banner that straddles

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As you type, the words appear on the screen and your sheet of Conqueror stays untouched.

The screen can display half a page at a time.

So, if you spot an embarrassing 'comprises' or spelling mistake you simply correct it on the screen.

copy, all I had to do was move the cursor on the video screen to the exact point where I wanted to insert my line, type it in, and bingo!

It all jiggled into place as I watched.

The cleverness of the videotypewriter is stored in the inevitable microchip, which makes it virtually instant to operate.

And although the ETV 240 doesn't have storage in the word processor sense, you can type up to 12 pages (I promise I

And, for all its many functions, actually costs no more than the average display typewriter with its tiny window showing only twenty four characters at a time.

IT GETS BETTER.

Of course, for the office sophisticate, there is the ETV 240's big brother: the ETV 250, with single or double disk drive

With this I could get really out of my depth. It can store reams of paperwork.

It can perform word processing favourites like merging a document with an address list.

And it can even print out one job while you're working on another.

At this point, you may be feeling a bit

this advertisement.)

So if there's anything more you'd like to know about videotyping, give Olivetti a ring or send in the coupon.

(Or if you want to talk to an enthusiastic amateur, my name's Leon Jaime and you can reach me at my advertising agency, Mavity Gilmore.)

To: Valene Belfer, British Olivetti, 86-88 Upper Richmond Road, London SW15 2UR. Tel: 01-785 6666. Please supply me with more information on the Olivetti range of videotypewriters.

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Plus a choice of 1.2, 1.3, 1.6 and 1.8i engines. As well as a 1.6 diesel.

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## France drops pre-election tradition and opts for toughest budget since war

From Diana Geddes, Paris

Only six months before the general election, the Mitterrand Government has decided to eschew the traditional giveaway pre-election budget and has opted instead to introduce next year one of France's toughest budgets since the war.

There will be cuts of up to 26 per cent in some departments and few concessions to Socialist principles or sensitivities.

For the second year in succession, overall Government spending for 1986 has been programmed to go up by less than the expected growth in the nation's wealth, and by only a little more than the predicted average rise in prices.

As promised last year by President Mitterrand, there will be cuts in income and corporate taxes, but they will be less than originally predicted. Income tax is to be cut by 3 per cent after a 5 per cent cut this year, and there is to be a 5 per cent reduction in tax in company profits which are ploughed back into the business.

The hated wealth tax, introduced by the Socialists in 1982, is to be increased by 8 per cent. In presenting such a budget, the Socialists have evidently bargained on the idea that proof of their ability and desire to manage the economy rigorously and effectively will prove more attractive to voters than facile electoral gimmicks.

Under the budget proposals approved by the Cabinet yesterday, total Government spending (which in France excludes all social security, pension and unemployment benefit costs) will top a trillion francs for the first time.

At a total of 1,034 billion francs (£188 billion) it represents an increase of 3.9 per cent in money terms, and virtually nil growth in real terms provided the Government's assumption of a 3 per cent average increase in prices over the year proves correct. Some people however, feel that it has been set over-optimistically low. When the Socialists came to power four years ago, Government spending rose by 27 per cent.

The forecast for economic growth is put at 2.1 per cent in real terms (after inflation) - compared with 1.5 per cent forecast this year, which now looks more likely to be only about 1 per cent.

Inflation, now 5.6 per cent a year - the lowest rate in France since 1972 - is intended to fall to 2.9 per cent by the end of 1986, and that will be used as the norm for all the next year's wage increases.

The Government has had remarkable success in keeping most of this year's wage rises within its 4.5 per cent limit, which is the original target for this year's inflation, though that target has since been revised to 5 per cent.

Thanks to the cuts in income tax, workers' real wages are nevertheless expected to go up by 1.1 per cent this year and by a further 1.3 per cent next year, after two years of a fall in living standards.

As in the current year, the Government aims to restrict the budget deficit to 3 per cent of GDP. Interest payments on Government borrowing are expected to reach nearly 100 billion francs next year. More than 4,300 civil service jobs are due to go as a result of planned economies in the administration, compared with a projected loss of 5,000 this year.

Priority in government spending is to be given to police, education and training, culture, and defence. The biggest cut is to fall on the Ministry of Industry, which hopes to be able to cut back massively on subsidies to newly-nationalized industries next year. Most of these industries are now moving into the black after several years of severe losses.

Any predictions based on next year's budget must however be regarded with even greater caution than usual, as the present Socialist government will almost certainly no longer be in power after the general election in March. The opposition has already declared that, if elected, it will introduce a Bill to "rectify" the Socialist budget.

## Angola incursion's aim to aid Unita

From Michael Hornsby, Johannesburg

The South African ground and air strike into southern Angola went into its third day yesterday amid mounting evidence that its real purpose is to help the Unita forces of Dr Jonas Savimbi, which is engaged in civil war against the Angolan Government.

According to the South Africans, the operation is aimed at forestalling planned attacks on targets in Namibia by guerrillas of the South West Africa People's Organization, which is fighting for Namibia's independence.

The Angolan Defence Ministry, monitored in Lisbon, claimed on Tuesday night, however, that 18 South African Canberra and Mirage aircraft had bombed a "terrorist base" near the town of Mavinga, in Angola's south-eastern province of Cuando Cubango, some 130 miles north of the Namibian border.

The Angolans say that their troops have inflicted heavy losses on Unita forces in fighting which has been going on for more than a month in Cuando Cubango and Moxico provinces to the north. Unita has its headquarters at Jamba, south of Mavinga.

According to reports here, Angolan forces are attempting to close on rebel positions in the Mavinga area, and drive a wedge between Dr Savimbi's

## Police kill girl of 10 in township

From Our Correspondent Johannesburg

At least three people, including a 10-year-old girl, were killed by the police in continuing violence in Coloured townships near Cape Town yesterday as the trial of 16 leading anti-apartheid campaigners charged with treason resumed in Pietermaritzburg, the Natal capital.

The unrest was concentrated in the townships of Manenberg, Elsie's River and Valhalla Park, and appeared to have been touched off by the refusal of the Government to reopen schools in the area closed on September 6.

On Tuesday, 173 people - 53 boys, 54 girls and 66 adults - were arrested after thousands of Coloured pupils, teachers and parents converged on schools in the western Cape and staged demonstrations calling for their reopening.

In central Cape Town, about 50 people of all races were beaten with sjamboks yesterday by police outside the Caldon Square police station after being hung from lamp posts. They had come to deliver a letter to the Commissioner of Police expressing concern about the safety of detained relatives.

The police also broke up a procession of angry African, Coloured and Indian bus-drivers sacked after refusing to go on duty yesterday morning. One of their colleagues had been seriously injured by a stone thrown through the windscreen of his bus the day before.

The drivers, who operate on routes serving African and Coloured townships, want wire mesh screens erected round their cabins, and danger money. "It's war out there, and we are in the front line, because our own kids say we are part of the enemy", one driver said.

In the treason trial, the State Prosecutor said he would produce enough evidence to show that the accused, all members of the United Democratic Front, were furthering the aims of the outlawed African National Congress.

## Prone British grandmaster shares top place

By Raymond Keene

Tony Miles, the British grandmaster, has shared first prize in the strongest international chess tournament of 1985.

Leading scores at Tilburg, Holland, after completion of play yesterday were Tony Miles, Viktor Lorchino (Switzerland) and Robert Hübner (W. Germany) 8½/14; Ljubomir Ljubojevic (Yugoslavia) 7. All were ahead of grandmasters Timman, Romanishin, Polugaievsky and Djindjashvili.

Miles' achievement is all the more remarkable in that he played much of the tournament from a prone position after suffering a back injury.



Michele Sindona, the Sicilian financier, in the defendant's cage at the resumption of his trial in Milan, where he is charged with having ordered the Mafia murder of Giorgio Ambrosoli, the lawyer investigating his failed business empire.

## Italians held in Zagreb for pro-EEC campaign

Belgrade (AP) - Three members of Italy's leftist Radical Party have been arrested in Zagreb after having circulated leaflets urging Communist Yugoslavia to join the European Economic Community, a spokesman for the party said.

In a telephone call from Brussels, Signor Alessandro de Perlinghieri said that the information was given to him by the Italian Consulate in Zagreb. Four members of the party were arrested in Belgrade and expelled from Yugoslavia on Monday for having distributed similar leaflets.

The Radicals are not represented in the five-party Italian Government coalition. Some members are apparently involved in the international peace movement.

## Eritrean flight

Khartoum (Reuters) - Over 10,000 Eritreans have crossed into eastern Sudan this month as a result of heavy fighting between Ethiopian troops and the secessionist Eritrean People's Liberation Front, relief agencies said. The influx to a reception centre at Wad Sherife reached a peak of more than 920 a day in the first eight days of September.

## Rapist jailed

Paris (AFP) - Jacques Legrand, aged 27, has been jailed for 10 years for raping two English teenagers he met at a discotheque in south-western France. He pleaded guilty to assaulting and raping the two girls, aged 17 and 18.

## Dress rehearsal

Tehran (Reuters) - Hundreds of Muslim militants on motorcycles staged demonstrations in the capital and other Iranian cities to demand full implementation of strict Islamic dress codes, the newspaper *Islamic Republic* reported.

10th victim of Arab feuds

## Palestinian publisher shot dead in Athens

From Mario Mediano, Athens

Mr Michel Numari, the Palestinian publisher of a radical weekly in Arabic published here, was shot and killed by an unidentified gunman in central Athens yesterday.

Nine other Arabs have been murdered in the Greek capital since 1978, victims of what is thought to be Arab infighting.

Mr Numari, aged 37, was said to be close to Mr Yasser Arafat, chairman of the Palestine Liberation Organization. Born in Jordan, he carried a Syrian passport.

His Athens magazine, which identifies itself on its title in English as "a political weekly dealing with opposition affairs and liberation movements", came to public notice this week after it printed an exclusive report about a coup attempt in Syria.

The report, published on August 19, claimed that 21 Syrian Air Force officers had been executed and 300 Palestinians arrested in Syria in the wake of an abortive coup against President Assad last July.

The publisher was killed near the lift of the Athens building which houses his magazine office. The gunman, described as Arab-looking in his 30s, shot him three times in the head and chest, then disappeared in dense mid-morning crowds.

The assassination coincided with the official visit to Athens of Major-General Mustafa Tlas, the Syrian Deputy Prime Minister.

## Militias battle for Tripoli

Beirut - Fierce street fighting continued in the northern Lebanese city of Tripoli yesterday as Lebanese troops withdrew from positions along Syria Street, the main frontline dividing Sunni Muslims from Alawites (Robert Fisk writes).

At least 12 civilians died in the battles over the past 24 hours, as Sunni "Jawees" militiamen tried to take over

two houses from Alawite gunmen of the "Arab Democratic Party".

There was a further artillery battle in Beirut after the Druze militia fired six shells at the Lebanese Defence Ministry at Baabda.

Shia Muslim and Druze gunmen also fought on the seafloor Corniche in Beirut

## Five saved from death

From Vijitha Yapa Colombo

The Sri Lankan Supreme Court has reserved its decision until September 23 on the detention of Mr Paul Nallanayagam, the president of the citizens committee of Kalmunai, in eastern Sri Lanka, who was arrested under emergency regulations on a charge of spreading false rumours.

In northern Sri Lanka, the Army said it had saved the lives of five Tamils about to be executed by Tamil guerrillas in Mannar. Six Tamils had been hung from lamp posts, the traditional way of killing what Tamil guerrillas claim as traitors, and were about to be shot when troops arrived.

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Santa Barbara,

Raleigh/Durham,

San Francisco,

Dayton, Albany,

San Diego, Burbank, Bakersfield, San José,

Savannah/Hilton Head, Washington DC,

Las Vegas, Oakland, Reno/Tahoe,

Richmond, Columbus, Providence,

Sacramento, Eugene, Portland/Or,

Cleveland, Pittsburgh, Baltimore,

Dallas/Fort Worth.

Harrisburg, Buffalo/Niagara Falls, Grand Rapids,

Albuquerque, El Paso, Phoenix/Scottsdale,

New York/Newark, Hartford/Springfield, Boston,

Colorado Springs,

Long Island/MacArthur,

Salt Lake City, Denver,

Norfolk, Syracuse.

Tucson.

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Corpus Christi, Nashville,

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Kansas City, Shreveport,

San Juan, Fort de France,

Wichita, St. Louis, Midland/Odessa, San Antonio,

St. Maarten, Curaçao, Point-a-Pitre, Port-au-Prince,

Minneapolis/St. Paul, Oklahoma City, Little Rock,

Barbados, Bermuda, Antigua, St. Thomas.

Austin, Memphis,

Honolulu,

Chicago, Omaha,

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## Deng's young men ready to rejuvenate China

Peking (AP) - A total of 326 "outstanding performers" destined for promotion joined Chinese Communist Party elders at a landmark conference that will enlarge leading party organs and approve an economic blueprint for the next five years.

The young cadres were among 992 delegates who heard the party General Secretary, Mr Hu Yaobang, open the six-day conference by announcing that 56 full members and 34 alternates will be elected this week to the Central Committee.

The retirements, and in one case resignation, of 65 committee members and alternates were announced at a plenary session of the committee on Monday. Some of the 56 new full members were alternates previously, Mr Hu said.

The rejuvenation drive was launched by the Chinese leader, Mr Deng Xiaoping, to ensure the continuation of his market-force, open-door reforms, turning China away from Maoism.

Ten Politburo members and other retirees, who accepted Mr Deng's suggestion to make way for younger and more qualified reformers, will retain full pay and other benefits, the Culture Minister, Mr Zhu Muzhi, one of those leaving the Central Committee, told a news conference.

Mr Zhu said the end of the



Mr Zhu briefs the press on changes

life-tenure system for party bosses was "a symbol of the maturity of the Chinese Communist Party" and would create a new climate to invigorate China.

He termed the changes a partial readjustment in which some Red Army veterans would remain in office, despite their age.

Mr Deng, chairman of the Central Advisory Commission, and the state and party military commissions, is aged 81.

"I can say for sure that Comrade Deng Xiaoping and some other old leaders will continue to function in the party's central leading organs," Mr Zhu said.

## Revived malaria threat alarms WHO

From Alan McGregor Geneva

It is increasingly difficult to cope with malaria worldwide, according to the World Health Organization expert committee on malaria. It was meeting at WHO headquarters for the first time since 1979.

Malaria control measures over 40 years had failed to justify earlier optimism, the committee said. Reducing the ravages of the disease, which include an estimated eight

million people dying each year, and half of all African children before the age of five, needed a new approach.

"Malaria control has to be from knowledge and not from an overall blueprint conceived in somebody's mind," Sir Ian McGregor, of Liverpool University, the committee chairman, said. "We need to redevelop the skills that enable people to understand the components of the dynamics of malaria."

Policies successful in one

area of a country might fail in another. Diagnostic, therapeutic and preventive action must become an integral part of community-based health programmes.

It was erroneous to attribute increased malaria to mosquitoes, having developed resistance to insecticides, he said.

Tests were close on a new vaccine developed in the US. Several new drugs also were waiting to be tested, including one based on a plant used in China 20 centuries ago.



Three and a half days in Wiltshire may seem a very gentlemanly way into the Army.

But as that's where the home of the Regular Commissions Board is, we can assure you that it'll be quite a testing time.

As you might expect, there are interviews with senior officers.

That is by no means all you'll be doing though; you'll have to answer



questions on contemporary world affairs. (You can start preparing for this now, by watching the news instead of the late movie, and reading the 'haughties' as well as the 'naughties'.)

You'll also do a timed essay and three intelligence tests.

And before you leave, we'll have put you through a fairly trying obstacle course to check out your physical potential.

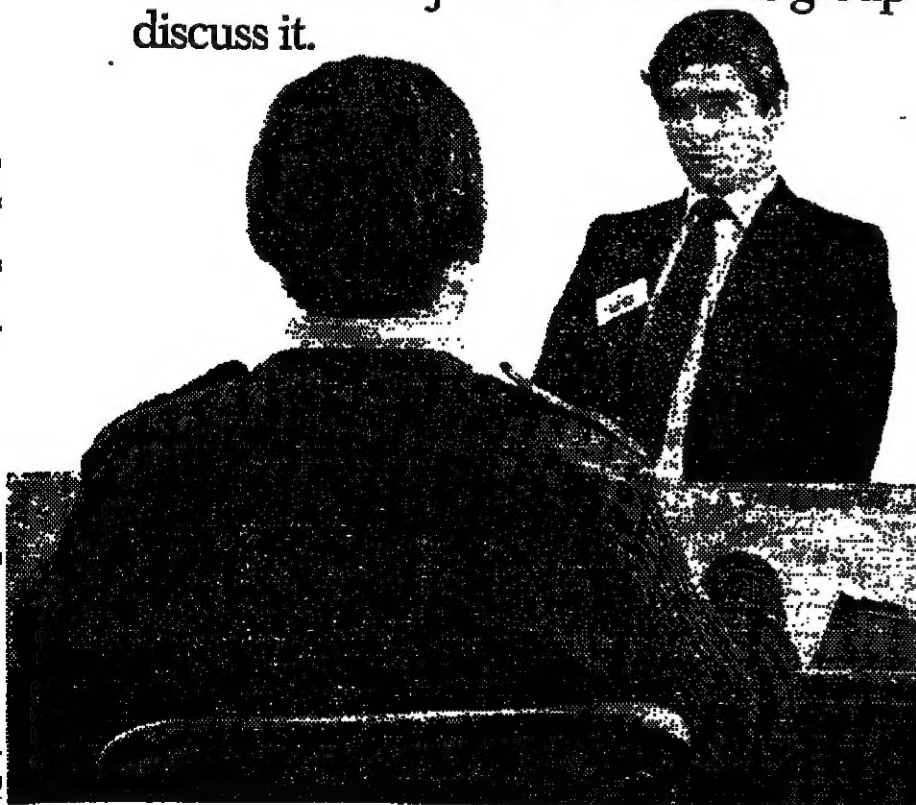
You won't need to be a 4-minute miler, though we will expect you to be fit.

But by far the most important thing we're looking for is your ability to lead others. So for many of the tasks, you'll be grouped in an eight-man team.

You'll be asked to make a four-minute speech in front of them, and answer questions from the floor.

If you've never done this before, practise. (Not just in front of the mirror; try Speaker's Corner in the rain!)

Then there are Group Discussions. A Group Leader (usually a Major) will introduce a subject and watch the group discuss it.



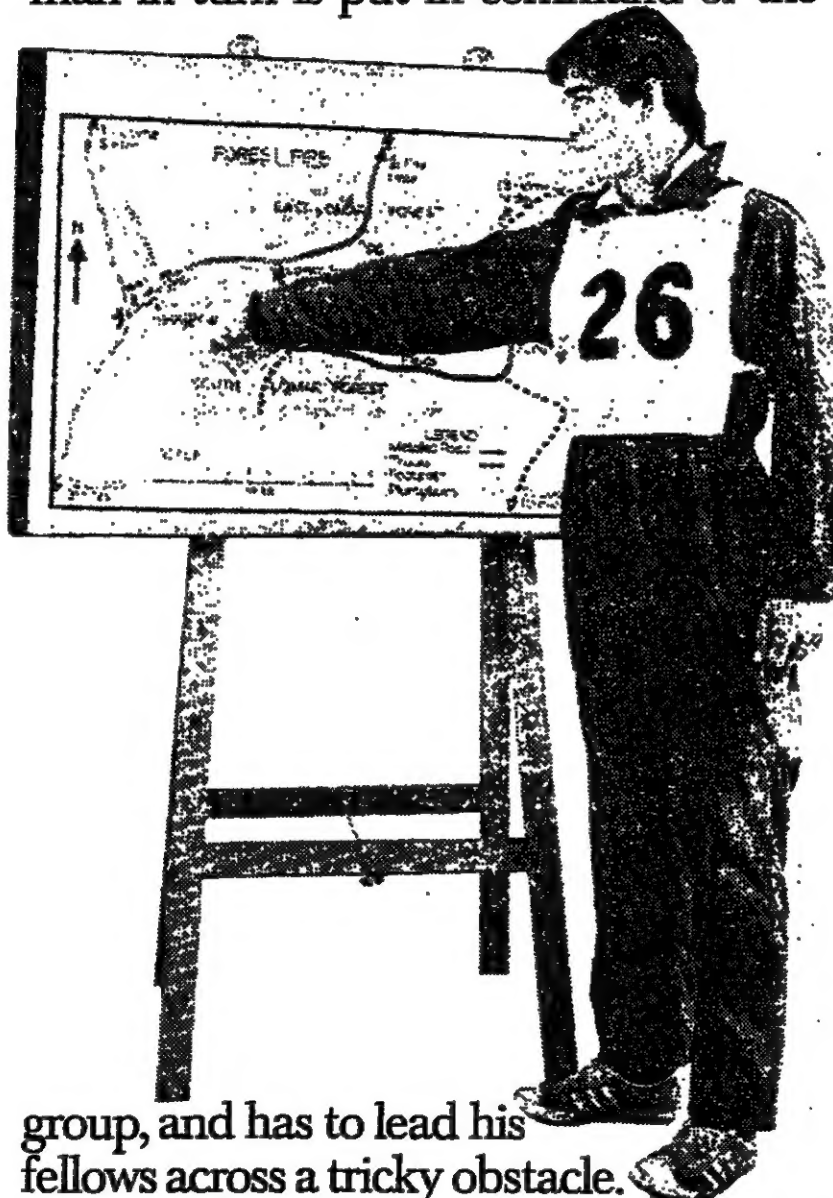
He'll be watching each member of the group closely; noting their attitudes to each other and to the subjects raised.

In the Planning Project, you'll be given an hour and a half to study a theoretical problem. It will involve the effective use of people, equipment, time and distance.



Once you've figured out a solution, you'll have to sell your plan to your colleagues; giving them good reasons why you think you're right.

For the Command Tasks, you'll need to step outside. Here, each man in turn is put in command of the



group, and has to lead his fellows across a tricky obstacle.

You'll be dealing with oil drums, ropes, poles, planks and the like.

So if you can't climb a rope or if you're not familiar with the workings of pendulums and inclined planes, you'd better do some homework.

For the short time you're with us, you'll be under a great deal of pressure.

Nothing you do or say will go unnoticed. (Until the evenings, that is when you're left to your own devices. There are no hidden cameras!)

But there's method in our madness. The reason why our 'interview' is so hard lies in the very nature of the job, and the demands it makes on a young officer.

Consider what you could be doing a year from now: leading a patrol through

the steaming jungle in Belize. Or anywhere else in the world, come to that.

But if all this sounds as if we're looking for superman, take heart. We're not.

Indeed we'd be surprised if you got through the tasks without ever making a mess of things. (If you do pass, it's not as if you'll go straight into the job: you've got seven months of gruelling training ahead, at Sandhurst.)

We're looking for your potential (however latent) as an Army Officer.

If you think you can stay the course, write to Major John Floyd, Department B30, Empress State Building, Lillie Road, London SW6 1TR. Tell him your date of birth, your school, university, polytechnic or college of higher education and the qualifications you have or expect.

In return we'll tell you more about a commission in the Army and advise on how you should apply.

The one piece of advice we can give you here and now is, be yourself.



## Army Officer



# And that's just the interview.



## Reagan insists he will not bargain with Star Wars programme

From Michael Binyon, Washington

President Reagan's firm stance in ruling out negotiation on the research and testing of the Star Wars strategic initiative has defined the framework within which US arms negotiators will resume arms talks with the Russians in Geneva today.

The President said at a nationally televised press conference on Tuesday evening that SDI was not a "bargaining chip" to obtain deep cuts in the Soviet nuclear arsenal, though there was a great deal of room for negotiation before deployment if the weapon proved feasible.

Testing was a legitimate part of research, permissible under all arms treaties, SDI was not an offensive weapon. The US would consult the allies and the Soviet Union before deployment, but "this is too important to the world to have us be willing to trade that off for a different number of nuclear missiles," he said.

The President said he had not sent his negotiators back to Geneva with any new proposals. The US had already put forward at least six different

ways to reduce warheads, but the Russians had refused to negotiate. "They have not made a single comment or proposed a different number; they have just been there. And I don't know how much more flexible we can be."

The President's intransigence has dismayed many people here, including some administration officials who see SDI as a means of obtaining deep cuts in the Soviet arsenal.

But Mr Max Kampelman, head of the US negotiating team, said yesterday that he did not expect the President's remarks to affect the talks. New impetus would depend, however, on the Reagan-Gorbachev summit in November.

Mr Reagan insisted that he was taking this meeting "very seriously" and hoped the two leaders would have "real discussions" leading to a change in the relationship between their countries.

"He conceded that his administration may have been too pessimistic in dampening expectations. But it had to be more than a 'get-acquainted' meeting. He was not concerned

by the Soviet leader's recent propaganda successes, nor were the European allies influenced.

The President did not have to love, or even to like, Mr Gorbachev to do business with him. "I wasn't going to give him a friendship ring," he joked. But both men had to recognize that the world would be better off if they could come to some decisions about the threat of war.

The President, who left yesterday for New Hampshire on another foray to promote his tax reform, appeared tired and drawn. However he vigorously defended his policies, particularly on South Africa. He insisted he was getting along reasonably well with Republicans in Congress.

On the economy, Mr Reagan said he would not allow a "mindless stampede towards protectionism," which he called "a one-way trip to economic disaster." The US must not repeat the mistaken legislation of the 1930s which triggered a worldwide trade war.

On other issues, the President said:

● The US was "re-evaluating" what sensitive information it gave to allies after recent spy scandals in West Germany. "If there has been damage, it's already been done."

● His sanctions against South Africa were successful. "What I tried to do was, to avoid the kind... that would have militated against the people we're trying to help."

● The AIDS disease was one of his administration's top priorities, and Government funds for research would go up to \$126 million (about £94 million) next year.

● Testing of anti-satellite weapons was necessary in order to catch up with the Russians, who had already tested theirs. The timing was not unrelated to the summit.

## US 'slander', says Tass

Moscow (Reuters) - Tass attacked President Reagan yesterday for having said that the US would go ahead with its Strategic Defence Initiative and accused him of having made slanderous attacks on Soviet policy.

Commenting on Mr Reagan's statement at a press conference on Tuesday, Tass said that he had made clear that the US would not discuss in earnest a ban on space weapons either at the Geneva arms talks or at his summit with Mr Gorbachev.

"He had to admit that the US delegation had not brought any new proposals to Geneva," the agency said. The third

round of the arms talks starts today.

Tass said: "Seeking to justify his unconstructive position, the US President once again made slanderous attacks on Soviet policy, reiterated inventions about a US 'tag' behind the USSR in the military field and without adducing any proof, accused the Soviet Union of being reluctant to negotiate."

"The preposterous nature of such charges, however, is obvious in the light of commonly known facts, most notably the latest Soviet peace initiative which have won worldwide approval."

## Scandal of Kohl secretary

### Net was closing on defectors

From Frank Johnson, Bonn

Herr Helmut Kohl, the West German Chancellor, was told on August 28 his counter-espionage section had sought permission for telephone and mail checks on the secretary in his office who had defected to East Germany, as well as on her husband.

But the Chancellor agreed with his advisers that it be rejected because evidence against them was not firm enough. Herr Hans Nessel of the Ministry of the Interior, said yesterday.

As a long-serving secretary employed by the Government, Frau Willner had been positively vetted several times. When she moved from the Ministry of Defence to the Chancellery in November 1973, the positive vetting was very thorough, Herr Nessel said.

At Defence she shared a room with Frau Renate Lutze, who was jailed in 1976 for having passed copies of thousands of documents to East Germany, and exchanged for a western agent, Herr Neusel said.

### Counting the cost of the expulsions at home and overseas

By Nicholas Ashford  
Diplomatic Correspondent

The tit-for-tat battle between Britain and the Soviet Union has damaged severely both countries' operations in the other's capital - but in significantly different ways.

The chief casualties on the British side have been among diplomats and support staff at the British Embassy in Moscow. Twenty-three Britons working in the Embassy, including 13 diplomats, have been ordered to leave.

By contrast the loss at the Soviet Embassy in London is 13, only eight of whom were diplomats. The Soviet trade mission in London, which is considered an extension of the Embassy, was badly hit, however, losing 17 of its 45 members.

British officials insist that it is misleading to look at the expulsions in purely numerical terms. "What matters is that we have destroyed an entire KGB operation in Britain, an official said. Their expulsions, on the other hand, were purely political retaliations."

Strictly speaking, both sides can replace those expelled. In Britain's case, there is no limit on the number of diplomats the Russians allow to work at the British Embassy. However they can, and do, control numbers through the allocation of visas or accommodation.

## Result satisfies Kremlin

Continued from page 1

directed against blameless people who had worked hard and conscientiously to improve Anglo-Soviet relations.

The Ambassador said he had protested in the strongest terms against the groundless and totally unjustified accusations of "activities incompatible with their status" against diplomats and journalists. The euphemism for spying.

The six include Mr Ian Sloane, the cultural attaché, who has the rank of First Secretary and arrived recently. Squadron Leader Robert Hooper, an assistant air attaché, and Mr Martin Nesirky of Reuters, who was in any case due to complete his Moscow posting shortly.

The other three - a sergeant and a chief petty officer from the military attaché's office, and a communications officer - did not correspond exactly to the two Soviet clerks and a true official named by London on Monday. This was a slight departure from the principle of precise reciprocity adopted by Moscow on Saturday.

Officially, the expulsions tally stands at 31 Russians and 31 Britons; but British Embassy sources point out that the total British figure was 37, since six of those expelled have spouses who also work at the embassy or in jobs in the British community.

"In this sense the Russians come off best," one British resident said angrily.

officials allowed to work here. Before Thursday's expulsions the number was 134, of whom up to 46 could be diplomats (the rest being Embassy staff, trade delegation members, businessmen or journalists). Since the expulsions the ceiling has dropped to 205, though the number of permitted diplomats remains at 46.

This means that the Soviet Union can replace its eight expelled diplomats (if the British agree), but would have to send back eight of their non-diplomatic quota to Moscow.

In both countries Embassy wives often worked as secretaries, researchers and librarians. Britain will forfeit the services of six working wives in Moscow; the Russian loss is believed to be heavier.

The speed with which Moscow allows Britain to replace its ousted staff will provide an important pointer to its desire to improve relations with Britain.

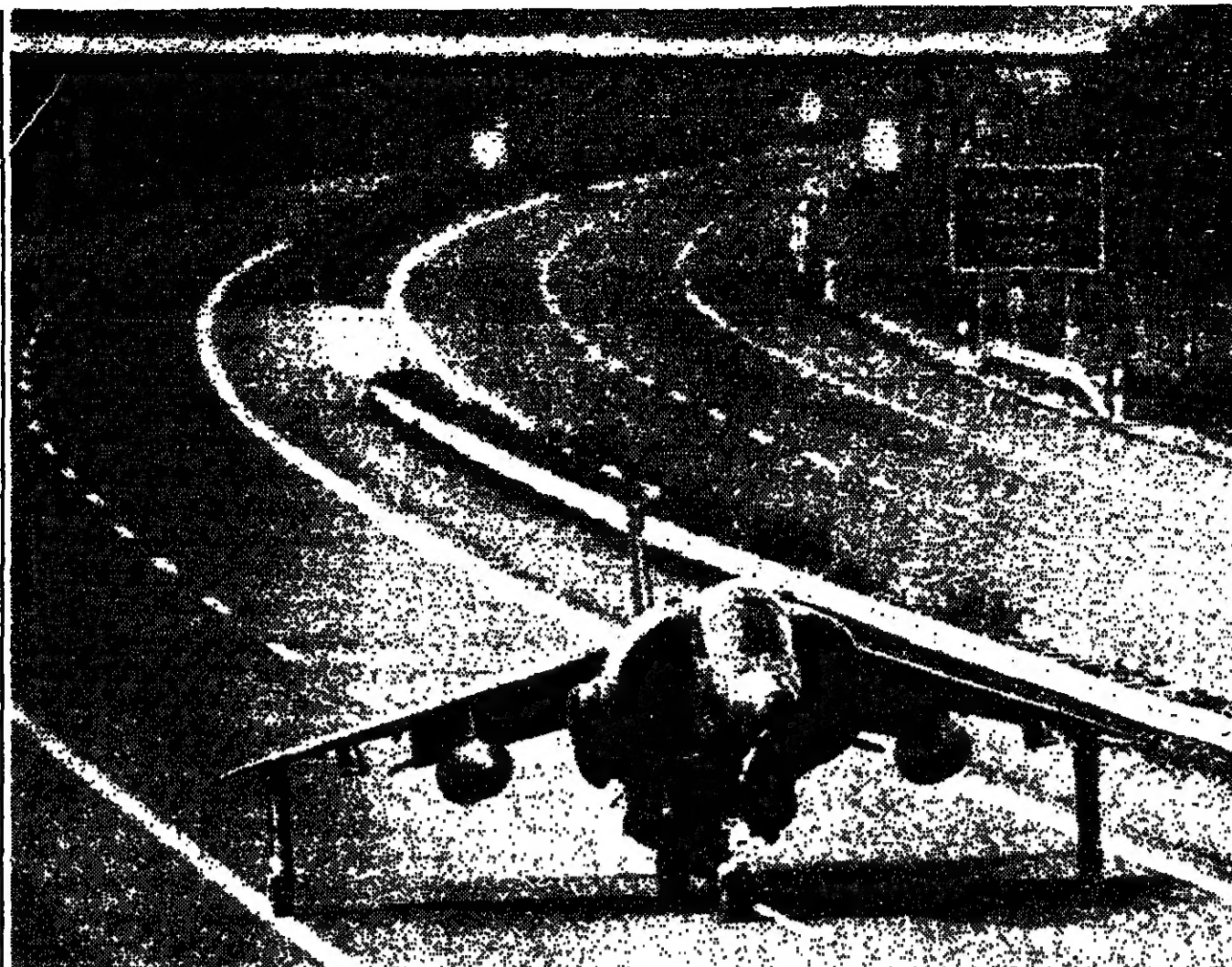
British officials have been quick to point out that a Scottish trade mission has been well received in Moscow even while the present diplomatic row was taking place.

A British trade mission is due there at the end of this month, a meeting of the Anglo-Soviet joint commission on trade is due in London next month, and Mr Paul Channon, the Minister for Trade, is tentatively scheduled to go to Moscow before the end of the year.

The first real test of the political atmosphere will be at the beginning of next week when Sir Geoffrey Howe, the Foreign Secretary, will hold talks in New York with Mr Eduard Shevardnadze, his Soviet counterpart.

A delegation from the Campaign for Nuclear Disarmament led by Mrs Joan Ruddock left for Moscow yesterday for 10 days of talks with official and unofficial Soviet peace groups.

Ms Meg Beresford, general secretary, said that CND had thought hard about whether to continue with the visit because of the expulsions and military experts and will visit disarmament think tanks.



A British Harrier jet takes off from the autobahn near Bielefeld during the Nato exercise "Cold Fire".

## Hernu says diver claim a calumny

From Diana Geddes  
Paris

As the uproar over latest allegations implicating the French Government in the Greenpeace affair grew here yesterday, M Charles Hernu, the Defence Minister, who is in the front line of the attacks, spoke of his "indignation over this campaign of slander," while the Government reaffirmed its determination to establish the truth.

With scant regard for the possible basis of the latest allegations, Opposition leaders have been revelling in an orgy of condemnation and recrimination, some accusing President Mitterrand directly of lying and demanding his immediate resignation in what they describe as a French Watergate.

According to uncorroborated allegations reported in yesterday's *Le Monde*, M-Hernu, General Jean Saulnier, then the President's chief military aide and now Commander in Chief of the armed forces, and General Jeannou Lacaze, the former commander in chief, all knew in advance of the attack on the Greenpeace boat, the Rainbow Warrior, even if they did not actually order it.



M. Hernu: Angry at 'slander campaign'

According to *Le Monde*'s unnamed informant, M Mitterrand himself did not know of the attack, and was not told about it until a week after the boat was sunk.

The latest allegation, that a hitherto unheard-of third team of French secret agents planted bombs under the Rainbow Warrior, was apparently discussed only briefly at yesterday's Cabinet meeting.

M Hernu escaped the Cabinet meeting through a side door, but later called journalists to the Ministry of Defence to express his indignation over the "campaign of calumny against French military leaders" and to insist again that "no service and no organization under my Ministry received any order to commit an attack against the Rainbow Warrior."

The DGSE, the French foreign intelligence service had no other agents in New Zealand at the time of the attack, he said, other than the five already known about, who had been sent on a peaceful mission to gather information about the Greenpeace anti-nuclear test campaign.

## Moscow accused of campaign to acquire West's technology

From Christopher Thomas, Washington

The Reagan Administration issued a hard-hitting report yesterday accusing the Soviet Union of a "massive, well-organized campaign" to acquire Western technology for its weapons and military equipment projects.

The report, prepared before the defection of Mr Oleg Gordievsky, the KGB head in London, said that the main centres of KGB activity were London, Bonn, Cologne, New York, Tokyo and Vienna.

Mr Caspar Weinberger, the US Defence Secretary, said: "What it really means is that we are subsidizing the military build-up of the Soviet Union."

He insisted that the release of the document was not an

attempt to throw cold water on the Reagan-Gorbachev summit on November 19-20, any more than the British had attempted to do so by expelling 31 Soviet citizens.

The report details hundreds of specific examples of Soviet military equipment and weapons said to be benefiting from Western technology and products.

"Western products and technology secrets are being systematically acquired by intricately organized, highly effective collection programmes specifically targeted to improve Soviet military weapons systems," he said.

The report suggests that many American technological

secrets are lost through KGB activities in western Europe. Pentagon officials said last night that their participation in President Reagan's Star Wars research programme would involve precise security arrangements.

The report, which does not give any sources of information, said "virtually every Soviet military research project benefits from Western technical documents and hardware."

"Targets include defence contractors, manufacturers, foreign trading firms, academic institutions and electronic data bases. Only recently has the full extent of illegal Soviet technology collections become known."

## Argentine President woos Germans

### Praise but no aid for Alfonsin

From Frank Johnson in Bonn and Susan MacDonald in Paris

President Alfonsin of Argentina left Bonn for Paris yesterday after a visit in which he received much praise as the symbol of new Argentine democracy, but less of what he most wanted, German economic aid.

Such aid was promised publicly by President von Weizsacker, but as a general principle rather than in detail. The attitude of German officials, in more detailed exchanges with the Argentine visitors, seems to have been more hard-headed.

Bonn seems to be awaiting the success, or otherwise, of Argentina's own efforts to put its finances in order, though the efforts so far were praised by the Germans.

Señor Alfonsin told inter-

viewers that he hoped West Germany would use its influence to dissuade Britain from an "unyielding" position on the Falklands. His Foreign Minister, Señor Daniel Caputo, said that time was on Argentina's side, that there was no quick solution, but that Britain would find it harder to defend its position, both at home and abroad.

The President's four-day visit to France is the last stage of his European tour. It has both economic and political overtones and was given an extra dimension by the decision by Mr Neil Kinnock, the Labour leader, to meet him in Paris last night about the Falklands.

Señor Alfonsin, with Señor Caputo and Señor Juan Sourrouille, his Economy Minister,

will hold talks with President Mitterrand, M Laurent Fabius, the Prime Minister, and leading commercial figures.

He would like France to support his economic 'austerity' programme by increasing investment in Argentina and by being kindly disposed towards its \$46,000 million foreign debt.

Señor Alfonsin would like France to adopt a more publicly sympathetic view of Argentina's claim to Falklands sovereignty with regard to the approaching United Nations general debate.

France, however, is interested in the fate of two French nuns allegedly tortured and killed in Argentina after the coup.

Captain Alfredo Astiz, who was exonerated by an Argentine military tribunal earlier this year, is alleged to be involved.

## Stowaway survivor offers his testimony

Dar es Salaam (AP) - A man who claims he was one of the stowaways thrown from a Greek ship into shark-infested waters said yesterday that neither he nor three other survivors were contacted to testify during the trial of the ship's crew.

"I do not understand why photographs of us survivors have not been sent to Greece to assist in the trial," Mr Ramadhani Juma Maharahe said in an interview with the government-owned *Daily News*. "Our testimonies would surely have been very important in the case against the ship's crew."

Antonis Pilyzanopoulos, aged 44, captain of the Greek freighter *Garifalia*, was convicted on September 12 of endangering lives and inflicting grievous bodily injuries and was sentenced to 10 years' imprisonment. Eight crew members were convicted of complicity, and another was convicted of perjury.

The charges stem from an incident in 1984, in which Pilyzanopoulos and some members of his crew forced 11 African stowaways overboard in a shark-infested area of the Indian Ocean.

Only Mr Maharahe, aged 31, and three of his Tanzanian countrymen have come forward with claims that they were among the *Garifalia* stowaways. They drifted and swam before coming ashore on the Somali coast south of Mogadishu.

## Portugal holds 79 for arson

Lisbon (AP) - The Portuguese Prime Minister, Dr Mario Soares, said that 79 people were detained on suspicion of starting forest fires in recent weeks. Police activity, he said, would be stepped up to prevent arson.

The Government will release \$1.7 million to help areas of central and northern Portugal hit by forest fires, he said. At least 18 people, including 14 firefighters, have died in fires this year.

## Florence offer

Rome (Reuters) - The Italian authorities offered a \$300 million (£187,000) reward for identifying the "Monster of Florence", a sadistic killer believed to have murdered 16 people in Tuscany over 17 years. He specializes in shooting courting couples and mutilates the women.

## Deadly smoke

Munich (Reuters) - The pesticide DDT, banned in many countries because of its harmful effects on the environment, has been found in 21 cigarette brands, the West German Magazine *Nature* said.

## Peking march

Peking (AFP) - Some 1,000 students marched through Peking shouting anti-Japanese slogans despite efforts by the authorities to block the demonstration.

## Koivisto visit

Moscow - President Koivisto of Finland arrived here on a 10-day visit that includes both official business and a vacation.

To you,  
he's a likeable  
little boy.  
To his  
parents, he's a  
battlefield.

The boy, who we'll call Alan, was a bystander to his parents' rows. When the husband wanted to hurt his wife, he hit the boy. When we first saw Alan he was thin, smelly, and wary of both parents.

However, after being visited by an NSPCC inspector, Alan's ill-treatment stopped. Over the following two years the family was put back on a firm emotional base.

Providing help to this degree costs money. It can take £15.48 to protect a child for 2 weeks. Send that amount (or whatever you can afford) using the coupon. It will be a case of one innocent bystander helping another.

I want to help protect a child and enclose my cheque or postal order for (please indicate appropriate box) £ ☐ £15.48 ☐ £30.96 ☐ £92.88

Access and Visa card holders may debit their accounts. No.

Signature  Name

Address

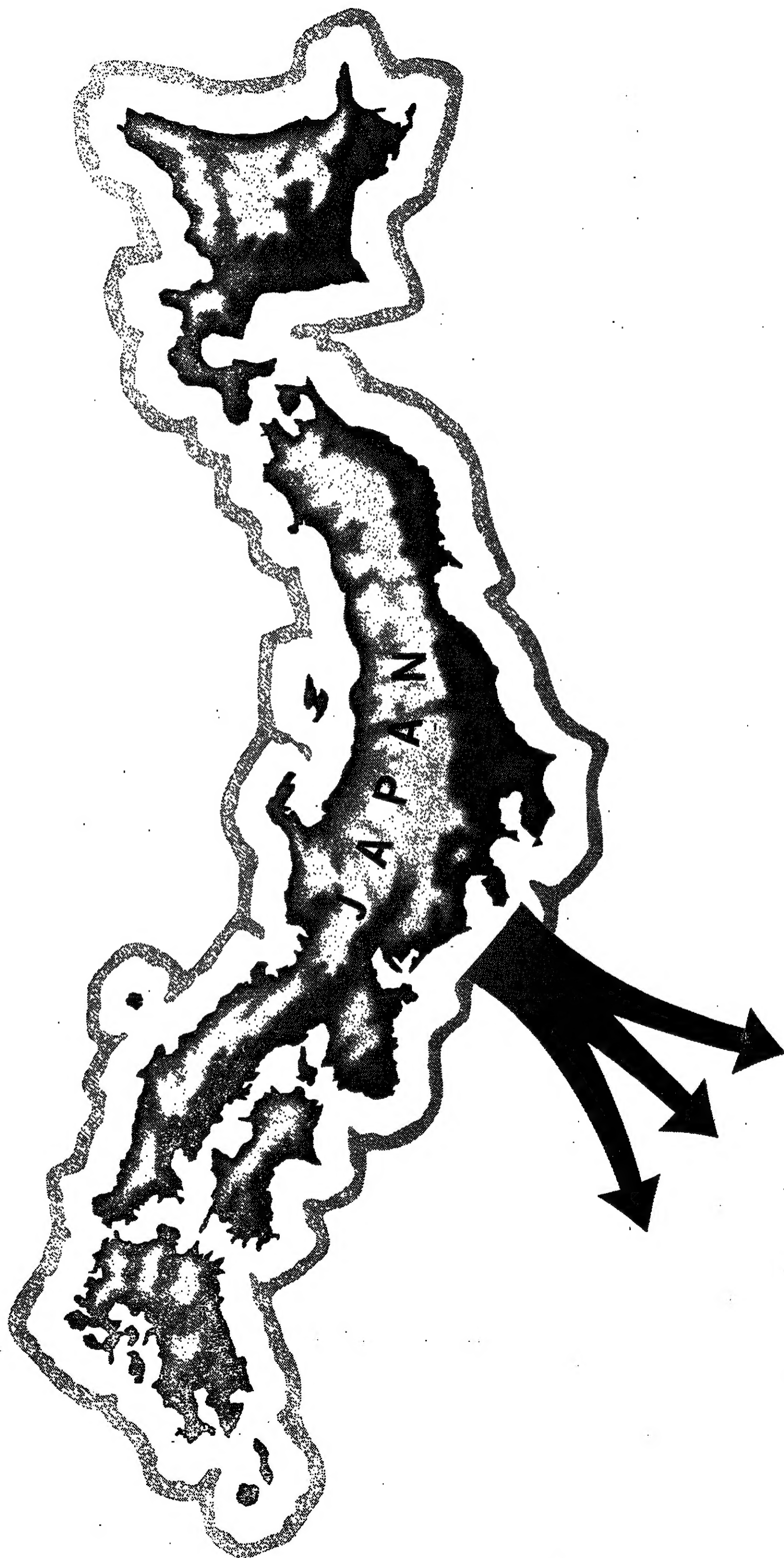
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by a small island with a highly skilled workforce.



In Japan, the people who build Nissans have a variety of skills and they're encouraged to use them.

There aren't the strict job demarcations that have done the British motor industry so much harm.

New ideas and ways of working are welcomed.

So people are more involved, more satisfied, more employable, less bored and better paid.

There isn't a wide gap between managers and workers: the general manager of the Nissan factory in Tokyo wears the same work clothes as the men on the line.

And every morning, workers and management get together to see how they can make things better.

The relationship is friendly and constructive. There's also an agreement designed to make disputes unnecessary. Consequently there's never been a strike. No-one has ever been made redundant either.

As a result, the cars these people make are better. To the extent that every one has a 100,000 mile/3 year warranty.

In 1984, the 1,000,000th Nissan made the thirty-day sea crossing from Japan to England.

In fact, they've been the top imported car in Britain for eleven years running.

 **NISSAN**  
They don't half work.



In the next 11 years Nissans should be exported  
by a small island with a highly skilled workforce.



In England, the people who will build Nissans have a variety of skills and they'll be encouraged to use them.

There won't be the strict job demarcations that have done the British motor industry so much harm.

New ideas and ways of working will be welcomed.

So people will be more involved, more satisfied, more employable, less bored and better paid.

There won't be a wide gap between managers and workers: the general manager of Nissan's new Sunderland factory will wear the same work clothes as the men on the line.

And every morning, workers and management will get together to see how they can make things better.

The relationship will be friendly and constructive. Already there's an agreement with the AUEW which has been designed to make disputes unnecessary. No-one should ever need to be made redundant either.

As a result, the cars these people will make will be better. To the extent that every one will have a 100,000 mile/3 year warranty.

In the 1990's, over 100,000 Nissans a year should be made in Britain. Many of them will cross the sea to Europe.

In fact, they could very soon become the top imported car in Europe.

 **NISSAN**

They don't half work.



## SPECTRUM

## The high-society socialist

"Fabius is more Florentine than his master (François Mitterrand)", the right-wing newspaper, *Le Quotidien*, grumbled after Laurent Fabius's recent 90-minute television interview. "The form was excellent", it admitted grudgingly, "but the Prime Minister provided none of the answers to the questions being asked by the French public... we were presented with a talented void".

After just over a year as France's youngest Prime Minister for more than 150 years (he was 37 when appointed), and a possible future President, Fabius is more of a puzzle than ever. He appears full of contradictions.

Son of one of the richest antique dealers in Paris, brought up in the traditions of the French *grande bourgeoisie*, and educated at the most elite schools and universities, he turned to socialism in his mid-20s. As budget minister in 1982 he was responsible for introducing the hated wealth tax. Often accused of being dry, cold and aloof, he has nevertheless been voted the number one sex symbol by French women.

Fabius infuriates his critics because they cannot find his Achilles' heel. With his undeniably brilliant mind and his extraordinarily cool self-control, he seems impregnable. His skill in ducking out of tricky situations (such as the Greenpeace affair, which refuses to lie down) has led to his being dubbed the Teflon Prime Minister because nothing sticks.

Tackled about his low profile and marked absences from the political scene, Fabius replied: "My idea of a Prime Minister is someone who reflects, gives advice, takes decisions. He should not be a knock-about comedian. I've got work to do. Politicians wear out very quickly... I don't want to tire people."

There are signs, however, that he may have begun to do just that already. When he first came into office, Fabius was welcomed like a breath of fresh air. His slim elegance, highly articulate intelligence, and courteous patrician manner were in stark contrast to the affable rotundity and avuncular plebeian *bonhomie* of his predecessor and senior by nearly 30 years, Pierre Mauroy.

No one had expected Fabius to be nominated. He was talented, and a favourite of Mitterrand, but far too young and inexperienced, it was said. The opposition was caught unawares. Some were forced to admit that the magician Mitterrand had pulled off another coup. "The President has chosen one of the very best, if not the best," said François Léotard, general secretary of the Giscardian Parti Républicain.

When Fabius came to office, the opinion polls showed he had the confidence of a remarkable 58 per cent of the French in his ability to solve the country's problems. This was at a time when the Socialist support in the country had dropped to just 20 per cent - their score in the



The Times Profile: Laurent Fabius

June 1984 elections for the European Parliament.

A few months later, however, his rating began to fall. Political experts predicted that he would be replaced by the consistently more popular Michel Rocard before the general election due in March 1986.

Fabius's star rose briefly at the beginning of this year but in most of the recent surveys asking whom people would like to see as the next Prime Minister or President, Fabius has lagged well behind Rocard and Raymond Barre. Those expressing confidence in his ability to tackle the country's problems have dropped to 37 per cent. Yet he continues to attract considerable personal sympathy right across the political divide.

A large majority of the French still consider him courageous, competent, confident, calm and generally sympathetic. On a lighter level, he came top of the list of Frenchmen with whom women aged 25 to 35 would like to spend their "last night of love".

Brilliant technocrat Fabius may be, but his ready self-deprecating smile, dancing eyes, and seemingly innocent good looks, coupled with a certain shyness, evidently hold a considerable charm, while not detracting from his ability to assume a statesman-like gravitas.

And yet something is not quite right. Fabius seems just too reason-

able, too smooth, too measured, too controlled. There are no gaffes, but nor is there any panache. The emotions expressed often seem rehearsed. His moderation may save him from making too many enemies, but it also has a tendency to bore.

Fabius has often been compared to a young Giscard d'Estaing. Both pursued brilliant academic careers at France's most elite universities and enjoyed meteoric political rises. Both came from wealthy upper middle-class backgrounds, they have a similar slim elegance, and both went prematurely bald.

## He has one essential political quality, the common touch

But as Fabius points out: "Having the same bald pate does not necessarily mean you make the same errors of political judgement". Fabius has nevertheless set off on the same perilous mission as Giscard - to break the traditional mould of French politics by creating and conquering the so-far elusive middle ground.

Fabius may yet succeed where Giscard failed for he appears to have at least the embryo of one essential political quality Giscard so sorely lacked - the common touch.

He can chat about the banalities of his family life on a popular morning radio show without seeming foolish or self-conscious. Listeners learnt that he goes out in the morning to fetch the bread and newspapers. His family means the world to him. He goes with his wife, Françoise Castro, to the cinema every Sunday afternoon.

His wife, to whom he has been married for four years, is an active member of the Socialist Party national executive and "much more militant than me". She is Pisces and he Leo. "She believes in that a lot. I don't very much". Political discussions are avoided at home because they lead to rows.

One consistent criticism of Fabius is that he is not a real Socialist, simply a highly ambitious opportunist. With his upper middle-class upbringing and BCBG (hon chic, bon genre) style, he has always been suspected by the Communists who left the government as soon as he was made Prime Minister.

Although a student at "Science Po" during the 1968 "événements", he continued to lead his high life of pretty girls, parties and elegant clothes rather than manning the barricades.

Why did he not join the Socialist Party until he was 28? Why is he now pursuing policies formerly associated with the Right such as cutting income

## BIOGRAPHY

1948: Born Aug 20, Paris. Education: Louis le Grand lycée; école normale supérieure; Institut d'études politiques; École Nationale d'Administration (1971-73).

1973: Member of the Conseil d'Etat; 1974: Joins Socialist Party; 1976: Directeur du cabinet of François Mitterrand.

1977: Elected deputy mayor, Grand Quévilly, Seine Maritime; 1978: Elected parliamentary deputy for Seine Maritime.

1979: Spokesman of Socialist Party; 1981: Marries Françoise Castro (two children, Thomas and Victor); director, Mitterrand's presidential campaign; re-elected deputy but resigns seat on being given ministerial post.

1983: Becomes minister for trade, industry and research; 1984: Becomes prime minister.

tax, promoting business investment, ceasing support to lame docks, promoting educational elitism, tightening immigration rules, and introducing one of the toughest spending budgets since the war?

Fabius insists he is a "modern pragmatic Socialist". He speaks of seeking a "middle way between an over-interfering state and unbridled economic liberalism, where individual freedom can flourish without leaving by the wayside all those who cannot follow".

He follows no ready-made recipes. Yet, in his last television interview, he seemed to have realized he must make some concessions to the Left if he is to hope for a political future. So he speaks of his adherence to three major principles - equal opportunity, social solidarity and "a certain moral imperative", no doubt safe in the knowledge that hardly anyone could disagree with those broad ideals.

Asked whether he still believes in one of the former key tenets of the Socialist Party, a complete break with capitalism, he replied: "Well, it must be very, very, very progressive".

When Fabius came into office, everyone spoke of his being no more than his master's voice, a Mitterrand clone. However, he quickly succeeded in establishing his own separate identity.

From time to time there are rumours of a rupture with Mitterrand, but they seem to be based more on wishful thinking than truth. If Mitterrand does not run again for the presidency in 1988, Fabius can probably count on his support for his own bid.

It is worth remembering that Fabius will still be only 34 in the year 2000. But he has one serious handicap. He is a Jew, and although French Jews have long been Prime Ministers before, it has never had a Jewish President.

Diana Geddes

## BOOKS I

## Shaking history and mysticism

## FICTION 1

Stuart Evans

A MAGGOT  
By John Fowles  
Cape, £9.95PARADISE POSTPONED  
By John Mortimer  
Viking, £9.95

John Fowles: magus

Two ostensible gentlemen, attended by their male servants and a woman, ride with silent purpose through a sullen West Country landscape towards a shabby little town, where they put up at the inn. They claim to be uncle and nephew on their way to a reconciliatory meeting with a rich aunt of the younger, saturnine man, whom the woman in the party is to serve as maid. One manservant is a bragging libertine, a *miles gloriosus*; the other is a dead mune of striking physique but was intelligence. Soon after the party's departure, this man is found hanging in a wood, his mouth stuffed with violets. The other members of the party have all disappeared on the road to Bideford.

Ayscough, the relentless man of affairs of a very noble personage, investigates the mystery at first stern but benign; later revealing himself to be prejudiced and reactionary. Who is the obsessed, brooding young man with his chest of cabalistic papers? What is the maldesertant, a woman of quality in disguise or a whoreson? What is their true destination and destiny?

John Fowles explains in his prologue a maggot is not merely the larval stage of a winged creature ("as is the written text, at least in the writer's hope"), but in an older sense of word a whim or quirk. He describes the particular quirk which engrossed him and led to this remarkable and brilliant work of fiction. Often Mr Fowles breaks off the narrative and the intricately plotted interrogations to comment on the action, the characters, the attitudes of the time, and the novel is interspersed with extracts from the monthly historical chronicle of *The Gentleman's Magazine* of 1736, which reveal the cruelties, injustices, gross inconsistencies and ephemeral sensations of a mercenary society deeply distrustful of change.

Always the champion of free thinking, enlightenment through experience, John Fowles not only portrays a vengeful age which bred dissent of the most extreme kind, as manifested by the religious sect of Shakers whose founder appears at the very end of the novel, but he explores "inside that weird tense grammar does not allow, the imaginary present"; the strange mystical territories of trance and illusion where forces of good and evil are transformed and confused in the eye of the beholder. The imaginative power of the novel is astounding, the technical virtuosity and structural daring equally so.

Appearing in the same week as a novel by Mr Fowles must be rather like having to bat after Compton or Dexter in their pomp, but each of the other three novels under review is thoughtful, incisive, as well as highly entertaining. John Mortimer's *Paradise Postponed* is a witty chronicle of rural English life as it reflects national fads

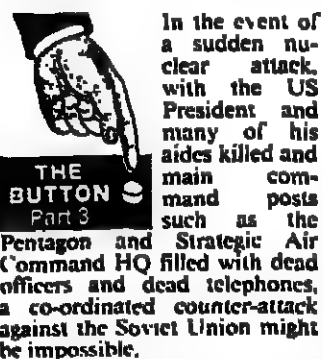
and preoccupations from 1945 to the present day. The Reverend Simeon Simcox, one of those beaming, affluent, Christian Socialist crusaders, thought by some to be a saint but really something of a pain in the hassock, leaves (it would seem) a considerable fortune not to his wife and sons, but to a maldesertant opportunist local lad who has soared out of the lower middle-class into the rarified air of the Conservative Cabinet of the present day.

One of the Simcox sons, once an angry young now a successfully bibulous and bigoted novelist, wishes to contest the will and uncover a mystery, which the other son, an amiable and unassuming country doctor, rightly diagnoses will cause a fair amount of distress. The plot is by no means impenetrable, but the strength of the novel lies in the sure portrayal of character - from the vaguely charming rector's widow through the laud defensive sometime mistress or wife of both Simcox brothers and her acerbic father to boorish county bigwigs and loutish but cunning proles. Mr Mortimer enjoys much acid fun at the expense of some of his characters, but creates others who deserve the sort of commonplace compassion that is, after all, as often found in definable communities as malice and social rancour.

Arts Page: John Mortimer interviewed by Nicholas Shakespeare, page 17.

Concluding his series, Daniel Ford examines the doomsday dilemma facing US military strategists

## Will the Americans strike first?



In the event of a sudden nuclear attack, with the US President and many of his aides killed and main command posts such as the Pentagon and Strategic Air Command HQ filled with dead officers and dead telephones, a co-ordinated counter-attack against the Soviet Union might be impossible.

The Russians would, however, face massive retribution from US submarines firing on their own initiative once they cease to receive the broadcast coded message: "We're happy". The US submarine fleet, two thirds of which is normally at sea, carries nearly 5,000 nuclear missiles with a total destructive power roughly equivalent to 23,000 Hiroshimas.

The submarine counter-attack would very likely consist of ragged, poorly timed and militarily pointless salvos ordered by commanders isolated from the civilian hierarchy and from each other. For the submarine fleet, too, suffers from what a 1979 report to Congress described as "perhaps the weakest link in our strategic forces" - lack of the necessary communications channels.

The Navy's TACAMO aircraft (the acronym stands for "Take Charge and Move Out") are radio relay planes equipped with very low frequency antennas that are supposed to convey orders, if there is anyone left to give them, to US submarines on patrol.

TACAMOs are refitted C-130 transports stuffed with communications equipment. They

are grossly overweight, and several modifications have had to be made to permit them to carry all the heavy gear they need and still get into the air.

As a message-relay station, a TACAMO plane suffers from further limitations to its basic mission. It depends on a single antenna for both receiving and broadcasting messages, which has meant that it could jam itself. Its worst limitation, however, as a post-attack message-distribution centre, results from the fact that the single TACAMO plane over the Atlantic and its sister plane over the Pacific are rarely in a position where they can give a comprehensive order to all of the submarines on patrol.

Basically, it's never there when it's wanted". Dr Desmond Ball, head of the Australian National University's Strategic and Defence Studies Centre, told me. An admirer compared the weakness of the communications link with the submarines to what you would get if you put "a watch chain in connection with a battleship anchor cable".

Nevertheless, the submarine fleet, which President Reagan has described as the "revenge force" is seen as the main deterrent to a Soviet first strike. Frank von Hippel, the Princeton University physicist, makes the important point: "Lack of centralized control is not the same as lack of nuclear deterrence. What do Soviet leaders think US submarine crews are going to do if they learn that the United States has been destroyed - go to Tahiti and retire?"

Even if it is now to be upgraded at a cost of billions of dollars, what conclusion can be drawn from the flawed, ad hoc nature of the US command and communications structure?

United States civilian and military leaders have stated in solemn and unqualified terms that they would never use the country's nuclear forces to make a surprise attack. A first strike, on the Soviet Union. However, every military organi-



zation, by what it does, by the kinds of weapons and related apparatus it deploys, will inevitably provide many clues to its true aims. The standard account of presidential control, and of the use of nuclear weapons only in retaliation for Soviet attack, is a piece of contemporary folklore. There is, to be sure, a black bag that is carried by the President's military aide. It does, in fact, contain authentication codes as well as a notebook whose pages outline the various options in the US nuclear war plan, known as SIOF (Single Integrated Operational Plan).

The current SIOF, however, is divided into two main parts: one has a wide range of attack options, not just a set of attack-response plans. The military, moreover, which prepares the codes and accompanying documents with the assistance of the National Security Agency, does not, as we have already seen, provide them merely to the President. It keeps copies - several copies - for itself.

The military's communications systems, as we have also seen, are expected to work badly or not at all as emergencies arise. No greater emergency can be imagined than a Soviet nuclear attack on the United States. Yet most Pentagon communications gear, including some of the special systems relied upon to convey the order to retaliate, is able to operate only in a benign peacetime environment.

On the other hand, if it is the Pentagon's plan to strike first should the ultimate showdown with the Soviet Union occur, experts judge the existing command and control system satisfactory. Just about any primitive communications method is good enough for this purpose. The formats for first-

strike orders have been deliberately designed, that is, so that a single short code containing all the required information can even be delivered over non-secure public telephone lines.

Thus, the existing command and control system serves to reveal the kind of nuclear war plan the Pentagon has adopted. A command system ill-prepared to deliver orders for retaliation, but streamlined to convey commands for a first strike, suggests unmistakably the basic intent of its designers. It also indicates the size of the gap between official rhetoric and Pentagon plans.

In addition to assembling circumstantial evidence, it is possible, of course, to ask Pentagon strategists what they have in mind. Senior officials who have worked on the SIOF without compromising security restrictions are able to provide remarkable details about the offensive strategy that now dominates US nuclear war planning.

Actual preparations attach only secondary importance to retaliation. The primary emergency plan, the one that would be executed if a nuclear showdown appeared inevitable, involves a massive first strike on key military targets in the Soviet Union. Its principal aim would be to kill Soviet leaders and thereby paralyse the highly centralized Soviet war machine.

An Air Force strategist, who has worked on the SIOF, told me: "If there is a nuclear war, the United States will start it." Should some crisis make war seem unavoidable, he said, the Air Force view is that, when you have to fight, you fight. You do not concede the initiative to the enemy, especially when the enemy's

first salvo could involve the destruction of your forces and your homeland.

"In a real situation, you don't compare going first to going second", a former Pentagon official said. "You compare going first with not going at all. If you're going to get into a nuclear war, that's big time. When you go, go. Do it. Finish the job. Launching under attack just means that you've missed the moment."

Soviet awareness of the potentially decisive importance of attacks against enemy leadership is suggested not just by their wranglings about how to attack the United States. To protect their own high officials during possible nuclear conflict, they have built some 2,000 underground bunkers capable of housing more than 110,000 Soviet military officials and Communist Party leaders.

Desmond Ball estimates that it would require "more than 2,000" nuclear warheads to knock out the entire Soviet command system, but top Soviet leaders, despite the efforts to protect themselves, might also have difficulty in surviving a direct US attack.

The underground shelters that have been built will not guarantee absolute protection against incoming US warheads, including those that burrow into the ground before exploding. For one thing, like officials in Washington who would have little time to run for their helicopters, Soviet leaders may not have much of an opportunity to seek their underground hideaways.

Missiles launched from US submarines stationed in the North Sea could reach Moscow in minutes, as could the Pershing II missiles that the US is deploying in West Germany.

Of course, the President can try to negotiate with the Soviets in a crisis if he wants to, but the military options in his black book were not designed with any step-by-step bargaining in mind. "There is no provision in the SIOF for controlled escalation", a senior officer who has worked on it told me.

Controlled nuclear operations to force concessions from the Soviets presume communications with the Soviet Union. Yet, from a military point of view, one of the most efficient kinds of attack is against leadership and command and control systems, said General Brent Scowcroft, another senior military officer. "This is a dilemma that, I think, we still have not completely come to grips with."

The question whether it is better to plan to kill Soviet leaders or to keep them around to negotiate with has simply been left open. The subject is treated in the way it is customary for government planners to handle important problems that they are unable to resolve. The official attitude is that we shall fall off that bridge when we come to it.

Adapted from *The Button: The Nuclear Trigger - Does It Work?* by Daniel Ford, to be published by Allen & Unwin (£12.95) on September 26.

## CONCISE CROSSWORD (No 752)

ACROSS  
8 In solitary confinement (13)  
9 Type jumble (3)  
10 Incorporate (9)  
11 Happening (5)  
13 Broad knife (7)  
16 Spend extravagantly (7)

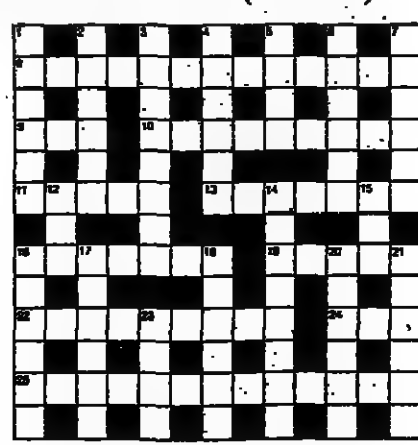
19 Representative (5)  
20 Leashome (9)  
24 Watch chain (3)  
25 Black Death (7,6)

DOWN  
1 Alcoholic drink (6)  
2 Agree (6)  
3 Make resentful (8)  
4 Habit (6)  
5 Monarch (4)  
6 Wine jug (6)  
7 Stick together (6)

12 Eminent person (1,1,1)  
14 Dandy long-legs (5,3)  
15 100mph (3)

SOLUTION To No 751  
ACROSS: 1 Sequel 4 Menace 7 Sham 8 Maligner 9 Diabolic 13 Apr 16 Choreographer 17 Too 19 Tertiary 24 Atomiser 25 Feet 26 Grity 27 Scurry

DOWN: 1 Sash 2 Quasimodo 3 Limbo 4 Multi 5 None 6 Cheap 8 Blat 11 Lacer 12 Cast 13 Abhorrent 14 Earn 15 Scut 18 Outer 20 Essay 21 Terms 22 Emul 23 Play



16 Disco flasher (6) 20 Portrait (6)  
17 Wash-basin (6) 21 Pill (6)  
18 Make clear (6) 23 Loan (4)

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BOOKS II

Writer as campaigner thinker or poseur

Speaking at a writers' conference in Belgrade in 1969, Gunter Grass took a firm line on revolution:

*'I'll come right out with it: I'm against revolution. I detest the sacrifices that always have to be made in its name. I detest its superhuman goals, its absolute demands, its inhuman intolerance. I fear the mechanism of revolution, which had to invent permanent counter-revolution as an antidote to its efforts.'*

This all seems very clear and unambiguous. But it is nothing of the kind. For the same writer, in 1982, is found defending the Nicaraguan revolution, as a revolution, alongside Solidarity, which he also thinks of as a revolution. Seeing the American attempt to undermine the Sandinistas, Grass feels ashamed that America is the ally of his country.

*I wish West Germany would renounce that alliance - and not only because of American aggression against Nicaragua. The members of the Atlantic alliance are expected to accept quietly or even condone every action of their protector, America's aggression, like those of the Soviet Union, have become pervasive, and they can no longer be excused as stupidity. Because I support both Solidarity and the Sandinistas I cannot remain indifferent to the wrongs done them by Russia and the United States.*

Well, it is possible that Grass's attitude simply changed between 1969 and 1982 - that wouldn't be so odd, although it would be odd to collect both

James Fenton on the credos and confusions of a novelist

ON WRITING AND POLITICS 1967-1983  
By Gunter Grass  
Translated by Ralph Manheim  
Secker & Warburg, £12

statements in one short book. In fact though Grass hasn't changed his mind at all. He detests revolutionary talk in a Western democracy - so what he was attacking in 1969 was the European New Left. On the other hand, when he sees people taking to the streets in the name of liberty in Eastern Europe or Central America, he gets as excited as the next man. When a dictatorship is overthrown or a bureaucracy undermined, he's all in favour of it. A visit to Nicaragua makes him want to tear up the Nato alliance, without apparently any separate provision for the protection of West Germany. This is loose talk, especially when it comes from a man who condemns the loose talk of the New Left. I think Gunter Grass is a poseur.

For, of course, it is not much more than banal to say "I'm against revolution", meaning no more than "I'd rather avoid having one wherever possible." Some people cannot choose the terms of the political struggle in

hand. It is one thing to say, given the present state in West Germany (say, in 1968) the vital task is to campaign in next year's elections so that the SDP can win and we can make a reasonable, if undramatic, kind of progress. It is quite a different matter to ponder the best way forward in a country like South Africa or South Korea where your opponents are adamant that any concession in your direction amounts to the first step in revolution.

People do, of course, look wistfully to other countries and other periods and wonder whether history could be repeating itself. During the early days of General Chun's accession to power in Korea, I remember a south Korean wondering out loud if his country were not going through the equivalent of our Cromwellian dictatorship; he found the thought comforting. Other Koreans might look wistfully at the extraordinary peaceful transitions in Spain, Portugal and Greece and wonder whether the pressure to be modern might not eventually turn into a pressure to be democratic.

Dictatorships can, it seems, vanish peacefully. But the fact that such things can happen, given propitious circumstances, does not mean that they are an option everywhere. It seems, in retrospect, rather wise of the Spanish to have set out the years of Franco's decline. But they were lucky. Their king had some quality. It



seems in retrospect unwise of the Germans to have sat out the years of Hitler's decline. But it may be that revolution was not an option.

As Grass puts it, National Socialism was itself a revolution, and in his Belgrade address he sees mechanisms in revolutions which are the same, regardless of the political character of the proponents. In particular "the relationship between right-wing literature and right-orientated revolution is not unlike the relationship between left-wing literature and left-orientated revolution". How odd, though, that being so sensitive on this point, he should produce such a glowing account of the Nicaraguan revolution on the basis of a visit with a delegation (which sounds so like the visits of delegations to Russia in earlier days). It is not that one disbelieves the account on those grounds alone. It is just that you would have expected more circumspection from a man who claims to have learnt some of the lessons of history.

So much of this small selection of journalism and lectures has a self-pleased tone of voice. When you examine the points made, they turn out to be banal or superficial. Grass may be passionately interested in German politics, but as far as the rest of the world is concerned he seems much more interested in the question of The-Writer-and-Politics than in current events themselves. It comes across like an obsession with status, like a pose.

Latin American boloney

Malcolm Deas

FIRE FROM THE MOUNTAIN  
The Making of a Sandinista  
By Omar Cabezas  
Translated by Kathleen Weaver  
Cape, £9.95, paperback £5.95

Though it has been brought out by Jonathan Cape - does that mean anything now? Who is Jonathan Cape? - this book is an example of the mindless attitude to Latin America and to Latin American writing among Anglo-Saxon publishers that makes one wish they would just stick to old Sir Stanley Unwin's advice that it was better to have nothing to do with that part of the world at all. Perhaps those responsible in this case were led astray by Carlos Fuentes's raving introduction. Latin American literature has its longeurs, but not much of it is as bad as this.

Aggressively translated though it has been into gringo *macho*, Omar Cabezas's text was obviously inviting such treatment anyway. *Fire from the Mountain. The Making of a Sandinista* tells the curious reader next to nothing about Nicaragua, Somoza, the opposition to Somoza, the Sandinistas or the making of Omar Cabezas. It is banal from start to finish. The dust-jacket photograph of a man with a moustache and a beret raising his thumb - to finish - an apt historical footnote by Walter LaFeber. A meagre list of facts can be extracted from the swear-words and confused wanderings between the two: marching in the hills is exhausting, peasants go to bed early, monkeys look more human skinned, the jungle is predominantly green, when it rains you get wet.

Of politics proper, revolutionary, reactionary or reformist, there is hardly a trace in *Fire from the Mountain*; when the author reveals a train of thought, which is not often, he is a Guevarist, a believer in the "new man".

Whatever he may be, he has certainly not written a good book. Publishing it must therefore be seen as some sort of gesture of solidarity with Sandinista Nicaragua. Towards Nicaraguans, whatever side they are on, it looks to me more like condescension. About the book-buying British public Jonathan Cape have clearly come to disagree with Unwin; as long as it is about Nicaragua, some people will buy just anything.

A bad week for private boarding schools, especially those which are nasty, minor and British. Both "Bunters" in the novels by David Hughes and Daniel Green survive by dint of various unscrupulous techniques, ugly trials, albeit in different centuries.

David Hughes's *But for Bunter*, for all its lively comedy and fantastical satire, is a serious enough swipe at assumptions and values out of which our present uneasy society has evolved. Weymouth, a rather prissy, inhibited academic, turned Civil Servant, a prisoner of his upbringing, is looking into the state of British culture, with special reference to low-achieving school-children.

He is put on the trail of Archibald Aitken upon whom Frank Richards allegedly based Bunter, the fat owl himself, by his highly-esteemed, bossy wife from whom he is separated. Aitken (aged 89) is monumentally obese, displaying all the gluttony, vanity, guile, and duplicity of Bunter, with an added pinch of lust. He is attended and thwarted by an

The fat owl as satirist and satyr

FICTION 2

Smart Evans

BUT FOR BUNTER  
By David Hughes  
Heinemann, £8.95

BUNTER SAHIB  
By Daniel Green  
Hodder & Stoughton, £8.95

odiously spiteful companion, Smedley, who does his best to obstruct Weymouth. Meanwhile Joanna Weymouth's secretary, in a circuitous way uses his new found obsession to induce a more vigorously erotic enterprise in her boss. Aitken identifies the "Famous Five" and, casually throws away

accounts of the world-shaking events in which he had an obscure part. The dust jacket gives too much away in its caricatures, so your reviewer will desist. The novel is stylish, inventive, wry and in its cool assessment of the "Greyfriars Ethic" bitterly ironic.

*Bunter Sahib* is a picaresque farce. As Mr Hughes took in vain the names and reputations of figures from recent history, Daniel Green makes free with celebrities of the early nineteenth century. This Bunter is the great-grandfather of the Greyfriars buffoon. He shares all his descendant's characteristics but in addition possesses an outsize *membrum virile*, which is the central running joke of the novel, out of which the last bout is wrung (as it were). For various reasons the Bunter in question incurs the wrath or lust of various males and unfavourably arouses the conspicuous passions of almost every female he encounters. He eventually to be trapped in the tigerish clutches of the Begum of Sumroo, far far more deadly than the host of his homicidal pursuers.

What men or gods are these? What holy rag-bag?

Peter Jones

GREEK RELIGION  
By Walter Burkert  
Translated by John Raffan  
Blackwell, £25

GREEK RELIGION AND SOCIETY  
Edited by P. E. Easterling and J. V. Muir  
Cambridge, £22.50, paperback £7.95

For Westerners who find Christian theology a branch of rarefied, though often subtle, Higher Guesstwork, there is something quite appealing about Greek religion: its squabbling family of gods gives an extremely satisfying account of the world's inherent contradictions and unfairness; and its agreeable anthropomorphism stimulates the imagination no end (is that funny-shaped tree over there really a nymph saved at the last minute by divine metamorphosis from rape by Apollo?). For Greeks, theology came a very bad second to celebrations, through which the terrible power of mighty forces might be acknowledged - public play-festivals, games, processions and sacrifices at one end of the scale, to the spilling of a drop of wine onto the ground before a feast at the other. The point is that Greeks were (with reason) hard-headed about what humans could or could not expect to discover about divine powers. So they

to such a system - why should all-powerful gods care what you believed about them? Myths were concrete stories about the gods, not abstract dogma.

Intellectuals went for this glorious rag-bag head-first (how else?). Xenophanes attacked anthropomorphism by pointing out that if horses could paint, they would paint gods to resemble... horses. Heraclitus likened praying to a statue to holding a conversation with a house. Plato asserted that reality lay only in an unchanging, incorporeal other-world. But the masses were not fooled by all this Lower Guesstwork. Did not their own survival demonstrate beyond all contradiction divine approval of inherited practices?

It is a pleasure to welcome onto the market two books which between them give such a penetrating account of Greek religion. *Greek Religion and Society* makes a fitting public tribute to its dedicatee, John

Sharwood Smith, mastermind of the recent revival in classical studies. It consists of a collection of essays by the finest British scholars in the field writing for the intelligent layman. John Gould's opening essay "On making sense of Greek religion" stands a fair chance of being the most brilliant concise account ever written. Walter Burkert's German treatise (published in 1977) is translated into English for the first time. Burkert's work is of a different order from *Greek Religion and Society*. It is a powerful synthesis from the greatest living authority on the subject, but for all its depth and detail, it is never less than lucid and the text is constantly enlivened with vivid asides and illuminating analogies. (Only the complete absence of illustrations disappoints.) Both books are shining examples of scholarship made accessible to the layman by people who (for once) really know what they are talking about.

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We've also chosen ten Penguin 'Greats' from those published over the years. Including highly enjoyable reading such as 'Cider with Rosie', 'Brighton Rock' and 'Animal Farm'.

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# THE TIMES DIARY

## Short and snappy

Forget international aid and butter mountains: dwarf-tossing is the latest issue to exercise the minds of the European Parliament. An anonymous Euro-mole has passed the following: "Document B2-784/85. Motion for Resolution tabled by Mrs Squarcialupi pursuant to Rule 47 of the Rules of Procedure on the new 'sport' of dwarf-tossing. The European Parliament, having heard that in some countries in Europe and elsewhere a new sort of competition is being organized which consists in throwing a person of restricted growth, is a dwarf, as far as possible and that this is done by particularly robust men; having furthermore learnt that certain individuals are apparently searching in various countries, including the UK, for dwarfs, the European Parliament condemns most strongly the commercial exploitation of dwarfs; requests that investigation be carried out as a matter of urgency into an international 'dwarf-tossing' championship due to be held in Australia and that the Australian government be urged to ban it; and instructs its president to forward this resolution to the governments of Member States, the Australian government and the United Nations."

● First the good news: Shirley Williams made it on time to an early evening fringe meeting at Dundee. Now the bad news: in the rush she lost her briefcase. An assistant eventually found it. Let us hope Shirley is never trusted with carrying the Chancellor's box on budget day.

## Clarion call

No gold clock or Teasmade for Ken Thomas, former general secretary of the Civil and Public Servants' Association. For his leaving present three years ago he asked for a symphony: not any old symphony, a new one. After the idea was approved, Thomas approached Swansea composer Daniel Jones, who composed one specially. Jones's £2,000 bill was paid from a whip-round at the CPSSA and a grant by the Welsh Arts Council. The first performance will be given next Thursday at St David's Hall, Cardiff, by the BBC Welsh Symphony Orchestra, conducted by Erich Bergel.

## Under revue

David Owen is obviously tired of pretending to laugh at himself. His wife Debbie, arriving in Dundee on Tuesday night, expressed a desire to visit the Liberals' revue later in the evening. Owen made it clear he did not consider their presence appropriate and stayed well away. Despite obliging the cameras with a fixed grin at the SDP revue last week, Owen apparently found a number of its jokes rather too near the knuckle to chuckle at.

## Taking a bow

Things aren't so bad here after all. His Imperial Highness Prince Hiro of Japan, the grandson of the Emperor, who has just come down from Merton College, Oxford, told me at his leaving beano in Whitehall: "I don't want to go... I would like to stay longer." The Prince must have an odd sense of fun: for the past two years he has been studying the "Custom House Register of Ships Arriving in Hyogo North Port" - with special reference to the Toimaru agencies.

## Gearing up

Further support for my report that PC Plod is psychic. The Birmingham HQ of West Midlands police - which I am told, has started receiving calls from South African newspapers wanting full details of Handsworth-style community policing - put in a very canny order back in July: £160,000 worth of personal protection gear, extra riot shields and protective equipment for police vans "to deal with any large-scale disorder which might break out." The order got the rubber stamp.

## Room aplenty

A poignant notice went up in the increasingly empty British embassy in Moscow yesterday as the Russians expelled another six Britons. "Owing to some cancellations the British dacha is free on the following dates at reduced price..." The British Club meanwhile is looking for a new governing board as six of its ten members are on the Kremlin's expulsion list. I also learn that the Soviet foreign ministry official who has the job of instructing expelled journalists of how and when to leave is a Mr Kalashnikov.

● Even London's smartest society hosts could not outdo Nigel Williamson, editor of *Tribune*, whose guest list for the paper's relaunch party tomorrow includes Soviet spies Aleksandr Kolditsky, the Novosti correspondent, and Yuri Kudinov of *Pravda*. I'm told they intend making the most of their last days of freedom....

## Tenner plus

A junkshop bargain hunter emerges in the unlikely figure of Sir Peter Pears who has donated a Constable he bought in Swiss Cottage for £25 to the Sotheby's auction next month in aid of Aldeburgh. The painting is expected to fetch around £18,000. The Queen Mother, the Aldeburgh foundation patron, has donated £400, a cream jug and sugar bowl.

Margaret Clay dispels the notion of Liberal political inexperience

# The town hall: nursery of power



when they do not command a majority.

At the Association of Liberal Councillors we find one of the most regular inquiries is about how to counteract delaying tactics from council officers and to ensure that Liberal policies are actually translated into action, or even, on occasion, how to "persuade" obstructive officers to move on or to take early retirement.

A great deal is made of Westminster

ter conventions. Local councils, in fact, have a tighter set of conventions, yet Liberals have succeeded in challenging many of them. Prior to 1981, for example, it would have been unheard of for a council's budget and rate not to be agreed at a particular meeting on a particular day. Delay in fixing the rate was apparently not allowed. It is now accepted that the budget meeting may well be long, possibly reconvening on another day while compromises are hammered out. On many

finely balanced councils this became the norm long before some Labour authorities adopted delaying tactics over rate-fixing.

On many councils where there is majority control by one party, information is restricted to the ruling party only, and often to committee chairmen alone. The chairman is often very powerful, deciding on the agenda. Committees often have an artificial majority from the ruling party.

Many councils where Liberals have the balance of power now make information available to all three parties. The role of the chairman is severely restricted and all party spokesmen are involved in pre-agenda briefings, with equal access to senior officers. Committees now often have membership in proportion to the different parties' strength on the council. If it is possible to bring about such changes at local level, why should it not happen at Westminster?

Because more Liberals have been taking office, often for the first time, in recent years, there has been a great deal of reflection on the process of taking power and on the tactics involved in negotiating with other parties. The importance of having a package of key policies, either for immediate implementation or as the basis of negotiations, has also become clear. We are therefore better prepared for what may happen under a hung parliament than the other two parties.

After this year's county elections, for example, when the election results for half the English counties were finely balanced, it was quite clear that the Labour and Tory parties had not equipped their local councillors to deal with the situation, because they are not facing up to the reality of three-party politics.

In local government Liberals have been developing the necessary political skills to cope with a majority. What is new needed is a dialogue between those with experience in local government and the national and parliamentary party so that those skills can be fully effective at Westminster.

The author is general secretary of the Association of Liberal Councillors.

Michael Hamlyn on the mounting impatience with Pakistan's military regime

# Why Zia keeps this woman barred from view



Benazir Bhutto: only the servants for company

MRD: the whole people of Pakistan will not tolerate martial law any longer.

Ghulam Mustafa Jatoi, one of the richest feudal landlords of Sindh province, is probably the most distinguished leader of the PPP. He was offered the prime ministership by General Zia but turned it down, despite being told that he and Zia together could rule for as long as they wanted.

"We have decided to take them at their word," he said, slipping tea from fine china in his Karachi home not far from Al-Murtaza, the Bhutto house. "We shall give them a chance to fulfil their pledge to lift martial law by the end of the year." Even today martial law regulations are being issued in the same manner as they were before the election. But there is nothing the MRD can do about it.

The time is coming when there will be trouble in Pakistan. The martial law regime has been disastrous. It has shaken the

country's foundations. We hear the cry now for confederation, for Azad-Baluchistan (free Baluchistan) and Sindhudesh (the Sindh nation), whereas in the last democratic elections the Sindhudesh movement could not get one single seat in the provincial assembly and its founder came within a few votes of losing his deposit.

One gets an eerie impression from listening to some of the MRD leaders - not Jatoi in fact, for he always sounds weighty and sensible - that they live in a different world. Nawabzada Nasrullah Khan, for example, addressing a group of rather bemused pressmen in Islamabad last week, declared: "We have not called off the struggle. For eight years we have fought against him. We shall continue the fight. Zia ul-Haq is on the way out."

The best hope for the future democracy of Pakistan lies with the National Assembly, elected in March this year. It is true, as the MRD leaders say, that Zia was

rejected by the people of Pakistan in the referendum last December. So few people turned out to vote on a question about Islamicization policies that even they should have been rejected. But Zia decided that the result was a vote of confidence in himself and that it allowed him to continue in office for a further five years as an elected president.

But the assembly elections were a different matter. Despite the constraints on the electoral process - no political parties, no election meetings, no campaigning, the media in the grip of the government - the result was a triumphant expression of the Pakistanis' desire for a real chance to vote the rascals out. Minister after minister in Zia's tame cabinet failed to get elected.

The new assembly got the bit between its teeth from the start when it declined to accept Zia's nomination for Speaker and elected an inexperienced but influential independent, Syed Fakr Imam. The assemblymen have now gone a stage further by declining to accept as it stands the bill presented to them by Mohammad Khan Junejo, the man Zia appointed prime minister. The bill aims to indemnify the martial law regime for its actions up to the time martial law is lifted and to continue the legal and constitutional changes introduced by Zia. It also endorses the result of the referendum which Zia said gave him elected power.

But the members of the assembly cannot push their protest too far. In the words of Mrs Abida Husain, wife of Syed Fakr Imam, and herself an elected MP: "The military establishment is not a friend of this assembly. The bureaucracy is not a friend of this assembly. The major political movements do not like us either."

However, the group of assembly members who support Junejo's government, the so-called Official Parliamentary Group, have presented amendments to the indemnity bill which would go some way to restoring the balance of power between the prime minister and president.

On this the general is unlikely to yield. The reality of power in Pakistan is that it resides with the man with the gun. Zia, with his finger on the trigger, can still call the shots. "We have to realize that the army has a lot to give up," says Mrs Abida Husain. "Zia has to make them accept that while there is a future in government for him there is no future for them."

But Zia's own future is tied up with the success of his experiment with a controlled return to democracy. If the assembly fails, so does he. Then some other general will pick up the pistol.

blacks, Asians consistently singled them out as the least desirable neighbours, employers, employees and those with the least respect for authority. Just as in white culture, there is an anti-black feeling among many Asians.

Finally, the experience of racism faced by the two communities is so different that it prevents joint action. Take attitudes towards the police. For many young blacks, police heavy-handedness has almost totally ruled out the possibility of co-operation. Asians, on the other hand, want the police to protect them and their property. The lack of protection at Handsworth was inexcusable. When one group wants the police to come more frequently into an area, and the other for the police to do the opposite, it is meaningless to talk of a joint struggle.

A national survey on Asian attitudes carried out last year for the Channel 4 programme *Eastern Eye* by the Harris Research Organisation backed this view. In response to a series of questions about attitudes to

the police, 60 per cent of Asians said they were "satisfied" with the police, compared with 40 per cent of blacks.

The author is producer of *Eastern Eye*, the Channel 4 programme for the Asian community.

Ronald Butt

# Lloyd George knew his followers

A party called Liberal begins with a certain advantage. It bestows on itself a description which offers no hostages to political foes. Who in everyday matters would claim to be illiberal in principles or pocket? In politics too, liberal values imply generosity of spirit and an attachment to liberty, free institutions and the individual's dignity. Few would disclaim respect for them.

In the 19th century, however, a Liberal Party was formed which made individual liberty its creed in a new sense. It was opposed not only to aristocratic privilege but also to patronage and paternalism of any sort. By freedom of the individual it meant freedom for each to make his own way forward as far as his talents would take him and without constraints imposed by class or origin.

Freedom of trade became its hallmark on the grounds that there was no better way of benefiting the poor than through the general increase in prosperity which would result from the avoidance of restrictions on enterprise, and from the minimizing of taxation and public spending. That was the moral justification of such Liberals as John Bright for their reluctance to see legislation to improve working conditions or provide for the poor.

In the eyes of many Liberals, however (including Bright), a thriving society freed from dependency also needed a widening but not universal franchise. It was the gradual creation of a popular vote on which both Liberals and Conservatives depended which increasingly stimulated the Liberals to social reform, laissez-faire doctrine notwithstanding.

Gradually, through the 19th century, the Liberal Party became more socially paternalistic as the doctrine of individualism yielded to the claims of a mass of individuals. The Asquith government could almost be described as social democratic.

Eventually, however, the Liberals were replaced by Labour. They became the repository of temporary protest votes, nursing nostalgic memories of the Asquithian high noon, and looking to such notions as industrial co-partnership to provide a happy mean between their socialism and capitalist rivals. Economically, they became an ultra-conservative party. They are also egalitarians and redistributors in a sense that would have horrified their predecessors. But they have not given up the dogma of individual freedom. In company with many more outside their party they have turned it in as an entirely new direction.

In the 1960s, the word liberal took on new significance and people self-described as liberal could as often be found outside the Liberal Party as in it. They proliferated in the media and in pressure groups, speaking a common language across party frontiers. What was called liberal opinion became the new left-inclined orthodoxy. It embraced a wide spectrum from the conventional libertarian to the Trotskyite; indeed, the two were not always easily distinguishable from their modes of expression.

The essence of the new liberalism was permissiveness in one strictly limited social area coupled with the exaction of strict obedience to new norms prescribed by the liberal orthodoxy in another. In some

matters, a charter of individual licence was granted which unleashed an unprecedented attack on old commonly held standards of personal behaviour and responsibility. Thus restraints on the publication of vile and obscene material which commonsense indicated were bound to condition behaviour were dismantled. The argument was that it would only produce boredom; in fact, it created a growth industry and has been a cause of increased sexual violence and depravity.

Likewise, the divorce law was liberalized, and the number of broken homes multiplied. A law was also brought in which in effect legalized convenience abortions, and not inappropriately it was sponsored by the present Liberal leader, Mr Steel, into whose hands it was placed when he first entered Parliament as a young backbencher. Since then, there have been over 2 million abortions.

Yet while everyone was encouraged to do as he pleased in so-called private matters, a rigid conformity was demanded elsewhere. Thus in blatant contempt for public opinion, a fervent and scrupulous campaign was successfully fought against any attempt to limit immigration at a point where it could be absorbed without social tensions, on the grounds that to do so would be racist. Statistics were analysed to show that there would be no real problem, and it soon became more than a political reputation was worth to question the orthodoxy.

Such problems as there were could be dealt with by order. Race relations legislation exists to impose solutions as equal opportunities legislation exists to bring the sexes to equality. As the case of Mr Honeyford shows, this side of liberalism requires the suppression of freedom as well as bureaucracy. And the social tensions become more frightening.

All this, of course, goes much wider than the Liberal Party. Labour was, and is, in the thick of it. Mr Roy Jenkins and Mrs Shirley Williams have been apostles of this kind of liberalism in their old and new parties. Very many individual Liberals, moreover, have had no sympathy for excesses of permissive liberalism.

Yet the Liberal Party does have a special relationship with the frame of thought I have described. It is obsessed by minority rights and contemptuous of majority opinions. In this it parts company with its great 19th-century predecessor. The party of Bright, Gladstone, Asquith and Lloyd George, whatever its doctrines, acted in tune with popular, moral and religious opinion of the time. It did not fly in its face.

It remains to be seen whether the present Liberal Party can bring itself to respond in the same way to popular opinion, recognizing that a stable society is more than a congeries of minorities demanding their rights: it is a community held together by shared values and common basic standards. In the end, these assert themselves, which is why there has been the start of a reaction against the minority-induced liberal orthodoxy of the 1960s and 70s. I wonder if the Liberal Party has grasped the fact that it cannot get power by engineering the people to hold its opinions; it will have to respond to theirs.

moreover... Miles Kingston

## Fill in your own blank here

My friend Barlow and I were in a train going from Harrogate to London the other day, not mentioning our mutual friend, Pete and Al. Boredom set in long before we got to York, and Barlow was reduced to reading an abandoned copy of the *Mirror*. Then a cry broke from behind a cloud.

"They've got a weekend quiz in the *Mirror*," he revealed. "Let's do it." We assented.

"Furthermore, let me be the quizmaster."

We assented. It's hard to wrench away a newspaper from someone who really wants to read out quiz questions. Barlow skipped across the aisle and sat at the facing table, no doubt to prevent people reading the questions over his shoulder and thus revealing himself to be a man who would read questions over other people's shoulders without the slightest hesitation. We settled down for the first question.

"What are the blank blank blank blank better known as?" he said.

This was like no quiz question I had ever heard before.

"What are the blanks?" I said. "We can't answer the question without knowing the blanks. Does it say blank blank blank blank in the *Mirror*?"

"No, it doesn't," said my friend Barlow. "But if I filled them in, the question would be too easy."

"Haven't you ever done a quiz with Barlow as quizmaster before?" said Al.

I racked my memory. No, I had luckily got through life so far without that happening to me.

"That's because you don't come to our Friday sessions," said Al. "On Friday nights me and Pete and Barlow all end up in a pub in Shepherd Market where a Salvation Army woman comes round selling *War Cry*. *War Cry* has the easiest quiz in the world, probably so that meths addicts can get through it. They have questions like 'What battle was fought in 1066?' So to make it harder, Barlow puts in blanks."

"So that question would be 'What battle was fought in the year blank'?" I said.

"Too easy," said Barlow. "What

blank was fought in the year blank? would be better."

"Hastings," said Al. "Now, what are blank blank blank blank better known as?"

This defeated even Pete and Al. They begged him for the initial letters of the blanks.

"All right. What are L.C.C.C. better known as?"

"The Old Bailey," said Al promptly. "London's Central Criminal Courts."

"Very good," said Barlow. "Who was the first man to blank the blank?"

"Captain Webb," said Pete, yanking up.

"Good." Pete went back to sleep. "Who was the first man to be blanked by a blank?"

"Huskisson," said Al. And so it went on. It made Trivial Pursuits look like noughts and crosses. It also left me totally baffled and excluded.

"What are the young of the blank known as?"

"Sardines," said Pete in his sleep. "Right."

I looked out of the window. God, only Grantham.

At last the quiz was over. I thought sanity would return. I was wrong.

"All right," said Al. "Here's the beginning of a famous tune. What is it?" He opened his mouth and sang one note. One note.

"You can't guess a tune from one note," I said. "It could be anything."

"Yes, you can," said Al. "We often do, on Friday nights, when we've done the *War Cry* quiz. If you sing the note properly..."

"Take the A Train," said Barlow. "Correct," said Al.

I gave a low cry and fled into the next carriage. If anyone wants a harder than *Mastermind*, they only have to contact me. I can put them in touch with three lunatics who are also the only three people in the world who can play them.

"Wake up," said my friend Barlow, shaking me. "We've arrived at blank blank. Time to blank."

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## THE ROYAL PREROGATIVE

From Magna Carta to the present day the independent personal powers of the monarch have been gradually ceded to ministers acting in Parliament, until there remain only a few specific prerogative powers left. Of these, the two most important are the selection of Prime Minister in circumstances where there is no obvious candidate at the head of a clear majority party in Parliament, and the power to dissolve Parliament itself.

When Bagehot wrote about the British monarchy 100 years ago he described it as being the "dignified" part of the constitution, with Parliament and ministers as the "efficient" part. He said that the sovereign had three rights: to be consulted, to encourage and to warn. To that should be added a fourth right, which nowadays cannot be taken for granted: the right to know.

These rights carry a major responsibility: to keep the Queen's Government functioning. The Queen's business must go on since though politicians, coalitions and parliamentary muddles may come and go, the monarchy is the one constant factor in British politics. It is the Sovereign, commissioning ministers and acting on their advice, who more continuously represents all the people in that tangle of institutions which comprise the British constitution.

The important point about the monarchy, therefore, is that — pace Bagehot — it still has a highly "efficient" though sensitive role to play in resolving critical constitutional periods such as a hung Parliament. Britain has had several hung Parliaments in the twentieth century and the monarchy in the Commonwealth also contributes much case law to the exercise of the prerogative in such circumstances. The Palace operates as much as possible on the basis of precedent, but it recognizes that each episode is likely to have some individual characteristic about it not covered by previous convention.

Dr Owen and Mr David Steel, however, seem to be crying "fire" about an eventuality which is perfectly familiar to constitutional specialists and has occurred frequently and recently enough in Britain for the Palace to be quite confident of the precedents which will be followed, without the need to be prompted by Alliance leaders pushing this point in their own party interest. Mr Steel admitted as much yesterday when he said that part of his purpose was to avoid a last minute pre-election scare about a vote for the Alliance producing no clear majority. In addition to that, of course, the Alliance in the meantime can hope to raise this issue persistently enough to persuade everybody to regard the eventuality — the swell of Alliance seats in Parliament — as though it has already occurred simply on the basis of opinion polls which, as the last Parliament showed, tend to diminish

as the General Election approaches.

The false impression given by the Alliance leaders is that the Queen, if faced with a majority-less Parliament, should start shopping around for a coalition. That would be unnecessary and unnecessarily hazardous. Precedents suggest a much clearer course.

If the election result produced no clear majority but with Mrs Thatcher leading the party with most seats, she would be free to remain Prime Minister and present her programme of legislation to Parliament after an official opening with a Queen's speech. If the Conservatives were then defeated after the debate on its programme Mrs Thatcher would have two options, to resign or to request a dissolution. If she had been defeated by a cohesive coalition of opposition groups intending to act thereafter as a government, she would be likely to resign since an alternative government commanding a Commons majority would clearly exist. If, on the other hand, the Conservatives were only defeated by an aggregate of opposition votes with no other sign of constructive coalescence, Mrs Thatcher would be entitled to request a dissolution and the Queen would be prudent to grant it.

In those circumstances it would be essential for the monarch to avoid refusing a dissolution to the major party if it appeared likely that, at the end of a line of similar parliamentary defeats to each lesser grouping taking its turn at an attempt to carry a vote on its programme, the sovereign found herself having to grant a dissolution to a minor party after refusing it to a major one.

If the Conservatives were returned as the second largest party, with no obvious means to acquire a working majority with the support, say, of the Ulster Unionists, Mrs Thatcher would be expected to resign immediately after the election before facing Parliament. The monarch would then send for Mr Kinnoch, assuming he led the largest group. Once again the sequence of his defeat through a vote of no confidence in his programme would present the same options as before: to resign or to request a dissolution.

If his defeat had been engineered by a new coalition of parliamentary forces, including the Alliance and enough break-away Tories to form a government, he would be refused a dissolution because that House of Commons would have clearly produced a majority to carry on the Queen's business. But if his defeat, as in the previous example, had been achieved only by the aggregate of unorganized parliamentary groups against him, the Queen would be prudent to grant his request for a dissolution.

No Prime Minister is entitled to an automatic dissolution, least of all one who does not

command a parliamentary majority. Nevertheless no request for a dissolution has actually been refused by the monarch this century though in the first two months of Mr Harold Wilson's 1974 minority Government, the Palace made it clear to the Prime Minister that such a request, which he was being pressed by his Cabinet to submit for a May election, would seriously embarrass the Queen. The Prime Minister was able to surmise that an October dissolution, after the passage of a budget, would be granted.

It is clear therefore that, so long as the Liberals and the SDP together formed only the third largest group in the Commons, they would have to take their place in the queue of this procedure. They would only get a chance to form a minority government and face the possibility of parliamentary defeat if neither of the two preceding party leaders had sought a dissolution, or if the Alliance had managed to form a cohesive parliamentary majority with the addition of Labour or Tory breakaways in the two previous votes.

In his interview yesterday with Sir Robin Day Mr Steel appeared to recognize all these principles and procedures. Nevertheless, in his speech the day before he sought to impose several new principles which were designed to accommodate his narrow party interest, such as the principle that no party leader should accept more than a conditional commission from the Queen to see whether or not he or she could form a government, and that no request for a dissolution should be made "until the possibilities of negotiation for majority have been exhausted".

He had also claimed that the purpose of this exercise was to avoid putting on the shoulders of the monarch "the strain of picking up the pieces behind a pack of politicians determined to pursue party advantage". It appears more likely that the Alliance purpose in dragging the Queen into this argument is expressly to pursue its own party advantage. The Queen is fully aware of the principles and precedents affecting the exercise of her prerogative in these circumstances. The possibility of a hung Parliament was studied comprehensively before the last election, since when nothing has changed. If the Alliance leaders really want to protect the monarch from unnecessary involvement in the party dog-fight they would serve her better by keeping her name out of an inter-party argument which is anyway based on a distant hypothesis. It has already been fully explored by the Palace, the Queen's advisers and senior politicians, who recognize that the exercise of the prerogative can never be fully codified, but that there is no more suitable person to carry out these functions than the Queen.

## PTARMIGAN CALLING

The United States is reportedly about to announce that France has beaten Britain to the £3 billion US army contract for a battlefield communications system. Rita not Ptarmigan is the bird that catches the worm, according to what sounds like a carefully controlled rumour from the banks of the Potomac: The Pentagon, it must be assumed, is preparing Whitehall for a shock — which has been, it is true, only half unexpected.

Rita (French) and Ptarmigan (British) are battlefield trunk dialling systems which will endow armies with the range of facilities more usually enjoyed by a City executive at his office desk. Directed by computer, they are to the field telephone of the Second World War what the Tornado is to the Spitfire. Technologically they are probably in advance of anything comparable — neither super-power can match them and represent something of an achievement for Old World electronics.

Rita has two advantages over Ptarmigan — which has been produced by Plessey. One is that it has been in service for about two years longer than the British system and has therefore been better tested and proven. The other, more important, is that it is cheaper. How far its relative

cheapness is due to heavy French government subsidising is by the way. To a Congressman in Washington the US army would have to explain the reason why, if it chose the dearer option.

On the other hand Ptarmigan is technically more advanced, with superior data handling facilities. The difference is probably not all that great — but on the modern battlefield where reaction time is limited, an army of the size and importance of the American, should expect to have nothing but the best. Balanced against the selling points of the French system, it means at least that there is little to choose between them.

But few contracts of this size and moment are determined by technical factors alone. Particularly in those cases where the technical arguments are balanced, political considerations play an increasingly important role. That is why Mrs Thatcher wrote unblushingly to President Reagan at the end of last month to remind him of the special claims which Britain can make on American goodwill and patronage. And this is why, if the Pentagon has given its judgement to Paris, it has made a mistake.

As the Prime Minister re-

minded President Reagan in her letter this Government has been a loyal supporter of his Strategic Defence Initiative when this has attracted few friends. Despite British reservations which have been expressed publicly and privately, Downing Street has continued to give the White House the moral and political backing which it has sought among the allies.

By contrast, not only have the French opposed its SDI but President Mitterrand has made clear that he will not mind expanding on his views to Mr Mikhail Gorbachev when he has talks with the Soviet leader early next month in Paris. Nor is it likely that the award of the lucrative army contract to France will influence opinion at the Elysée. Not for the first time — and not for the last — France has made no secret of its determination to be independent of Washington.

If the competing systems were so very different that the Americans had little choice in the matter, then Britain could have no complaint. But when they are so evenly matched, with the British held to be the technically superior, the Government might justifiably feel aggrieved at seeing such an important decision go the wrong way.

criminal offence are made in the hope of securing protection for landowners against invasions by members of the "peace" convoy and the like; we emphasize that such an offence would only be constituted if the trespass were wilful or without reasonable excuse.

A party of walkers who innocently stray from a footpath, whether by mistake or in order to by-pass an obstruction, would presumably be able to show reasonable excuse. It is

this hard to agree with your assertion that the Ramblers Association is justified in its concern "that such a law could easily be trained on walkers". However, if ramblers deliberately set out to break the law, they must take the consequences. Yours faithfully,

JONATHAN CHEAL, Legal Adviser, Country Landowners Association, 16 Belgrave Square, SW1, September 9.

## Closing with nature

From Mr Jonathan Cheal  
Sir, May I respond to your third letter. "Closing with nature" (September 9)? The Country Landowners Association welcomes responsible public use of rights of way and urges its membership to obey the law by doing nothing to obstruct them.

Our proposals for law reform to make large-scale wilful trespass a

## Break-up of health laboratory service

From Dr J. M. Grange  
Sir, As a consultant clinical microbiologist I am deeply dismayed by your report (September 16) that the Government has ignored warnings by two greatly respected colleagues, Professor Ian Phillips and Dr Robert Blowers, on the very grave consequences of the planned break-up of the Public Health Laboratory Service (PHLS).

It is well known that the defence of the body against infection by a virulent micro-organism depends on the prompt recognition of that organism by the so-called "helper cells" of the immune system and the subsequent induction, by these cells, of an effective immune response. Aids (acquired immune deficiency syndrome), defined by Dr John Seale as "the molecular biological equivalent of nuclear war against man", is such a horrific disease because the virus directly attacks those very same helper cells. As a consequence the patient is open to attack by a wide range of microbes that are readily recognised and eliminated by the healthy immune system.

By their role in promptly detecting the beginnings of epidemics and in initiating the correct protective public health measures, the regional laboratories of the PHLS are, by analogy, the "helper cells" in the nation's defences against epidemic infections.

We can hope and pray, therefore, that the proposed break-up of the PHLS does not have a catastrophic effect on the health of the nation as

infection by the Aids virus has on the health of its victim.

Yours faithfully,  
J. M. GRANGE,  
Chief of the Department of Microbiology,  
Cardiothoracic Institute,  
University of London,  
Fulham Road, SW3,  
September 16.

From Dr Robert Blowers and Professor Ian Phillips

Sir, We are glad that you have brought to the attention of the public our opposition to the destructive proposals in the Department of Health and Social Security (DHSS) review of the Public Health Laboratory Service. We do, however, feel obliged to remark on the implication that efforts were made to suppress our views.

It is true that the DHSS refused to include our comments as an addendum to the review team's report, despite the fact that we were the team's appointed professional advisers. But, in fairness, we must say that we were given freedom, and indeed help, to distribute our detailed comments as we wished. We have therefore made them available to many of the recipients of the DHSS report and are gratified that most of them share our concern at the review team's main proposal.

Yours faithfully,  
ROBERT BLOWERS,  
IAN PHILLIPS,  
St Mary's Hospital, Shepherd Hill,  
Swainby, Northallerton,  
North Yorkshire.

## Attitudes to taxation

From Mr Arthur Seldon  
Sir, Ian Bradley (feature, September 11) surprisingly follows the familiar fallacy of supposing that opinion polls that elicit generalised opinion can show that a majority prefer higher taxes to a lessening of State supply of welfare.

The first-year student of economics is taught (many forget) that there is no such thing as a demand without a supply. A low price people will want more, at a higher price less.

The opinion polls do not tell the sample questioned the price of the service. To talk of "higher (or lower) taxes" and "less (or more) welfare" is uninformative and question-begging. It does not tell them how much higher or lower. And without that information about the tax cost to each individual of each State welfare service, the replies represent only a vague sentiment that "welfare" is "a good thing". Neither do the opinion polls indicate the cost of alternative welfare services that people could buy with their taxes in the market. I would say the results of the opinion polls are valueless for the formation of policy. No shopper would say he preferred more (or higher quality of) bread or shoes or armchairs or motor cars without knowing the individual price. No one makes a decision about how much to buy by knowing only the total quantity available for a total expenditure. The preoccupation of economists

since Keynes with macro-totals has confused two generations of consumers and politicians, preachers and journalists, by distracting them from, or suppressing, micro-prices.

For 15 years, from 1963-75, Ralph Harris and I at the Institute of Economic Affairs tried to devise means of escape from this paralysis of thought. I devised a method of asking a sample if they would buy State or private welfare services (mainly education and medicine) with knowledge of the comparative tax cost of State services and the market price of private education (fees) and medicine (insurance premiums). The findings were that preferences moved away from State services to private services.

If our findings are doubted, let government conduct its own researches with larger samples and more refined questionnaires or, better still, by returning taxes and witnessing how the people in real life spend them — on State schools and the NHS or on private schools and private medical services. There is no doubt in my view of the outcome.

State education and the NHS maintain themselves only by locking in their taxpayer-consumers so that they cannot escape. The only test whether the British prefer higher/lower taxes or more/less State welfare is to let them choose in the market.

Yours etc.  
ARTHUR SELDON,  
The Institute of Economic Affairs,  
2 Lord North Street, SW1,  
September 11.

## Handsworth disorders

From Professor David M. Smith  
Sir, Louis Heren (September 14) is right in asserting that relative deprivation on the scale existing in Handsworth does not explain the recent riots. However, the fact is that such riots have occurred in Britain in recent years have been in economically and socially deprived inner-city areas, not in places like Handsworth.

The same was true of the American city in the 1960s, as Mr Heren will recall from his years in Washington. Repeated observations suggest that relatively high levels of deprivation are a necessary local condition for urban disorders, but not sufficient to account for specific instances. Thus the time bomb evoked by Martin Luther King's report (September 12) is an inappropriate analogy as it implies inevitability. It is more the case of a powder keg in a number of inner-city areas, any one of which might have been sparked off by events which would not have produced riots in Handsworth.

Those who have expressed surprise that Handsworth should erupt after so much public money had been spent there might reflect on Louis Heren's own comments on the Watts riot in Los Angeles (No Hall, No Farewell, 1970): "There was unemployment and injustice in Watts, but the spark that ignited the riot was a much higher standard of living than most black slum dwellers... the killings seemed to suggest that material improvement was the only answer to the growing racial animosities."

A satisfactory explanation of the Handsworth disorders requires consideration not only of local conditions and the events that precipitated the riot, but also of the broader structural features of a society which denies some people in some places the means of satisfying basic human needs.

Such understanding might be advanced by a modest increase in resources devoted to social science research in Britain. Or does the Government prefer the less incisive speculation of politicians, policemen and journalists? The response of the new Home Secretary is hardly encouraging.

Yours sincerely,  
DAVID M. SMITH,  
Queen Mary College,  
University of London,  
Mile End Road, E1,  
September 16.

## Sculpture moves east

From Sir Hugh Overton  
Sir, I was sad to see your picture and report (September 12) of Henry Moore's great sculpture being removed from Snape. It looked splendid there, alone against the wide marshland and broad sky of East Anglia. May it be shown to equal advantage in Hong Kong and Japan.

The sculpture was a well-known and much loved feature of the Maltings cultural centre. It was seen not only by concertgoers but also by hundreds of thousands of visitors to the centre, and was a major tourist attraction.

I hope, therefore, that the trustees of the Henry Moore Foundation will consider another loan, so that the same sculpture, or another large work by Henry Moore, may be installed again at Snape in due course. It could not find a better home.

Yours faithfully,  
HUGH OVERTON,  
30 North End House,  
Fitzjames Avenue, W14,  
September 13.

conditions and the events that precipitated the riot, but also of the broader structural features of a society which denies some people in some places the means of satisfying basic human needs.

Such understanding might be advanced by a modest increase in resources devoted to social science research in Britain. Or does the Government prefer the less incisive speculation of politicians, policemen and journalists? The response of the new Home Secretary is hardly encouraging.

Yours sincerely,  
DAVID M. SMITH,  
Queen Mary College,  
University of London,  
Mile End Road, E1,  
September 16.

From Mr J. Enoch Powell, MP for South South (OUP)

Sir, Mr Marrian asks (September 16): "Did [Enoch Powell] also foresee that two members of the community would die protecting their Queen's property?"

Yes, Birmingham, April 20, 1968 ("Better Tiber" speech). There are among the Commonwealth immigrants many thousands whose wish and purpose is to be integrated and whose every thought and endeavour is bent in that direction.

I continued: But to imagine that such a thing enters the heads of a great and growing majority of immigrants and their descendants is a ludicrous misconception, and a dangerous one to boot. I am, Sir, your obedient servant.

J. ENOCH POWELL,  
House of Commons,  
September 17.

## Prayer Book usage

From Mr C. H. Sisson  
Sir, The Bishop of Oxford's position (September 13) is impeccable and it is a pity that he should incidentally give a further currency to a misunderstanding which has bedevilled the whole Prayer Book controversy: that there are those who believe "that one can worship God only in the language of another century."

That has never been an issue. There are, however, apparently people who believe that prayers in older language are inadequate and should be superseded — a much more debatable proposition and, as some of us think, a false and misleading one.

Only when this point comes into the open can the relative merits of the Prayer Book and the ASB be considered.

Yours etc.  
C. H. SISSON,  
Moordfield Cottage,  
The Hill,  
Langport,  
Somerset,  
September 13.

## Firm management of the Broads

From Lord Onslow  
Sir, Those correspondents who have followed Sir Peter Scott (September 3) in your columns on the Broads have queried why the Yarmouth Port and Haven Commissioners should lose control over the majority of the navigation on the Broads. The answer simply is that the Broads are too important not to be managed as a whole. The offer to the Port and Haven Commissioners is that they should run the navigation as agents of the new Broads Authority. Surely this is a fair compromise, a reasonable sop to history, and a gentle enough balm for bruised civic egos?

It is devoutly to be hoped that the Anglian Water Authority will take their water quality duties more seriously than they have in the past. For instance, at Horsey Mere they have, by deep draining, changed previously clear water to a turbid red soup. It is furthermore to be hoped that they will seriously introduce a phosphate-removing system, which will be at little cost to themselves.

The fact is that different authorities, over the same catchment area, present too many complications and set very difficult precedents for other water authorities.

The lack of water quality control by the new Broads Authority is no reason at all for no control of navigation. That one should follow the other is like saying that because a terraced householder is obliged under covenant to paint the outside of his house at the same time and in the same manner as his neighbour, he must therefore also copy his dining room furniture.

The new Broads Authority is a vital necessity for Broads revival. The Yarmouth Port and Haven Commissioners must not have the power to hold up this renewal out of a false sense of pride or inability to accept change.

I have the honour to be, Sir, your obedient servant,  
ONSLOW,  
House of Lords,  
September 19.

From Dr E. A. Ellis

Sir, As a former member of the Broads Society and author of the definitive *New Naturalist* volume on this unique area (1965) it appears to me vital that all concerned should support the effort now being made to set up a single corporate authority to cope with the problems arising from the multiplicity of interests affecting the waterways and marshlands which have so long given delight to people of all persuasions in a setting rich in the wonders of nature.

Over the years I have taken part in no fewer than three lengthy inquiries as to the practicability of assigning national park status to the Broads and each occasion the navigation authority operating in the area has been firmly reluctant to relinquish any of its powers.

I see no reason why it should not accept a continuance of what are many ways excellent services it now provides, by delegation as is envisaged in the Bill now before Parliament. I therefore fully support the appeal made by Sir Peter Scott and others in their letter published in your columns on September 3.

Yours,  
E. A. ELLIS,  
Wheatfen Broad,  
Surlingham,  
Norfolk,  
September 6.

## 'Tax on morality'

From Mr Michael Portillo, MP for Enfield Southgate (Conservative)  
Sir, Miss Eleanor Wallis (August 28) does less than justice to the Chancellor of the Exchequer's proposals to reform the taxation of married couples. As I understand the Chancellor's proposals, they will address directly the two problems which Miss Wallis suggests are ignored.

On the question of privacy, husbands and wives would each be taxed separately on their own income, and any transfer of allowances would be entirely voluntary. Each of the partners would have exactly the same rights to privacy and independence.

Also, because a husband and wife would pay separately, rather than on the total amount of their combined income as happens now, it is difficult to see how there could be a "tax on morality". Indeed, the opportunity to transfer allowances at times when either husband or wife has little or no income would mean that many married couples would pay less than if they were living together but were not married.

Yours faithfully,  
MICHAEL PORTILLO,  
House of Commons,  
August 29.

## Fearful noises

From Mrs Marianne Oliver  
Sir, I have the misfortune to live in a Kentish village whose skies are often rent by the mind-blowing screams of military jets taking exercise. On several recent occasions my two-year-old son has been rigid with fear, caused by the breathtaking noise and the reasonable conviction that the approaching jet would hit him.

It is impossible for a small child — or any other logical human being — to understand why he must be terrified in order to be safe.

Yours faithfully,  
MARIANNE OLIVER,  
Penlan Farm,  
New House Lane,  
Pluckley,  
Ashford,  
Kent,  
September 13.

## ON THIS DAY

SEPTEMBER 19 1849

Cholera first struck Britain in 1831. During the outbreak in 1849 deaths in London, week ending September 15 totalled 3,183. In 1849-49 53,283 people died of cholera in England and Wales.

## [CHOLERA EPIDEMIC.] ST PANCRAS.

Yesterday a numerous meeting of the board of directors and guardians of the poor of St. Pancras took place at the New Vestry rooms, King's-road, Camden-town, for the purpose of receiving an order from the Board relative to the progress of cholera, and also of hearing Mr. Liddle, who had been deputed by the Board of Health to wait upon them and know their determination of the subject. The order of the Board of Health enjoined a system of house to house visitation by four duly qualified medical men, who should carry medicines with them to administer on the spot to all persons found labouring under diarrhoea, or other premonitory symptoms of cholera. Mr. Liddle in strong terms urged the necessity of adopting the order of the Board of Health, and showed the advantages which had resulted from the plan of action therein enjoined. Mr. Stockton considered that there was no necessity whatever for adopting the system of house to house visitation. The general health of the parish was excellent and with regard to cholera, the board had already taken every necessary precaution in the appointment of four additional medical practitioners to assist the medical staff, at the head of which was Dr. Calvert, a medical inspector appointed by the Board of Health themselves. As to the system of house to house visitation, he pronounced it to be a perfect farce, and calculated rather to produce than check the progress of cholera. It would tend to create fear and alarm in the minds of the inhabitants, and would excite Mr. Liddle whether these were not likely to bring on attacks of the disease. Mr. Liddle admitted that fear would operate in the way described, but it was the opinion of the Board of Health that the system of house to house visitation was calculated to produce confidence, and not fear.

## BIRMINGHAM.

In consequence of a case of cholera having occurred in this town on Friday night, Mr. Cordey, the clerk to the board of guardians, in accordance with his general instructions to that effect, convened a special meeting of the sanitary committee early on Saturday morning. The members promptly responded to the call. Mr. Sproston, the district medical officer, and Dr. Evans the physician called in on the occasion, likewise both attended the meeting. From their reports it appeared that Mary Manning, a poor widow, the infant daughter of a deceased Mr. Liddle, who resided at No. 10, Court, London Prentice Street, had been attacked the previous night with cholera, and that every possible assistance, medical and otherwise had been rendered her through the night, but that the disease had not given way. The committee immediately passed a resolution requesting Mr. Sproston to devote, if possible, his whole attention to the case, and Dr. Evans was requested to continue unremittingly his advice and assistance. Warm clothing, fuel, bedding, brandy, beef-tea, and other stimulants were forthwith forwarded to the abode of the poor woman, and two active nurses and a messenger were also sent, the latter to be ready to fetch anything that the medical attendants might deem requisite for the case. Mr. Sproston standing all these remedial and palliative measures the poor woman only survived till a little before 5 o'clock in the evening, when she sank under the disease. The committee have also been advised that the house in which the poor woman died shall be thoroughly cleaned and fumigated, and that the owners or occupiers of all houses in London Prentice-street who shall neglect or refuse to whitewash their premises as required by the committee, shall be forthwith proceeded against under the provisions of the Nuisances Removal and Diseases Prevention Act, and the clerk *pro tem.* to the guardians has received instructions to institute, if requisite, such proceedings accordingly. The committee have likewise appropriated some houses in Lichfield-street, belonging to the parish as houses of refuge, in which the occupiers of habitations in which cholera may appear may instantly be accommodated. All communication between these houses and the workhouse has been cut off by means of a brick wall.

## WALKER, NEAR NEWCASTLE.

Cholera broke out here and adjoining places about three weeks ago, and up to this date (Sept. 15) there have been 91 cases. 74 of which terminated fatally. The disease made its appearance first at Low Walker, where it raged with great violence, especially at two places generally known by the names of Scotch-row and Battle-hill. In these two rows of houses, which may compete with most houses for filth and dirt, 25 fatal cases occurred. A local sanitary board was established, through the influence of which much good has been done and many lives saved. Many of the nuisances, which of themselves were sufficient to produce a pestilence, were removed, but unfortunately not till after a considerable number of deaths had taken place.

## Whistle stop

From Mr Roger Stiles  
Sir, Yes: I was asked to stop whistling by the beadle in the Burlington Arcade the other day (letter, September 10). I whistle for a reason.

As a farmer, I often approach men who are concentrating and working alone. After causing several people to jump, due to my unexpected presence, I realized that it is kinder to whistle — "Colonel Bogey" for short progress, "Dead March" for slow. "Congratulations!" for good yield, and so on.

The farm manager had his Land Rover brakes adjusted to squeak, for the same reason.

Yours faithfully,  
ROGER STILES,  
Field Place,  
Dunsfold,  
Godalming,  
Surrey,  
September 7.







## THE ARTS

John Mortimer gave up the law two years ago, justly proud of having been the best playwright ever to defend a murderer. Today he publishes his first novel for nearly thirty years, as he tells Nicholas Shakespeare

## Cat on a warm tin roof

"Always have something to fall back on", John Mortimer's father told him as a young man. For better or for worse he has followed the advice. Many of his 62 years have been spent in falling back on things. Like a cat on a warm tin roof he has hopped, in good time, from one vocation to another.

After publishing, aged 22, a successful novel inspired by his experience with the Crown Film Unit, Mortimer read for the Bar. Sticking with the law, he was lured from novels into playwriting, adapting and television - and from television - into adapting his scripts back into novels. And all this while there was the law - Mortimer the libertarian barrister with a touch of magic, the wizard of Oz. Only once did he give it up, when he had two plays in the West End, but after three days he returned.

"There was something peculiar about my position I quite liked", he says. "And I was never bored. If I lost a case I could rush off to rehearsals and hope to win that." He knew, however, the time would come when he grew up and would have to choose between writing and the bar. That time has come. Two years ago he hung up his QC's wig and today he publishes a first novel - the first Rumpole apart for nearly thirty years.

"I tried to keep away from lawyers - although the plot is based on a contested will." He sits in his study and looks out over a snoring dog at the empty clothes line and a sky full of rain. Despite the caricatures on the wall, it is hard to imagine him in court. Winding his hair into curls with a finger or twisting two large gold rings, he resembles a benign but unkempt pasha.

"I'd been saying for a long time that the television writer is like a Victorian novelist. He has a big audience and a work that comes out in instalments. I thought if I was saying this I had better write a novel."

Mortimer has relished his control of the material. "There's nothing between you and the reader", he says with a surprised air of rediscovery. "No actors, no producers." He winds his hair contentedly. "It's been a marvellous pleasure, writing prose. It's really what I want to do."

Set close to his home near Henley, *Paradise Postponed* tells of what happens when the Reverend Simeon Simcox, a socialist cleric and CND campaigner, leaves his fortune not to his family but to a Conservative Cabinet Minister. It is a novel about human fallibility, irrational passions and family secrets, and in it Mortimer clears his head of the

voices of Waugh, Greene and Dickens - those admired talents who could be heard in his early novels - and finds a soft-spoken voice of his own.

Certainly there are recurrent smacks of autobiography. "I can't think of writing about anything that hasn't happened to me. Simeon's got things in common with my father, but then everything I write about has things in common with my father. As for secrets, all the important things in my parents' life were kept quiet. My mother's father shot himself. She was never told. Her family wrote enclosing a copy of the local paper and the suggestion she should look at page four. My father went blind yet I didn't say 'you can't see' when I saw my mother guiding his toothbrush. Nobody said it. We just went on as if he could."

Mortimer is nevertheless prepared to concede that the premise behind *Paradise Postponed* is a political one. "I do have an ideal world. There is a state we've fallen off from, which consists in caring for people and not caring about money. I can remember feeling after the war that everything would be different. Heaven and Earth had opened for us, a classless society. The question I ask is why then have we ended up with the same old rubbish?" In the novel this rubbish is

epitomised by the Conservative candidate Leslie Titmuss. "Titmuss is the character I'm proudest of, the new down-market Tory. The worst thing in my life is a Young Conservative. If you're young, you shouldn't be a Conservative. That's another sad feature of our time, by the way," he says referring to Henry, "the angry young man who becomes a crusty old blimp. I hope I don't become a crusty old blimp. Maybe I wasn't an angry young man."

Not if his stint as a Harrovian Communist is anything to go by. He threw in his card when contradictory orders came, telling him first to disrupt production on the factory floor, then, with Russia's entry into the Allied fold, to step up production. He threw in writing fiction - "in a state of stage-struckness".

Does he regret he wrote no more, that he had to wait till now to find out what he wanted to do? "Yes", he laughs. It is a wistful high-pitched laugh, like the moan of his dog in its sleep. "Yes, I do. Did I waste my time doing law cases? Maybe, but then I wouldn't have known what to write about," he adds unconvincingly.

*Paradise Postponed* by John Mortimer is published today (Viking Press, £9.95).



John Mortimer, displaying the rumpled charm of the Wizard of Oz

Television  
Battle cries

The author Frederick Forsyth presented the first of a series which aimed to chronicle the history of men in war last night. *Soldiers* (BBC1) is a co-production with American and Australian companies which used a wide range of visual material from modern news film to clips from films like *Henry V* and *El Cid*.

Many of the widely-held misgivings about both international co-productions and the blurring of distinction between fact and fiction were perfectly illustrated by this opening programme, which set out to give an overview of the more devoted editions to follow. Our attention was twitched from Forsyth at the site of Waterloo, to First World War newsreel footage and then to dramatic reconstructions of historic battles, in a manner which did not enhance the coherence of the script.

Frederick Forsyth's thrillers are remarkable for the Swiss-watch precision of their plots and meticulous regard for accuracy; they are also informed by a sturdy moral sense. It seemed a pity that the author had not also scripted *Soldiers*. The commentary began by asserting "no spectacle so touches the emotions as soldiers arrayed for ceremony", and proclaiming "these men are different - they have sworn to accept their deaths". These sentiments, which many would dispute, were accompanied by such a pell-mell juxtaposition of images that the affair had the smack of an intellectualization of the *Rancho* spirit.

When a veteran of Changi wept at his memories, or the camera lingered on a soldier, wounded horribly in the Falklands, these moments were given the same editorial weight as a skirmish with Laurence Olivier's gallily-caponised knights, and in the absence of a well-constructed argument to give these sights a context, the programme seemed to be aimed at a lowest common denominator of emotional response.

The series promises to examine the changing roles of infantry, cavalry and artillery with an inevitable top-dressing of strategy. It appears to have no higher aspiration than to explore the experience of life on the battlefield, which will no doubt be widely acceptable to an international audience.

During the last half-century, however, many of the people who have died in war have not been soldiers. As the recent anniversary of Hiroshima reminded us, atomic weapons have given new dimensions to armed combat. Several of the interviewees in *Soldiers* made vivid comments on the nature of war, and it was a pity that these were not pursued.

Martin Cropper

Celia Brayfield

## Gallery



Second Prize winner: Arthur Haigh by Tom Wood

Portrait Award  
National Portrait  
Gallery

Portraits are always a problem in the modern world. Of course Delacroix was wrong when he said, of the first photographs he saw, "From today painting is dead", but undoubtedly the advent of the portrait photograph entailed a radical rethinking of the painted portrait's role and the whole concept of "likeness". And if even the National Portrait Gallery, where the show of this year's winners in the annual John Player Portrait Award takes place until October 20, often finds itself on the horns of an old dilemma - whether the prime criterion is the inherent interest of the subject, or artistic excellence in the way a portrait is turned into a painting - then it would seem unreasonable to expect the award's judges to be any less confused in their own minds as to what portraiture today is all about.

At least it does not seem; this year, as though photographs of the subjects are required in verification of mere accuracy (an odd notion anyway when you consider the camera's infinite capacity for lying; at any rate, photographs are shown alongside only about half the entries. Whether this implies a slight move towards judgement of the portraits as paintings rather than as quasi-

photographic likenesses I do not know, but to judge from what is actually on the wall pictorial qualities have been uppermost, in the selection of the finalists if not so apparently of the actual winners. Certainly the overall impression created by the show is one of general painterliness and technical efficiency, but also some liveliness as compared with the Madame Tussaud's quality of previous selections.

Many of the portraits seem to have been done for the sheer pleasure and exercise of making a picture - perhaps spiced with a desire to enter the competition - and so the majority are either self-portraits or evidently portraits of relatives and close friends, who have been drummed into it. Several of the most effective push "portraits" to the limit, by being landscapes with figures, such as Terence Clarke's *Barry Clarke: Noise in the Street* or Mick Rooney's *Mr and Mrs T. Bishop in their Rose Garden at Small Hynde, Kent*, which produces a slightly sinister effect by paying as much attention to the flowers as to the people, or Dexter Dalwood's *Peter Dalwood: 'Mandalay'*, which shows the artist's father standing monumentally in the prow of the boat. (Both the last two were commended.)

Some of the straight portraits manage a slightly new or personal twist in the formula, such as Tom Wood's second-prize winner *Arthur Haigh, Collector*, which poses its subject, right up against, and almost a part of, what might be a decorative frieze, or Roger Handley's *Self-portrait: 'A Fragment from the Past'*, which deliberately gives what one presumes to be an old image of the artist an antiquarian air by mimicking a fragment of a fading mural. But just in general, things are looking up at the NPG. We shall have to wait until next year to find out whether this is more than a temporary change.

John Russell Taylor



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Theatre  
Nostalgia and vulgarityGigi  
Lyric Theatre

As Alan Jay Lerner pointed out on this page yesterday, the ten Academy Awards he and Frederick Loewe won with the film of *Gigi* were no guarantee of its subsequent stage success. Mr Lerner puts this down to the big-band treatment it got on Broadway. But a more modest approach was attempted at the Leicester Haymarket five years ago, and that, too, failed to follow the other Haymarket musicals up to town.

Now it appears again: ostentatiously shorn of scenic spectacle, chorus, and production numbers, and accompanied by a small band that would sound at home as a soothing background to conversation in a pre-war Palm Court. No doubt this is deliberate. Numbers like "Remember It Well" and "The Night They Invented Champagne" have come to sound like Palm Court favourites; and Mr Lerner frankly views the piece as an exercise in nostalgia.

We are being invited to view the piece as a delicate chamber musical too, and as a result its inherent vulgarity is more nakedly exposed than in the crassest Broadway version. It appears that Paris has worked its usual deadly spell on an American adapter, and instead of Colette's worldly-wise account of the grooming of a courtesan, we get a snobbish tourist's-eye view of the story.

Dialogue is laced with compulsory references to the Folies Bergères and the Eiffel Tower. When the philandering Gaston wants to make Gigi an irresistible offer, he invites her to tea and thence to Versailles. The whole thing exudes the Parisian snobbery of a newcomer from Twostones, Arizona.

The same of aces for the characters. Gigi (Amanda Warren), first seen in a sailor suit and then in a long dress, is

offered up as a succulent specimen of budding womanhood; surrounded by a pack of knowing old parties, licking their lips and consulting their legal advisers over her future market prospects.

She is farmed out for lessons in etiquette to an aunt who has slept her way to the top, a lady (Sian Phillips) who then demonstrates her credentials by being abominably rude to any mental who crosses her path. Then there is the unspeakable Gaston, a bone-headed, bullying, cigar-smoking playboy, who goes through the show declaring his boredom with the life of pleasure. Supervising the events and trying to pass them off as a fairy tale is old Uncle Horace (Jean-Pierre Amélie), a part first tailored for Maurice Chevalier, decanting nudging Gallic charm like cascades of sticky tonic wine. The awful realization dawns that we are supposed to like these people.

The story invites obvious comparison with the same partners' *My Fair Lady*; another study in social education that blows up in the teacher's face. The difference is that Gigi's lessons never get going, apart from one brisk session on jewels.

The memory of its great predecessor also overhangs the score: for when Loewe stops writing waltzes it is usually to go into lifeless recaps of Higgins's "Never Let a Woman in Your Life" with the agitated Gaston (Geoffrey Burdette) pacing up and down a street scene and hanging on to a conveniently placed lamp-post for lyrical interludes.

The production is the work of the distinguished partnership of John Dexter, Jocelyn Herbert (sets) and Andy Phillips (lighting), from which you would be right in assuming that everything has been carried out in the best of taste. On Miss Herbert's stage the cliché locations are rendered with delicate trans-

parent screens, inset within a false proscenium garlanded with an art nouveau trellis. Dexter's groupings and company scenes are models of period reconstruction, perfectly focused and beautifully dressed. He has also secured deadpan performances of the silted, self-admiring dialogue: with the one exception of Beryl Reid, in the role of Gigi's grandmother, who gloriously puts her boot into the whole enterprise whenever she opens her mouth.

Irving Wardle  
The Trial of Lady Chatterley  
The Playhouse, Nottingham

Now that we are all liberals together, we can look back in amusement to the prosecution of Penguin Books for publishing

an unexpurgated edition of *Lady Chatterley's Lover* in 1960. The trial's quarter-century, falling next month, ties in handily with D. H. Lawrence's centenary celebrations.

The Obscene Publications Act of 1959 gave licence for books to deprave and corrupt in the public good - if, in other words, enough respectable witnesses could be wheeled into court to testify to the work's literary merits. It is one of the richer ironies of this case that *Lady Chatterley's* acquittal opened the floodgates not to the pornographer but to the expert, the secular cleric whose sermons still find a ready pulp in today's media.

Edwin Pearce's condensation of the trial, first given on the BBC television five years ago, is now premiering at the Nottingham Playhouse. Taking the place of the jury, the audience faces the two leading counsel, the judge, and the witness box. Martin Jameson's production is a brisk, polished affair, which inevitably invites us to laugh at

the prosecution's misjudged high-mindedness while getting in some oblique digs at the more absurd pretensions of the other side.

James Tomlinson's impersonation of Mervyn Griffith-Jones, the prosecution counsel who notoriously demanded if the book were one "you would give your wives and servants to read", is almost too good to be true. Urbane and roguish, he comes over as a wit and a not inconsiderable critic, and the way he reads Lawrence is precisely the way he should be read: airily and mockingly; it is, after all a highly fatuous novel.

His adversary Gerald Gardner (Roger Rowland) is necessarily more muted, but his witnesses - Richard Hoggart, E. M. Forster, Dillys Powell - are very well achieved by David Ericsson and Jane Lee. The fact is that we still have no proper language to talk about sex, and several words from this play's script would not find their way into a great family newspaper.

Martin Cropper

Celia Brayfield

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**THE TIMES**

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**Claimants should ring 0254-53272**

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TOBACCO'S									
STI	BAT	STI		-3	16.7	0.8	8.7		
182	Imperial	182		-2	16.7	0.8	11.1		
111	Nonpareils "S"	111		..	6.1	7.8	4.0		







*Journal of Management Studies*, 19(1), 67-80.



## STOCK MARKET REPORT

# Shares recover to hold index above the 1,000 level

By Derek Pain and Pam Spooner

Shares again resisted the sub-1,000 points pull yesterday, but only just. For the third time within two weeks the FT 30 share index drifted below the 1,000 points level but managed to recover to four figures before the market closed.

At one time the index was down to 997.9 points. But at the last calculation it was standing at 1,000.8 points. The 100 strong FT SE share index, down 6.4 points in early trading, finished 1.2 points lower at 1,394.8 points.

A modest degree of American buying and some old fashioned bargain hunting helped the market regain a little enthusiasm. Takeover speculation also created some trade.

There were, however, some chunky lines of stock around Courtlands, Trusthouse Forte and Midland Bank were among the shares which were available. Most offerings were cleared.

Imperial Group, the subject of Tuesday's excitement on suggestions of a bid from the Bond Corporation, eased just 1p.

Watch the shares of H.P. Bulmer, the cider group which suffered a sharp profits decline last year. Analysts journey to the company's Hereford headquarters tomorrow for their regular update. The company is on the recovery track and City profit forecasts, currently about £12 million, could be lifted. The shares held at 147p yesterday.

To 195p. Apparently an unnamed Bond director denied from Perth any bid intention. Mr Alan Bond, chairman, and the other senior executives are in Hawaii closeted in a "think tank" meeting.

Guest Keen & Nettelfolds was the star FT index constituent, gaining 7p to 234p, largely on dividend considerations. In a market short of stock there was some modest buying.

Government stocks had an uneven session, at one time achieving gains of up to 2½, but finishing mixed.

Shares in Hambros Bank made a sudden rush ahead, the price rising 15p to 170p and encouraging old hopes of a takeover bid for the company. But deputy chairman Mr Rupert Hambro says such ideas are "ludicrous", especially since

his family controls 49.9 per cent of the votes in the bank.

"We know of no specific reason for the share price movement, but we have heard the market is short of stock in our 'heavy' voting shares and has switched to the L/V instead. Our shares were lagging behind the sector, and that may have brought buyers in", said Mr Hambro.

Will Barratt Developments, the housebuilder, cut its dividend when it reports next week? Mr Angus Phair of Fielding, Newson-Smith & Co, the broker, thinks it will hold the payment. But he is bullish about the shares and sees them heading towards 140p. Yesterday they rose 6p to 100p. Mr Phair believes next week's profits will be about £5 million, with £20 million in the present year and perhaps £30 million next year.

The good trading news from Britannia Arrow looked like another spur to the Hambros price, and Guinness Peat - another bid favourite among speculators - also gained 3p to 72p. Britannia shares were 3p better at 110p.

On the insurance pitches, the Legal & General Group share price jumped 25p to 669p alongside the profits statement, and pennies were added to the prices of other life assurance groups. Composite insurers were similarly enlivened by rises of between 2p and 6p.

Rank Organisation edged another 10p higher to 408p. The shares have benefited this week from steady buying by institutions. The big investors got an optimistic view of the group at a meeting at a City brokers firm at the end of last week.

United Biscuits slipped just 3p to 176p as two leading brokers placed 18 million shares at 166p to pay for the group's acquisition in California. Rowe & Pitman and Wook Mackenzie handled the placing, and all went smoothly apparently, even though it is not many months since the £98 million rights issue in the shares.

Beard Matthews shares rose to 505p at one stage before settling for a 15p gain at 495p. The meat products group is one of the flavours of the month in the City, even though chairman Mr Bernard Matthews announced yesterday that he and his family has sold more than 2.1 million shares at 450p. Most of the stock has gone to

institutional investors, leaving the Matthews family with control of 40 per cent of the company, against 53.2 per cent previously. Mr Matthews has undertaken to sell no more shares for at least 18 months.

Elsewhere on the foods pitches S & W Berisford found buying support in late trade. Market men described it as largely speculative buying, but

specialist engineer, climbed 22p to 373p in active trading. The shares, which have risen 40p this week are now at a record high.

Armstrong Equipment continued to reflect its sharp profit improvement and rose a further 9p to 57½p. Belgrave Holdings responded to doubled profits with a 12p rise to 92p. Whitworth Electric improved 10p to 100p on hopes that Suter will mount a bid.

Arden & Cobden, the little hotel group where Mr Henry Edwards has acquired control, raced ahead a further 92p to 805p.

On the electricals pitches, Kode International recouped some of Tuesday's losses, rising 15p to 105p. The shares were hit by a hefty fall in interim pretax profits.

CASE Group also moved higher, up 7p to 144p. The shares are being lifted by recovery/takeover hopes, having hit bottom in the last Account.

Plessey held its ground at 136p after another lunch in the City. The electronics group was at Wood Mackenzie, and the City firm was saying "no change" afterwards. WM sticks to a £172 million forecast for this year, somewhat above other estimates.

Imperial Group dominated the traded options market yesterday as expectations of a stake-building operation in the shares stayed high. Total volume for Imps was 2,236 contracts, of which more than 2,000 were calls. The February 200 call was particularly popular and 931 contracts in those were traded. Courtlands was another active option, with 1,035 contracts traded. Of those, all but five were calls. Total trade for the day was 8,794 contracts. There were few significant price changes.

A Caird, the little Scottish property company, rose 3p to 39p as Cardiff Property and friends disclosed a 13 per cent shareholding.

Distillers Co, where Argyl Group has signalled a hope to bid, gained 1p to 386p. The group's yearly shareholders meeting takes place today.

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## APPOINTMENTS

British Midland Airways: Mr Austin Reid has been made group finance director.

Leopold Joseph & Sons: Mrs Mei Baker, Mr David Fletcher, Mr Bernard Heymann and Mr Michael Quicke are now directors. Mr Paul Thrussell has become company secretary.

Nabisco Group: Mr Charles Ald has joined the board and becomes managing director of the grocery group on September 30.

Munton Brothers: Mr Harford Robb is now executive chairman.

Rolls-Royce: Mr P R McFarlane has become director of corporate planning. Mr F Turner takes over as director of industrial and marine.

Taylor Woodrow Management and Engineering: Mr Michael Gordon is now chairman.

Federated Housing: Mr Keith Palmer has become group managing director.

Landor Associates: Mr Jan Steel and Holstead is now marketing director for Europe.

The First National Bank of Chicago: Mr Ian Schmiegelow has joined as a senior vice-president and director of First Chicago, London.

British Commercial Transport: Mr Seymour Graun managing director of ROBA (UK) has been appointed executive director.

Associated Newspapers Holdings: Mr P M Fallon has become a director.

Dewhurst & Partner: Mr Richard Melbourne Dewhurst has joined the board.

Allegany International Group: Mr Victor Prior has been appointed president and managing director of industrial division.

NKK (UK): Mr Sachle Sasabe has been made president and succeeds Mr Hiroshi Onodera.

Havters: Mr John E. Snell has been made managing director.

Golden Wonder: Mr Chris Dyson has become personnel director.

## RECENT ISSUES

Company	Closing Price
Abertillery Steel, 50p Ord (67s)	80-1
Anglo United Dev (34)	37
British Cattle Group 5p Ord (17p)	20-1
Edinburgh 10p Ord (150)	150-1
C C A Galleries 10p Ord (60s)	60-1
Common Stocks 10p Ord (11s)	11-1
Control Techniques 10p Ord (11s)	11-1
Dana Park 10p Ord (12s)	12-1
F K B Group 5p Ord (140s)	140-1
General 10p Ord (12s)	12-1
North 10p Ord (12s)	12-1
Revel Systems 5p Ord (70s)	70-1
Leamington 10p Ord (11s)	11-1
Lynx 10p Ord (11s)	11-1
Michael J. Design 2.5p Ord (44s)	44-1
More Advertising 5p Ord (10s)	10-1
Nordic 10p Ord (12s)	12-1
Quoted 10p Ord (11s)	11-1
Sapphire Petroleum 5p Ord (150s)	150-1
Trident 10p Ord (75s)	75-1
Yellowhammer 5p Ord (110s)	110-1

Shares listed on the London Stock Exchange. 40 pence = £1.00. Shares listed in parentheses are Unlisted Securities. No order.

## TEMPUS

## Comet casts a shadow over Woolworth revamp

Gone are the days when the only thing you could buy at F W Woolworth with any degree of certainty was Christmas decorations. The chain is moving into the snazzy arena of concept retailing. Theme stores are the order of the day. There is a sharper focus on the range of merchandise and in-store management has been substantially improved.

It all looks good yet, per se, the improvement in the old Woolworth stores is not what the company's followers are really looking for. Much of the institutional money is invested in the fortunes of the B & Q and Comet chains. F W Woolworth is seen as rather incidental.

Yet the highlight of yesterday's interim taxable profits of £7.5 million before exceptional items, up from £0.6 million, was the £10 million reduction in losses at F W Woolworth to £14.7 million. The chain must be on target to return to profits in the full year, which is regarded by some as a dilution in the quality of earnings rather than an improvement.

Although B & Q performed well, improving its profits to £16 million up from £11.7 million, the real disappointment lay with Comet. Its profits were unchanged at £1.7 million although it was in for six months rather than three last time.

True, Comet's first quarter is always very slow, with the chain doing no more than breaking even, but the failure to capitalize on increased turnover will be viewed with concern.

The new management, which has done such a good job in revitalizing the group, has still to demonstrate that it can manage its acquisition and squeeze out an improved performance. Until it does so conclusively there will be a questionmark over further acquisitions which must feature prominently in the group's plans.

The Comet disappointment should not detract from the continuing long-term attractions of the group. The improvement at F W Woolworth must be a positive point. It has, after all, an annual turnover off more than £1 billion and an enviable high street property portfolio.

Disposals on the scale of the Heron deal last year, which

brought profits of £51.8 million above the line last time, are a thing of the past. Property sales added only 3.2 million in the half and the group will be more inclined to develop rather than sell in future.

The shares closed up 2p at 480p. Demand has been pretty much staid after the recent large placing and some weakness in the price can be expected short term.

## St Ives

What Octopus is to publishing, St Ives is to printing. That is the hope of Mr Bob Gavron, chairman of St Ives, who is also a non-executive director of Octopus, whose Marks and Spencer books and the recent takeover of Heinemann contribute to a high and pleasing profile.

Octopus was well received in the stock market and, in the hope of getting a similarly warm welcome, Mr Gavron has chosen the same team of advisers.

The analogy with Octopus cannot be taken too far as printing is more prosaic and fragmented than publishing. But Recognising this, St Ives is coming to the market on a modest multiple of less than 12 times earnings for the year just ended. The offer is by minimum tender at 290p a share and it looks as if the striking price could be 40p higher.

St Ives has grown quickly, buying two companies from the receiver and two loss-makers. On turnover of £15.4 million, it made profits of £1.94 million before tax in 1983-4. Last year turnover rose to £18.3 million and profits to an estimated £2.5 million.

There are only two problems with the launch. The company has declined to give a profit forecast. It is only a few weeks into the current year. Second, existing shareholders are reducing their stake and so new money is being raised. Mr Gavron, his family and fellow directors, will own just over half the shares after the offer for sale.

Against that the company is financially sound. It does not borrow, despite huge spending on plant and equipment. Currently it has just short of £1 million in the bank, thanks in part to a passed payment for the new press. Though the payment of dividends, notionally

## Insurance results

The insurance sector received a much needed tonic yesterday with the half-year results of both Legal & General and Stewart Wrightson topping most expectations.

The market responded by awarding L&G a near 24p increase in its share price to 669p while Stewart Wrightson jumped from 639p to 664p before settling back at a little over 650p.

In absolute terms, L&G's figures are not good, with pretax profits to June 30 dropping from £25.3 million to £19.9 million. The life and pensions side produced a restrained advance in profits of £2.5 million.

While the individual life and pensions business pushed ahead healthily, much of that gain was cancelled out by a poor development in group pensions business.

Like other insurers, L&G suffered heavily on the general insurance side with losses more than doubling from £5.7 million to £13.5 million. Bad weather was the main culprit, but the losses were lower than some analysts had expected. On this performance it does not seem unreasonable to expect year-end profits to match last year's.

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Stewart Wrightson sounds a note of warning, though, that profit growth is unlikely to continue at quite the same rate in the second half because contracting insurance market capacity is making some business virtually impossible to place.

Nor will the final dividend copy the impressive 50 per cent interim increase. This jump was made to reduce the growing disparity between the amounts of the interim and final dividends.

## COMPANY NEWS

● **ICELAND FROZEN FOODS:** For the first half of this year, an interim dividend of 2.2p (all) is being paid. With figures in £000, turnover rose to 36,678 (29,033). Pretax profit was 1,710 (1,455). Earnings per share were 10.2p (9.62p). The board is confident that the results for the current year will show a satisfactory increase, despite the poor summer which has affected the sales of ice creams and allied products.

● **GEORGE INGHAM:** For the first half of this year, turnover rose to £2,404,000 (£2,240,000). Pretax profit was £49,606 (£52,400). Earnings per share were (net basis) 2.10p (2.41p).

● **BUSINESS COMPUTER SYSTEMS:** For the first half of this year, with figures in £000, turnover was 4,308 (3,881). Pretax profit was 67 (55). Earnings per share were 1.1p (0.7p).

● **AEROSPACE ENGINEERING:** A final dividend of 1.2p (1.035p), making 2.4p (3.23p), is being paid for the year to April 30. With figures in £000, turnover was 12,949 (111,505). Pretax profit reached 714 (448). Earnings per share were, net basis, 3.81p (3.14p).

More company news on page 22

## Legal & General Group Interim Results 1985

Unaudited results for the first half-year of Legal &amp; General Group Plc

- Higher long-term business and fund management profits.
- General insurance results hit by U.K. household claims.
- Interim dividend lifted to 8.5p (7.5p).

	6 months 30.6.85 £m	Re-stated 6 months 30.6.84 £m	Year 1984 £m
<b>Group Premium Income</b>			
Life and pensions	452.2	452.1	954.8
General insurance	119.0	107.3	220.2
<b>Profit from operations</b>			
Long-term business	28.5	26.4	53.7
Fund management	3.3	2.9	5.3
Short-term business	(13.5)	(5.7)	(12.2)
Shareholders' other income	0.6	0.6	(0.5)
Associated companies	1.0	1.1	1.8
<b>Profit before taxation</b>	19.9	25.3	48.1
Taxation	(2.3)	(5.1)	(2.8)
<b>Profit after taxation</b>	17.6	20.2	45.3
Employee profit sharing scheme after taxation	(0.3)	(0.3)	(0.6)
<b>Profit attributable to shareholders</b>	17.3	19.9	44.7
<b>Earnings per share</b>	11.28p	13.07p	29.27p

Note: The Group accounts for 1984 received an unqualified auditors' report and have been filed with the Registrar of Companies. Copies of the full half-year report will be sent to all shareholders. Further copies are available from The Group Secretary, Legal & General Group Plc, Temple Court, 11 Queen Victoria Street, London EC4N 4TP.



# Legal & General

## WOOLWORTH HOLDINGS PLC

Interim profits rise from £0.6 million to £7.5 million



## INTERIM RESULTS

- \* Group Interim profits up from £0.6m to £7.5m.
- \* Interim dividend 3.0p (1984 1.75p) per share.
- \* B & Q - excellent progress... rapid growth.
- \* Comet - equivalent result.
- \* FW Woolworth - half time loss reduced by £10 million.

"The results are in line with our expectations... Group profit for the full year will depend almost entirely on second-half trading."

18 September 1985

John Beckett, Chairman

INTERIM RESULTS (unaudited) for the half year ended 3 August 1985	1985 (26 weeks) £m	1984 (26 weeks) £m
Turnover (excluding VAT).....	769.4	672.8
<b>Retail Profit:</b>		
B & Q .....	16.0	11.7
Comet .....	1.7	1.7
Woolworth .....	(14.7)	(24.8)
Other .....	(0.7)	1.0
Property income-Woolworth .....	22.3	24.6
Net interest payable .....	(17.1)	(13.6)
<b>Profit before exceptional items</b>	7.5	0.6
Exceptional items .....	2.4	51.8
<b>Profit on ordinary activities before taxation .....</b>	9.9	52.4
Taxation .....	(3.3)	(15.6)
<b>Profit for the period .....</b>	6.6	36.8
<b>Earnings per share .....</b>	3.8p	24.6p
<b>Earnings per share before exceptional items .....</b>	3.2p	0.3p
<b>Interim Dividend per share .....</b>	3.0p	1.75p

Copies of the full statement will be mailed to shareholders shortly. Woolworth Holdings plc, Woolworth House, 242-246 Marylebone Road, London NW1 6JL



## COMMERCIAL PROPERTY

## UK pension fund to back AT&amp;T building

The Allied-Lyons Pension Fund and the United States Property Trust have confirmed that they will be funding the 2.3 million sq ft new regional headquarters for AT&T, the American telecommunications company, to be built in Chicago.

The developer is a local man, Mr. Richey Stein, with whom the USPT and Allied-Lyons Pension Fund worked on their largest investment before the AT&T deal, also in Chicago.

Skidmore Owings & Merrill, the US architect, to design the AT&T building which will have two towers and cover two city blocks within Chicago's Loop area, east of Adams and Munro.

AT&T will occupy 1.8 million sq ft of the scheme, which will be phased in from 1988 until 1992. The first phase, due to start next year, will have a 61-storey tower. AT&T will have a stake in the equity of the building in return for taking most of the space. This has not been revealed but sources in Chicago say it could be as much as a half share.

Because of the size of the investment the initial tranche will be £100 million - Allied-Lyons will be looking for other British funds to participate.

Mr. Maurice Oldfield, the pensions executive of the Allied-Lyons Pension Fund and chairman of the USPT, is aiming to "wholesale" the investment to British funds, an innovative idea.

Mr. Oldfield expects yields on the AT&T scheme to be less than 10 per cent given that there is no development risk with the company taking a pre-let on all but 400,000 space.

Meanwhile, Wyndham Investments, the property holding company of the Allied Lyons Pension Fund, is undertaking a £4.5 million direct development of an office campus scheme in Swindon, Wiltshire.

The Westlake Campus, as the scheme will be known, is on a 6.6-acre site next to the Renault building, close to the M4 motorway and Swindon town centre. There will be 75,000 sq ft of space in three pavilion-style buildings, which can be linked, and be 300 parking spaces.

Dobsonham Tewson & Chinnocks, the letting agents, is not yet quoting a rent but says these will be lower than those in the town centre.

## Speyhawk spreads its wings towards 640 acre mini-town

By Judith Huntley

Speyhawk, the property development company capitalised at £24 million, has disclosed an ambitious plan to develop 640 acres of agricultural land in Berkshire, close to Reading and the M4 motorway. The plan involves 3,500 homes, one million sq ft of high technology, industrial and warehousing space plus a 240,000 sq ft retail and leisure scheme. A hotel and conference centre totalling 100,000 sq ft is also included.

The development, if it is approved by the Secretary of State for the Environment, Mr. Kenneth Baker, would take 10 years to build and would cost several hundred million pounds.

Speyhawk has an option on the land which it has been negotiating with the owner, the Englefield Estate, a large landowner in the area.

All the land concerned - 350 acres is set aside for residential development - is now low grade agricultural land, but none is in the Green Belt. Speyhawk's planning application for the residential part of the scheme at Great Lea, has been made and the company is putting in the commercial element today.

Mr. Trevor Osborne, the chairman of Speyhawk, says that the two parts of the scheme are complementary to each other. The commercial element depends on a new bypass being built from the A33.

He admits that the infrastruc-



## Bishopsgate completion

London & Edinburgh Trust and Guinness Peat Properties in conjunction with London Transport Pension Funds has completed its scheme at 1 Bishopsgate in the City. The building was acquired in 1983 for about £11 million. It has been rebuilt behind the listed facade to provide banking space of 31,200 sq ft. The letting agents, Hillier Parker and Richard Ellis, are looking for a rent of £1.1 million a year.

ture costs will be large. The company says there should be a new railway station for the village settlement giving access to Reading and Basingstoke in Hampshire. Speyhawk intends setting up a development organization embracing all the landowners in the area, to ensure that infrastructure and community facilities are phased in line with the housing and commercial schemes.

Speyhawk, which is not a large housebuilder, will be responsible for land release designed to ensure that the housing market is not swamped with new homes.

On the commercial front, the area close to Reading, Basingstoke and the M4 has seen tremendous growth. Speyhawk hopes to capitalize on this

strong market by releasing two-acre sites on the business park where it envisages a large take-up from owner occupiers.

Whether the planners in the area are agreeable to such an enormous development is another matter. There are three local councils and Berkshire County Council to be considered.

A scheme of this magnitude is likely to be examined by the Secretary of State, and at the very least there will be a public inquiry. Mr. Baker has made it clear that he will resist development in the Green Belt.

While Speyhawk's land does not fall into this category it is agricultural land and the local planning authorities may not wish to see such a large-scale development there.

Speyhawk says it is better to concentrate and control development in one area where its impact can be measured than to allow piecemeal schemes which gradually affect a much wider area.

The key to the company's success lies not only in the hands of the planners, but with the banks and financial institutions. Many of the British and United States merchant banks are willing to put up short-term, construction finance and the institutions are keen to invest in prime schemes in areas such as Reading and other parts of Berkshire.

Speyhawk has never handled a scheme of this size before, but it is planning a large commercial scheme at Lower Earley in Berkshire near the Great Lea site.

The company's development programme totals more than £200 million. It includes the £25 million hotel and office scheme in Brighton where Ramada, the world's third largest hotel chain, is to operate the hotel, two office projects in the City of London, retail schemes in Wimbledon and Tunbridge Wells and a series of business parks.

One of its biggest joint ventures will be with the Lep Group which owns a riverside depot at Chiswick, west London. Lephawk, as the new company is called, is to develop the four-acre site with houses, offices and industrial space.

## Friday the 13th unlucky for accountants

Coopers & Lybrand, the accountant, found that Friday the 13th was indeed an unlucky day. The firm was due to move into Plumtree Court, the 190,000 sq ft office building in Shoe Lane, Holborn, developed by Trafalgar House and bought by Norwich Union for about £45 million, on that day.

Unfortunately it was unable to do so. The Greater London Council's building regulations division has refused to allow occupation of the building until various fire precaution measures are put right.

It appears that fire alarms, sprinklers and emergency lighting do not meet the GLC's requirements and the architects are now working to remedy the

situation. It is hoped that this work will be completed by the end of this week.

It is extremely rare, if not unprecedented, for this to happen.

Slough Estates, Britain's largest industrial developer, has bought a town centre retail and office development in West Germany for £5.5 million. The site, at Wuppertal Barmon, 30 miles east of Düsseldorf, was formerly a department store.

Slough intends to redevelop the site to create 20,000 sq ft of new retail space and 20,000 sq ft of offices.

Norwich Union, the insurance company, has confirmed that it has pre-let its £19 million, 86,000 sq ft office development at 20 Finsbury Circus, on the edge of the City of London, to Morgan Grenfell & Co, the merchant bank.

Morgan Grenfell is believed to be paying more than £26 a sq ft for the space on a 30-year lease with five-year reviews. The letting agent was Jones Lang Wootton while Weatherall Green & Smith advised the merchant bank.

The rising demand for large office buildings boosted the take-up of space in central London, according to the latest report from Jones Lang Wootton, the chartered

surveyor. The take-up of new space in central London rose by 62 per cent in the first half of this year compared with the second half of 1984.

Overall take-up of space in the area rose by 47 per cent in the first half of 1985, mostly due to lettings in buildings over 25,000 sq ft. The availability of space for both new and second-hand offices fell by 27 per cent in the last six months.

Once again it was the market in the City of London which showed a high level of activity. Take-up increased by 176 per cent during the first half of this year after it had tailed off in the latter half of 1984.

The agent also says that this trend will continue as 44 per cent of the space being built is pre-let or destined for owner-occupiers.

Guest, Keen & Nettlefolds, the engineering company, has let the whole of its 90,000 sq ft of offices at 22 Kingsway in London to the Property Services Agency at a rent believed to be about £1.15 million a year.

Guest, Keen is spending a considerable amount of money on upgrading the common parts of the building which it owns freehold.

The property will be sold as an investment and is just being put on the market by Weatherall Green & Smith, appointed letting agent a year ago.

● **BARR AND WALLACE ARNOLD TRUST:** Interim dividend of 2p (same) for the first half of 1985. With figures in £000, turnover was 60,167 (61,063). Pretax profit was 313 (423). Earnings per share were 3.9p (6.1p).

● **SCOTTISH HERITAGE TRUST:** An interim dividend of 1.4p (1.1p) is being paid for the first half of this year. With figures in £000, turnover was 16,883 (12,340). Pretax profit was 1,341 (802). Earnings per share rose to 5.1p (4.7p).

● **AND J. MUCKLOW:** For the year to June 30, a gross dividend of 7.21p (6.75p) gross is being paid. With figures in £000, gross revenue rose to 6,916 (6,628). Pretax profit was 5,116 (4,917), while earnings per share were 6.54p (6.53p).

● **IMTEC GROUP:** For the year to March 31, no final dividend is being paid, making 0.4p. With figures in £000, net turnover was 10,456 (10,509). There was a pretax loss of 581 (845, profit). The loss per share was 3.7p (earnings 8.5p).

● **FOLKES GROUP:** An interim dividend of 0.35p (same) is being paid for the first half of 1985. With figures in £000, turnover slipped to 31,900 (32,600). Profit, before tax, was 700 (600). Earnings per share were 1.46p (1.18p).

● **BESTOBELL:** For the six months to June 30, there is no interim dividend. With figures in £000, turnover was 71,252 (71,091). Pretax profit fell to 2,326 (4,105). Earnings per share were 7.7p (13.3p).

● **ARMSTRONG EQUIPMENT:** A final dividend of 0.8p, making 1.1p (0.6p) is being paid for the year to June 30. With figures in £000, sales were 102,485 (114,800). Pretax profit rose to 4,532 (2,501). Earnings per share jumped to 7.9p (3.37p).

● **A P B HOLDINGS:** For the first half of 1985, an interim dividend of 3.5p (same) is being paid. With figures in £000, turnover reached 205,000 (187,750). Pretax profit was 6,506 (3,565). Earnings per share were: Basic, 8.9p (7.5p) and fully diluted, 8.7p (7.5p).

● **POLYPIPE:** With figures in £000, sales for the year to June 30 reached 11,794 (8,408). Pretax profit was 1,351 (1,062). Earnings per share were 8.03p (6.80p).

● **GEORGE H. SCHOLLES:** A final dividend of 14p, making 20p (18p) is being paid for the year to June 30. With figures in £000, group turnover was 26,213 (24,229) and profit before tax was 4,936 (4,761). Earnings per share reached 43.1p (40.0p).

● **BARROW HEPBURN:** For the six months to June 30, an interim dividend of 1.0p (0.8p) is being paid. With figures in £000, turnover was 22,976 (19,736), while pretax profit was 935 (664). Earnings per share rose to 1.68p (1.33p).

● **TRAVIS AND ARNOLD:** An interim dividend of 1.95p (same) is being paid for the first half of this year. With figures in £000, turnover was 61,340 (64,010). Pretax profit was 3,622 (4,627). Earnings per share slipped to 12.6p (15.7p).

● **GLIS GROUP:** With figures in £000, turnover for the first half of this year jumped to 34,295 (22,576). Pretax profit reached 2,654 (2,028). The interim dividend is going up from 1.65p to 1.85p and earnings per share rose from 1.13p to 9.62p.

● **KIRSH TRADING GROUP:** There was a temporary suspension of trading of Kirsh from 12.40 pm on Monday after the suspension on the Johannesburg stock exchange. An agreement has been concluded between Kirsh's controlling shareholder, Kirsh Industries and the South African National Life Assurance (SANLAM), which will result in control of Kirsh passing to SANLAM.

● **PETROL:** For the first half of this year, with figures in £000, operating income jumped to 4,036 (774). Pretax profit was 1,849 (588). Earnings per share more than doubled to 7.39p (3.09p, adjusted).

● **TALBOT MOTOR CO:** For the six months to June 30, with figures in £000, turnover fell to 226,566 (266,405). The pretax loss was 13,664 (1,899).

● **CROWN INTERNATIONAL PRODUCTS:** In view of the forthcoming issue of new shares as part consideration for the offer for Capital Television Facilities, the board has decided to pay a second interim dividend of 2.45p, which replaces the indicated final dividend of 1.75p. The dividends for the year now total 3.5p against the prospectus forecast of 2.1p.

● **BRITISH BENZOL CARBONISING:** For the year to March 31, with figures in £000, turnover was 15,383 (13,754), while pretax profit was 202 (26). Losses from the miners' strike were 1,229 (nil). Earnings per share were 0.9p (0.1p).

● **STOCKLAKE HOLDINGS:** For the year to March 31, a total dividend of 12p is being paid. With figures in £000, turnover was 24,172 (24,540), while pretax profit reached 3,830 (3,645). Earnings per share rose to 47.2p (45.26p).

● **UNIGROUP:** Prestige Doors, Unigroup's recently established timber products division, has negotiated exclusive rights to distribute timber products produced by the Malaysian company, Golden Pharos Wood Industries. Unigroup has purchased 268,000 ordinary shares (28.8 per cent of the capital) from a shareholder who is also involved in the management of the business. The price is £118,500 cash and a further £118,500 in cash within four months.

● **OLD COURT INTERNATIONAL RESERVES:** No dividend (same) is being paid for the year to June 30. Total net assets reached £293.69 million (£263.75 million). Net revenue fell to £23.55 million, about £17.53 million, about £17.53 million.

● **ZITTERS GROUP:** For the year to March 31, with figures in £000, turnover reached 26,002 (26,205). Pretax profits rose to 1,440 (1,386). With earnings per share up from 9.03p to 12.41p, the total dividend is being raised from 3.25p to 4p.

● **TRAFFORD PARK ESTATES:** With figures in £000, pretax profits for the year to June 30 were 2,555 (2,464). With earnings per share up from 13.17p to 15.16p, the total dividend is being raised from 1.7p to 2.4p.

● **DEERE BUYSAFE GROUP:** For the first half of 1985, pretax profit - in £000 - rose to £25,637. Earnings per share rose to 14.6p (12.43p) and interim dividend of 2.7p is being paid.

● **CAKEBREAD BAKERY CO:** An interim dividend of 8 pence (same) has been declared. With figures in £000, turnover was 8,649 (7,830). Pretax profit jumped to 780 (608). Earnings per share were 6.3p (4.12p).

● **BRITISH SYNTHON INDUSTRIES:** For the first half of this year, an interim of 1.25p (same), on increased capital, is being paid. With figures in £000, sales jumped to 40,512 (11,834). Pretax profit almost doubled to 1,301 (611). Earnings per share reached 3.9p (3.6p).

● **INTERNATIONAL ATLANTIS RESOURCES:** For the first half of this year, with figures in £000, net revenue was 613 (about £460,000), against 115.

● **JONES AND SHEPHERD:** An interim dividend of 1.15p (1p) is being paid. For the first half of this year, with figures in £000, turnover was 2,888 (2,888). Pretax profit was 613 (613). Earnings per share were 6.3p (4.12p).

## REVIEW OF PROFESSIONS SERVING THE CONSTRUCTION INDUSTRY

At the request of the Secretary of State for Trade and Industry, the Director General of Fair Trading is reviewing certain rules of the professional bodies for architects, surveyors and consulting engineers.

The review is examining these rules to judge their effect on the ability of professional practices to compete on fees and to advertise or promote their services for the UK construction industry.

The views of interested parties including the professional bodies themselves are being sought; if you have any information or views which you consider would help the Director General please write to:

Philip Scott,  
Office of Fair Trading,  
Chancery House,  
53 Chancery Lane,  
LONDON WC2A 1SE

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London EC4A 3RT  
01-236 3611

## HEPWORTH CERAMIC HOLDINGS PLC

### INTERIM REPORT

RESULTS IN BRIEF	6 months to 30th June, 1985 £'000	6 months to 30th June, 1984 £'000	Year ended 31st December, 1984 £'000
TURNOVER	190,849	189,968	377,676
PROFIT BEFORE TAX	13,542	20,055	35,230
EARNINGS PER SHARE	4.5p	7.4p	14.12p
DIVIDEND	2.90p Interim	2.75p Interim	6.75p Final

Statement by the Chairman, Mr. Peter Goodall, CBE, TD

The trading conditions in the first half of the year have followed very largely the pattern of trading conditions in the second half of last year except only that business in the first two months of the period was at a very low level due to extreme weather conditions.

Since April, however, there has been a good recovery and as I write this statement I am glad to say that this is still continuing. During the period under review we have,

of course, acquired the British Steel Corporation Refractories operation and this has now fitted in well with GR-Stein Refractories Limited and is proving to be a most valuable acquisition.

I am very pleased to welcome to the Board as a Non-Executive Director Professor Roland Smith, Chairman of House of Fraser plc, and Mr. J. R. W. Ansdell who has been appointed Group Finance Director.

Peter Goodall

**HCH**

Leaders in refractories, industrial sands and clayware and prominent in plastics, foundry resins & equipment, engineering etc.



# Record results from Fleet.

**PROFIT BEFORE TAX  
UP 62%**

1985: £28,523,000 1984: £17,635,000\*

**EARNINGS PER SHARE  
UP 43%**

1985: 20.10p 1984: 14.07p\*

**DIVIDENDS PER SHARE  
UP 60%**

1985: 8.00p 1984: 5.00p

\*Excluding profit on sale of Reuters shares of £4.6 million, representing 4.70p per share.

Strong performances by all operations of the Fleet group combined to produce a record result for the year ended 30 June 1985

with a profit from ordinary activities before taxation of £28.5 million.



This is an increase of 62 per cent on the previous year (excluding the profit on the sale of Reuters in 1984).

The national newspapers' operating profit before interest at £10.6 million was particularly encouraging and represented a 63 per cent increase on the previous year's figure.

The magazines turned in another excellent result with an operating profit of £10.8 million, an increase of 20 per cent on the previous year.

The local newspaper interests have been expanded by a number of acquisitions over the last year. None of these has yet produced

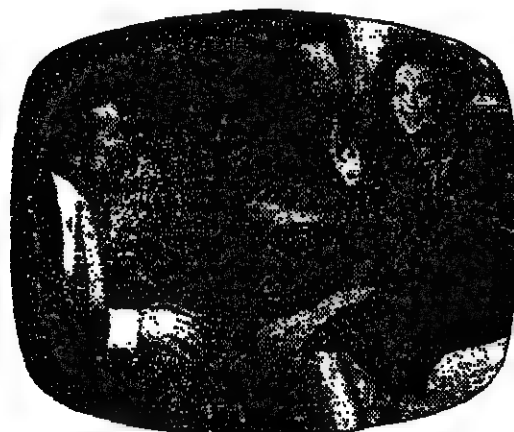
a full year's contribution but even so the operating profit from this sector showed an appreciable improvement.

Income from interests in related companies at £1.1 million reflected in large measure the improvement at TVAM and contrasted with last year's share of losses.

A final dividend of 5.5p per share is proposed bringing the total for the

year to an increase of 60 per cent over that for the previous year.

Fleet's record results are compelling evidence



of the strengths of its business activities and the ability of its management team.



FLEET HOLDINGS PLC

**Fleet is growing fast; don't change a winning team.**

THIS ADVERTISEMENT IS PUBLISHED BY FLEET HOLDINGS PLC. THE DIRECTORS OF FLEET HOLDINGS PLC ARE THE PERSONS RESPONSIBLE FOR THE INFORMATION CONTAINED IN THE ADVERTISEMENT TO THE BEST OF THEIR KNOWLEDGE AND BELIEF (HAVING TAKEN ALL REASONABLE CARE TO ENSURE THAT SUCH IS THE CASE). THE INFORMATION CONTAINED IN THIS ADVERTISEMENT IS IN ACCORDANCE WITH THE FACTS. THE DIRECTORS OF FLEET HOLDINGS PLC ACCEPT RESPONSIBILITY ACCORDINGLY.



















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DATE OF INSERTION \_\_\_\_\_  
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Rates are: **Lineage** 60 per line (min. 3 lines), **Donkey** £23 per single column of matter, **Count and Social** 60 per line all rates + 15% VAT.

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# GENERAL APPOINTMENTS

September 19, 1985

**A**rchbishop Temple, in preaching to one of the great missions in Oxford between the wars, said the wickedest thing anybody could do was to fail to use his or her gifts for the common good. In young men and women in those days, as today, idealism had an immense part to play in their motivation. Of course, everyone wants a decent salary but when young people are thinking about their life's work many wish to use their gifts to do good.

The great sense of service that runs through the services, the Civil Service and the social services is not always apparent to people thinking of industry and commerce as a career.

When I joined ICI after the war, the only book I could discover about that good and great company was one called *Death Pays a Dividend*, published by Gollancz. Many years later, when trying to recruit a most gifted individual from the university, that person said: "I am not too

worried about earning a living (he is now enormously wealthy) but I am concerned about doing something which has some social good in it, and therefore I will never come into industry."

I believe recruiters do not stress the idealistic aspect of industry and commerce enough. I have two daughters who have given much of their lives to the social services. One is a Conservative MP and she believes the Conservative approach is the most effective way of giving compassion to the maximum number of people. The other is a socialist and believes that that is the most effective way.

There are, of course, arguments on both sides but I suspect the most important of all is reflected in my eldest son who is running a business in the Midlands giving employment and creating the resources and the tax which, in fact, pay for the compassion.

Today the limitation to compassion is the ability to provide the wherewithal to be compassionate.

**John Garnett asks managers to look for idealism among applicants when they recruit for industry and commerce**



That all depends on industry and commerce being able to create that wealth or worth. In industry and commerce we create the goods and services; we are the great providers of jobs, of the self-respect that people get from a job, of their pay and of the friendships that are a vital part of a worthwhile life.

We also create the incomes which set people free. We create the return

on savings and the capital to reinvest in the future. We create the exports which pay for the many necessities from overseas.

Lastly, we create the tax through pay-as-you-earn and paid direct which finances the teachers, the schools and the hospitals.

This message of the idealistic challenge has in the past 20 years been carried into schools by The

Industrial Society through its 'Challenge of Industry' conferences. Many in industry and commerce today report that these conferences were the first time that they received some vision of the good that could be done.

In the past seven years this work has been carried into universities through the organization of Student Industrial Societies. These societies are among the fastest-growing student bodies in Britain and are established in all but three universities.

When I was at university we joined worthy bodies concerned with how to distribute the wealth and give compassion. We never dreamt of joining a society, nor was there one available, concerned with the idealism of creation.

The most important people I have ever recruited have been those to whom I have described the challenge that industry presents. The present chairman of Remploy, Trevor Owen, is perhaps one of the most gifted non-chemists recruited into

ICI since the war.

He was persuaded to come to the company after I had walked up and down with him under Waterloo Bridge explaining that if we could get the employment of people right in ICI it was something others would follow and as a result thousands would benefit.

It was this challenge that made him accept the task.

One of the greatest recruiters in ICI was quite thrown by a gifted young graduate who, having had the virtues of the company extolled to him, turned to the recruiter and said: "But, Mr Gilbertson, would you explain to me the nature of the challenge that you have to offer?"

On the face of it this was an appalling remark by some one applying for a job. When you think of it, it is of course the only question that matters.

The coming of Industry Year in 1986 gives those of us who recruit and all others in industry and commerce the opportunity to remind people of its vital role and

social worth. The need to do this was highlighted at two schools in the Thames Valley last summer - one a State school and one an independent school.

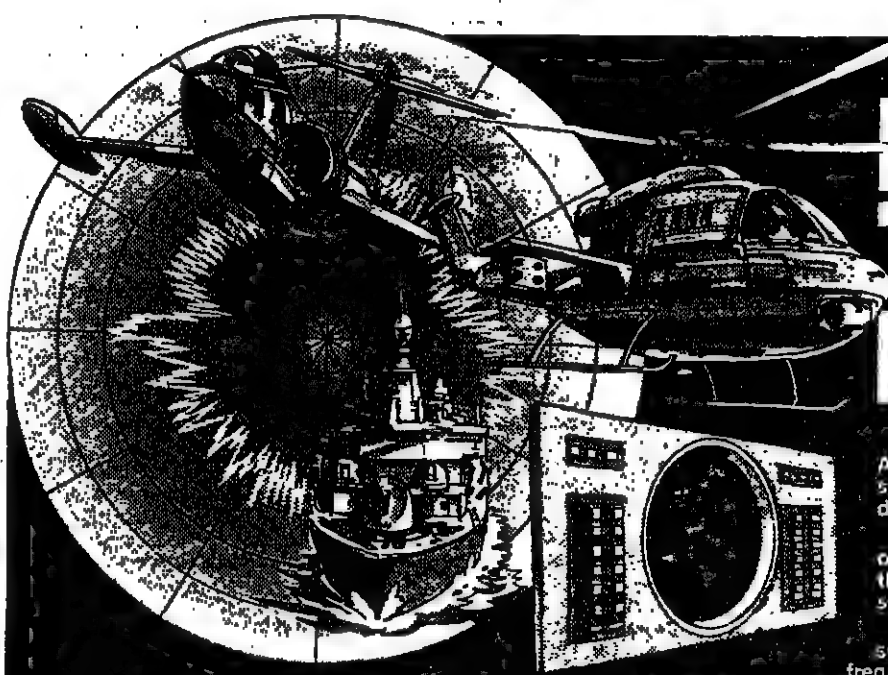
In the independent school 127 sixth-formers attended the compulsory talk about industry and commerce. At the beginning of the talk only 17 were proposing to come into industry and commerce and 110 were going elsewhere.

In the great State school nearby, in the middle of Silicon Valley, it was reported that not a single young person hoped to come into industry and commerce.

These two experiences are unusually extreme but Industry Year gives a great opportunity to get people to understand the truth of the idealistic purpose that can be found in leading and involving people who work in offices and factories. It is indeed one of those great activities to which the far-seeing and inspiring William Temple referred.

John Garnett is director of The Industrial Society

Advertising ☎ 01-278 9161/5 Enquiries



## Radar Target Modelling

Are you seeking a constantly changing challenge involving sophisticated technology, with the prospect of influencing the design of the next generation of defence systems?

The performance of modern radar systems is dependent on the radar echoes received from targets. Accurate knowledge of the characteristics of such echoes is essential to the prediction of systems performance and target survivability.

Radar target modelling involves working with accurately scaled models of ships and aircraft, together with unique high frequency radars and developing theoretical models and simulations for analysis, using powerful computers. The information acquired plays a crucial role in the design of future radar systems and weapons platforms.

We would especially like to hear from graduates in mathematics, electronics or physics, preferably with relevant experience, who are interested in electro-magnetics of radar system analysis.

The positions will be based in a pleasant part of the West Country at either Wells or Weston-super-Mare. Salaries and benefits are attractive. There are excellent opportunities for further advancement. Generous assistance with relocation expenses is available if appropriate.

Please write or phone (0745) 72081 Ext. 227 for an application form, quoting Ref. ST 416 to Mr. F. M. Taylor, Assistant Personnel Manager, THORN EMI Electronics Limited, Computer Systems Division, Wokeley Hole Road, Wells, Somerset BA5 1AA



**THORN EMI Electronics**  
Computer Systems Division

MEASUREMENTS  
ENGINEER/PHYSICIST

MICROWAVE  
THEORETICIAN

MATHEMATICIANS

### FINANCIAL DIRECTOR

to £20,000 + car neg

This small, specialist publishing company has a vacancy for a qualified Accountant to take complete responsibility for all accounting and company secretarial functions. Working closely with the Managing Director, you will also have involvement with other areas such as Marketing and Personnel.

Aged between 30-45, you will have previous experience at a senior level, preferably within publishing. Computer experience would also be beneficial.

The successful applicant can look forward to an interesting and challenging position, in a pleasant, developing environment.

### YOUNG ACCOUNTANT - Paris

200,000 FF neg

The European subsidiary of an American multi-national in the specialist metals field is seeking a Chartered Accountant aged 25-30 for a business analysis role.

Responsibilities include preparation of, and comment on, financial results, preparation of budgets and business review data, month end consolidations and performance analysis, in addition to ad hoc exercises.

The successful candidate will have had some post qualification experience, including exposure to microcomputers and spreadsheet packages. As the position is based in Paris a working knowledge of French is essential.

This is a new position reporting directly to the European General Manager, and requires an individual with business flair and good technical abilities. Prospects for advancement in senior management are excellent, and benefits are those to be expected from a major company.

Please contact Fiona Croll or Ann Cowell, or send your CV to the address below.

**ACCOUNTANCY APPOINTMENTS**  
7 PRINCES STREET W1  
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A DIVISION OF  
GRADUATE  
APPOINTMENTS

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Improve Your Prospects Through Us.

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We have been retained by "Blue Chip" companies selling a range of office automation products and business equipment from photocopiers to computer systems.

Our clients need both experienced sales professionals and trainees with the potential to move into high value capital goods selling.

We also offer an executive career guidance service covering assessment of future potential and preparation for job interviews.

If you would like to meet us and discuss these opportunities further on a strictly confidential basis please write enclosing a full C.V. to:

Hazel Valentine, Career Match Limited, 104 Great Portland Street, London W1. If you prefer you can telephone me on: 01-637 7425/6.

CAREER MATCH LIMITED

## LEGISLATION DEPARTMENT

Salaries in range of £8,000 - £12,000 p.a.  
+ benefits according to experience. 2 Posts.

The Legislation Department of the Corporation of Lloyd's acts as the main source of advice on foreign legislation, protecting the Underwriters' freedom in the transaction of overseas business.

The Department's responsibilities include monitoring and advising on legislative proposals which might affect the Lloyd's community, and ensuring all administrative requirements under existing legislation are complied with.

We now seek two people to assist the Chief Legislation Officer in the supervision of Lloyd's overseas licences and the monitoring of insurance legislation.

Successful applicants will be educated to at least A-level standard and possibly hold a professional qualification in law or insurance. Knowledge and/or experience of the Lloyd's Market would be a definite advantage, together with the ability to communicate both orally and in writing in French or other European language.

In return we offer an attractive salary and benefits package which includes a non-contributory pension scheme, free life assurance, annual bonus, heavily subsidised restaurant and assistance with season ticket costs. Prospects for career development are good.

Please write with a full CV including details of current salary to: The Personnel Department, Corporation of Lloyd's, London House, 6 London Street, London EC3R 7AB.

**LOYD'S OF LONDON**

**GEOCHEM**  
**POROPERM**  
**GEOCHEM**  
**LIMITED**

The Geochem Group, an expanding geological consultancy specialising in oil exploration and production services, requires:

### SENIOR PETROLEUM GEOLOGIST (Ref: PS/1)

Applications are invited for the new post of Senior Petroleum Geologist to head a Basin Analysis team. Applicants should have a minimum of six years domestic and international experience in oil exploration and the ability to coordinate large, interdisciplinary projects. This position offers an excellent career opportunity and is based in Chester. It will involve both technical and managerial functions.

### SENIOR GEOLOGIST (Ref: RG/1)

Applications are invited for a Senior Geologist to join our expanding Reservoir Geology Division, Poroperm-Geochem Ltd. Applicants should have a doctoral degree in sedimentology and/or sedimentary petrography/diagenesis with at least two years relevant industrial experience or be similarly qualified. Preference will be given to those applicants with proven organisational abilities.

The positions offer very attractive salaries (negotiable according to experience) and a comprehensive package of benefits. Applications with a detailed curriculum vitae should be made by 31st October 1985 to the Managing Director, Geochem Group, Chester Street, Chester, CH4 8RD, quoting the appropriate reference number.

### HYDROGEOLOGIST

GULF TAX FREE

We urgently require a Geologist with experience of small water retention and control structures, especially those for water control and/or soil conservation. Candidates in their early thirties, should have both experience and qualifications in engineering geology and hydrogeology.

The successful candidate will also conduct aerial studies of hydrogeologic characteristics and interpret pumping test results of geophysical studies and participate in geological mapping and use of remote sensing materials.

This single status position has attractive terms and conditions and whilst primarily based in the capital area, will also involve frequent field trips to more isolated locations.

Please urgently send up-to-date career details with a contact telephone number, to Denise Tibbitt, Sunday McAlpine Advertising, 67, Long Acre, London WC2E 9JG.

### LIVELY FLEXIBLE BOOKKEEPER

with sense of humour required for large antiques business in Islington. Hours 10 to 3.30.

Please ring 359 9894 to arrange an interview.

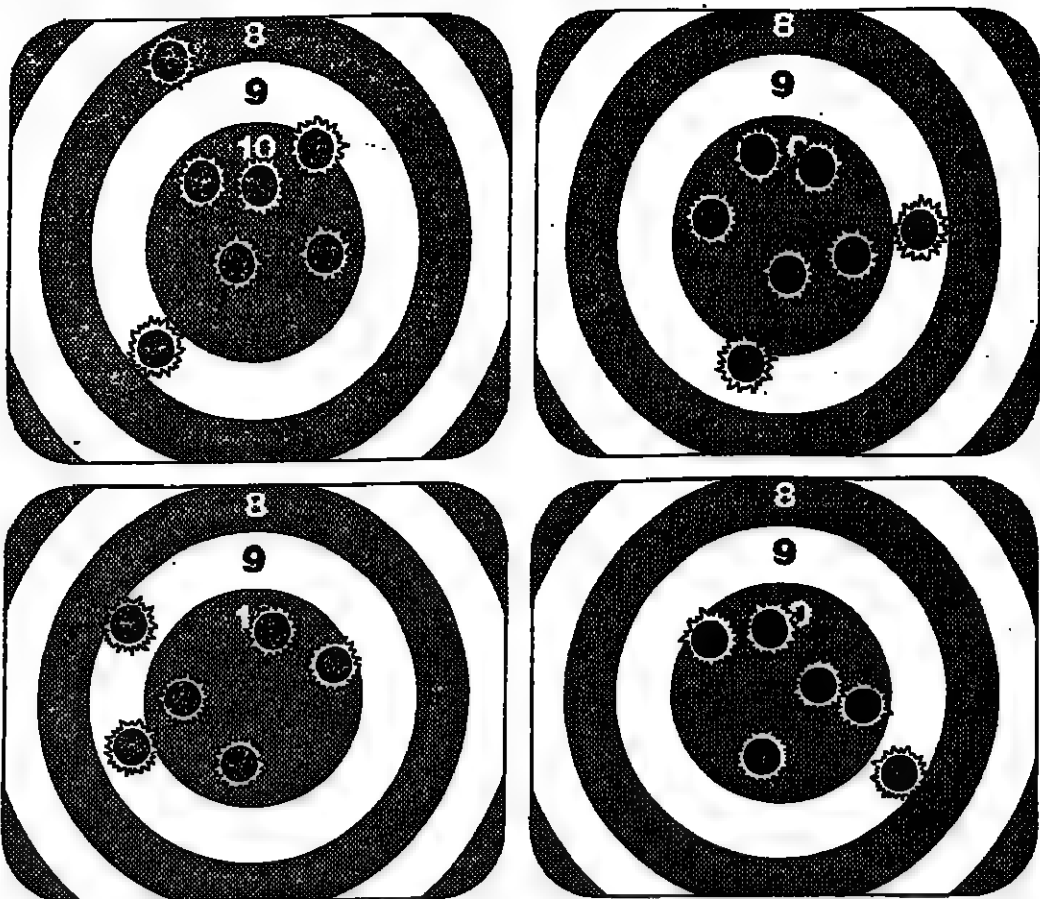
### ALGARVE, PORTUGAL LEISURE/ENTERTAINMENT MANAGER

Aged approx 30 years, required in luxury resort in the Algarve to control organisation of golf, tennis and sport activities, and quality control of restaurants. Applications with C.V. & photo, preferably in the form of V.H.S. video tape to:

Vale do Lobo Turismo Limitada,  
8100 Vale do Lobo,  
Algarve, Portugal.



# GENERAL APPOINTMENTS Trade 01-278 9161/5



Perhaps you're one of the rare breed of rising young professionals who know they can go even further beyond a level of achievement which others already envy.

If you are, then sooner or later you'll have to confront a 'worry' problem. Where can you find the environment which will enable you to keep growing and make the most of your management potential?

You could find it at IBM. Our whole philosophy of individual career development, and our policy of rewarding effort, dedication and talent, is based on people like you. People like:

## SYSTEMS SALES PROFESSIONALS

To sell solutions. A wide range of products to meet just about every kind of industrial and commercial need. We need either those with previous relevant experience selling a range of business systems. Or recent graduates from any commercial or industrial background with a successful track record.

(Reference No. SSP/15)

## SYSTEMS ENGINEERS

To work with the sales team and help solve the business problems of our customers. We're looking ideally for those with previous experience and a knowledge of large IBM systems who are able to provide technical support to our marketing group. Or graduates with 2-3 years' commercial/industrial experience who have the ability to develop their careers in this challenging field.

(Reference No. SE/15)

## ENGINEERS/SCIENTISTS

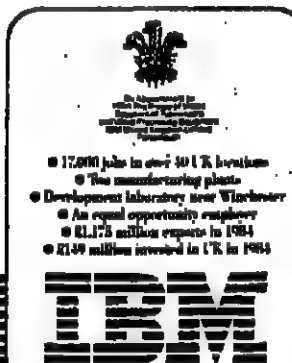
As we widen the use of our product range in engineering and scientific applications, we want you to apply all your valuable specialist experience to consult directly with potential customers. Professionals from your particular field who appreciate that it takes an expert to advise an expert. (Reference No. ES/15)

The quality of our products is acknowledged as first class: a range of small and large computers, business systems and office machines. Add to that our comprehensive sales and product training and in whatever area you join us you'll find a platform for success which is unrivalled.

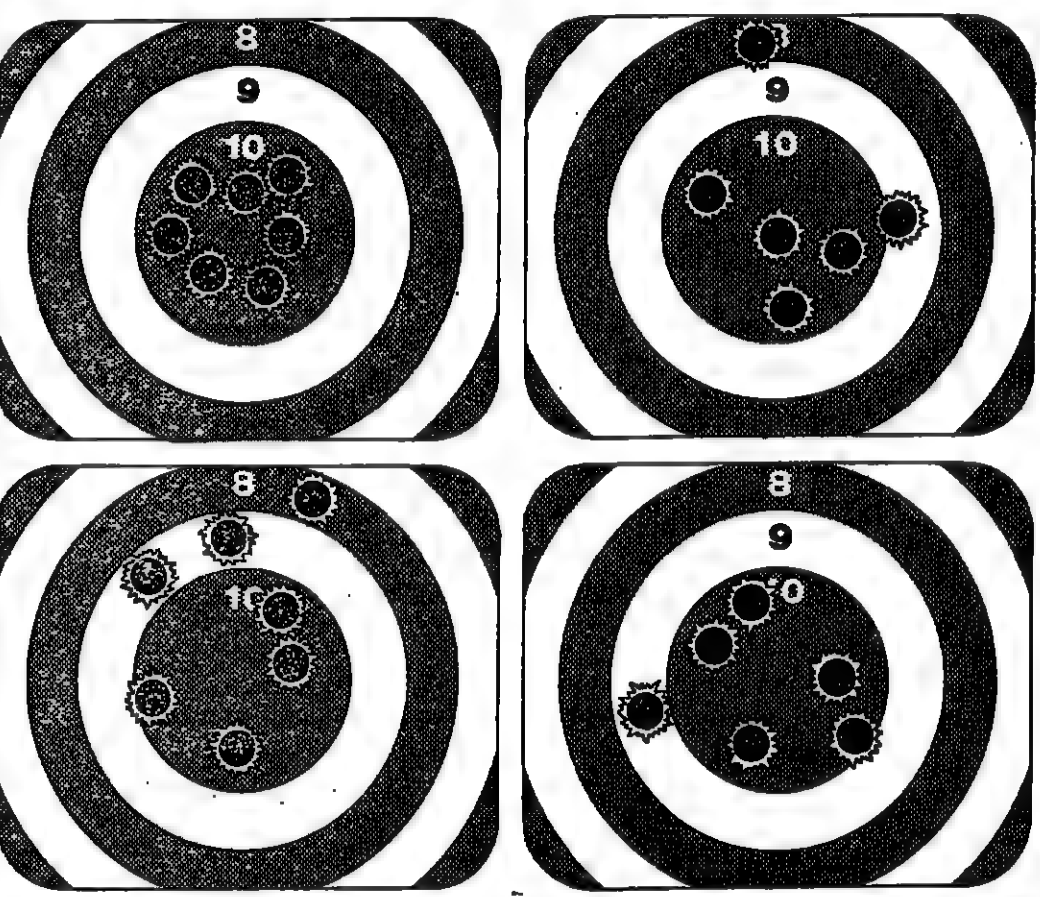
If you have the confidence to deal with people at the highest level, in businesses large and small, and are looking for a wider range of opportunities and rewards, we'd like to talk to you.

Please phone for an application form or write with comprehensive C.V. to: Joan McKerron, Recruitment Officer, IBM United Kingdom Limited, 389 Chiswick High Road, London W4 4AL. Telephone: 01-995 1441 ext. 4976, quoting the appropriate reference number.

IT TAKES ALL SORTS TO MAKE A GOOD SALES TEAM GREAT - JOIN THE TEAM.



**WITH ALL YOU'VE ACHIEVED,  
FEW COULD EXPECT MORE.  
BUT PERHAPS YOU'RE ONE OF THE FEW.**



## SINGLETON WORKS MANAGER QUALITY HARDWOOD DOORS

Singleton Joinery is a small expanding Company engaged in the manufacture of quality mahogany doors and specialist joinery. We are looking for a Works Manager for our main door factory at Arundel, West Sussex, near the South Coast. Reporting to the Managing Director, responsibilities will include:-

- ★ Day to day running of the factory
- ★ Production scheduling
- ★ Product costing
- ★ Control of materials and finished goods stocks

The successful applicant will have relevant experience in a modern, well organised manufacturing business. Experience in the timber or door manufacturing industry, whilst useful, is not considered essential. He or she will have the character and ability to implement changes and to ensure that planned production targets are met.

Initial salary is negotiable up to £15,000 and there will be an attractive benefits package.

Please write with CV to:  
Robert D MacKenzie, Managing Director  
Singleton Joinery Limited  
455 Fulham Road, London SW10 9UZ  
Tel: 01 351 5487

## GRADUATE SALES TRAINEES c.£8,500 (basic & commission)

We have been retained by an international publishing house to recruit Graduate Sales Trainees.

The company publishes a range of business magazines and newspapers, which are market leaders in their field. Its outstanding track record to date reflects both the calibre of its employees and the experience of a long involvement with the publishing world.

The vacancies exist within the advertisement sales department, owing to recent expansion and launch of new titles. After an initial intensive training period, the successful applicants will be handling their own portfolio of clients, both over the telephone and in face-to-face presentations.

No experience is necessary but essential requirements are confidence, drive, ambition and sound business sense. Prospects of a move into line management are excellent for the right candidates.

If you feel you could meet the challenge of this dynamic environment call - Sarah Coombes, Lesley Ball or Fiona Croll on 01-629 7262 for an initial discussion.



## REPORTER Radio Sheffield

Are you a young ambitious reporter with at least three years' journalistic experience? If so, Radio Sheffield has a vacancy that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential.

Salary £8,520 - £10,125 plus allowance of £569 p.a.

Contact us immediately for application form (quote ref. 6106/T and enclose s.a.e.) RBC Appointments, London, W1A 1AA. Tel. 01-927 5799.

We are an equal opportunities employer



## BRISTOL AND WESTON HEALTH AUTHORITY UNIT GENERAL MANAGERS

This large teaching authority invites applications from those who, whilst meeting objectives, can demonstrate concern for the quality and effectiveness of patient care, the capacity to manage and develop services within tight resource allocations and the ability to lead the Unit in complex multi-professional environment. The postholders will work closely with the District General Manager and be members of the Group of Executives. There are two posts:

### UNIT 1 CENTRAL UNIT -

5 Sub-Units providing acute services  
Budget approximately £27m. Staff - 2,500. Beds 995  
Salary up to £27,685 for NHS candidates

### UNIT 2 SOUTH UNIT -

5 Sub-Units including acute, mental illness, mental handicap and community services  
Budget approximately £27m. Staff - 2,500. Beds 1,497  
Salary up to £25,725 for NHS candidates

Appointments will be for a fixed term of 3 years in the first instance. For non-NHS candidates the salary will be negotiable. Shortlisted candidates will be invited to visit prior to interview.

Application form and supporting details from Ian Stone, District Personnel Manager, 10 Marlborough Street, Bristol BS1 3NP (Telephone: 0274 290666, extension 246).  
Closing date: Friday 11 October

## A change of direction

If your career is at a dead end and you are considering a change of direction this could be the opportunity you are looking for. Vacancies exist for self-assured people with ability and business acumen to train for a career within the financial services industry. Exciting opportunities for personal success and career development are linked with excellent training and the prospect of a very high income.

Without obligation, find out about our direction. If you live in London, Home Counties, South Coast, East Angles, Midlands, Edinburgh, East Central or North East Scotland -

DIAL 100 TODAY and ask for "FREEPHONE ACHIEVEMENT" - and speak personally to one of our Branch Management Team.



## ALGARVE, PORTUGAL

Experienced Sales Staff, aged approx 30 years, needed in luxury resort in the Algarve for sale of real estate and holiday club concept.

Applications in writing, with CV preferably in VHS video form to:

VALE DO LOBO  
TURISMO LIMITADA,  
8100 Vale Do Lobo,  
Algarve, Portugal.

## BADENOCH & CLARK

### MERCHANT BANKING - DOCUMENTATION

c.£20,000 + Bens

Several leading Merchant and Investment Banks are seeking lawyers, with banking experience, to pursue a career in Capital Markets. Initial responsibilities will be legal drafting and Eurobond documentation, which is an excellent grounding for progression into front-line corporate finance. Remuneration is highly competitive. Please contact Robert Briggs.

### TAX SPECIALIST

£18,000 - £25,000

Our client, a leading international Securities firm based in the City, requires a talented and highly motivated graduate ACA to undertake a wide range of work within their Finance Division. The client's applicant, who ideally will be in the age range 25 to 30, will be competent to advise the firm on all aspects of Corporation Tax, including various aspects of V.A.T., and must have an above-average academic record and a minimum of two years' post-tax, gained preferably from a major practice.

To discuss this challenging opportunity please contact Timothy Savage or Rachel Colne.

### NEWLY/RECENTLY QUALIFIEDS BUSINESS SERVICES

to £15,000

Our client, an International firm of Accountants, has identified the need for several newly or recently qualified ACAs to join their Business Services Group. Successful applicants will be trained in a wide range of professional skills to include business start-up and financing, venture capital, investigations, SE listings, USM listings, management accounts and advice, and micro computing. Candidates should have excellent academic backgrounds, combined with the drive and ambition to succeed in this rapidly expanding sector of public practice.

For further details of these and further opportunities within the Profession please contact:

Colin Perkins or Jon Wynn  
Financial Recruitment Specialists  
16-18 New Bridge St, London EC4V 6AU  
Telephone 01-588 0073

## COMPANY SECRETARY FOR A UNIQUE COMPANY

The National Freight Consortium is a £750m business, with 27,000 employees operating in around 700 UK locations and companies overseas. It trades through well-known large subsidiaries such as British Road Services, Pickfords Removals and Pickfords Transport and smaller specialist companies. There are about 500 subsidiaries. This unusual company is owned by a consortium of employees, their families and pensioners (about 17,000 in all) and is the result of the UK's biggest employee buy-out.

We are now looking for a man or woman with substantial public company experience, possibly including education or a public issue to take over as Company Secretary. A Chartered Secretary or a qualified lawyer with company secretarial experience are the minimum qualification levels expected. Through a department of fourteen this person will be responsible to the Director of Legal Services for the central provision of secretarial and legal services, including running and Annual General Meeting with an attendance of 1800 people, and advice to the employee shareholders.

The successful candidate must be able to work under extreme pressure and must have the creativity and resilience to deal with a situation which changes and develops constantly.

We are offering a salary of about £20,000 per annum, plus bonus because of the travelling involved, the usual range of fringe benefits, and opportunity to buy shares in a company going places and looking for assistance to Bedford if necessary.

If you are interested in contributing in a creative way to the growth and development of a unique business, please send a comprehensive CV and salary history to:

MRS E.A. TOOGOOD  
Personnel Manager  
National Freight Consortium Ltd  
The Bedford Centre  
45 St Peter's Street  
Bedford MK43 2JG



## CHIEF EXECUTIVE

c.£30,000

Brighton is one of the largest and most active district Councils in the south east outside London. With a revenue budget of £72 million and 2100 employees it provides a wide range of services to this excellent residential town which is also both a national and international conference and tourist centre and major centre for shopping, commerce, education and light industry.

As the Council's chief policy adviser and head of the paid service the Chief Executive will lead the Authority in meeting the challenge of the 1990's.

We are seeking a man or woman with top-level general management experience in a complex, multi-functional public or private sector organisation. The particular discipline is unimportant.

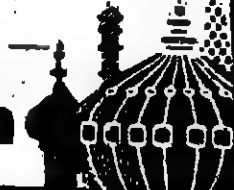
Salary will be around £30,000 plus car allowance and other benefits. Relocation assistance will be available, where appropriate.

For further particulars please write or telephone the Personnel Officer, Brighton Borough Council, Town Hall, Brighton, BN1 1JA. Tel: Brighton (0273) 29801 (Ext. 667 or 247).

Closing date: 14th October.

Borough of

**Brighton**



## AGRICULTURAL AND FOOD RESEARCH COUNCIL (AFRC)

### DIRECTOR OF HORTICULTURAL RESEARCH £27,551-£29,084

Applications are invited for the new post of Director of Horticultural Research.

The person appointed will be directly responsible to the Secretary to the AFRC for the work of the constituent parts of the proposed strategic centre for horticultural research which will be formed from the East Malling Research Station, the Glasshouse Crops Research Institute (Littlehampton), the National Vegetable Research Station (Wellesbourne) and the Hops Research Department of Wye College, Kent.

The post will be based initially at one of these centres.

Candidates should be highly qualified in horticultural

science or a related underpinning science, with a distinguished record in research and experience at a senior level in the management of scientific research.

Non-contributory pension scheme.

The successful applicant will be considered for assistance with removal expenses.

Further particulars and application forms can be obtained from John Pottenger (Tel. No. 01 586 6835 Ext. 244) Closing Date: 18 October 1985.

The AFRC is an Equal Opportunity Employer.





# GENERAL APPOINTMENTS ☎ Trade 01-278 9161/5

## BROADEN YOUR PERCEPTION

Complexity, speed and diversity of technological change present the innovative engineer with a major problem, the limitation of specialisation.

We at Hunting Engineering have addressed this problem by placing together in small multi-disciplined groups, engineers and scientists, who bringing the leading edge of their own technologies to bear upon a range of projects achieve together a vision unblinkered by compartmentalisation.

To you as potential employees, we offer the opportunity to enter an environment of dynamic excellence. The diversity of project studies will be intellectually stimulating, you will not be restrained but instead developed and broadened. Interest in your work will be enhanced by your appreciation of its value.

Currently we have vacancies at a range of levels for the following:

- Mechanical Design Engineers
- Structural Design Engineers
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A demanding position in which will be vested a high degree of autonomy. Scope for equity participation in 18-24 months

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**LONDON** £30,000 - £45,000  
**EXPANDING RECENTLY ESTABLISHED COMPUTER SERVICES COMPANY**  
Applications are invited from candidates, aged 35-45, who have acquired at least 5 years practical experience in the sales/servicing of office business systems, at least 2 of which will have been at Director level with profit centre responsibility. The successful candidate will be responsible for the further successful development of this highly sales and service oriented organization providing computer service maintenance in the UK to organizations using mainly micro computers and PCs. Existing clientele number nearly 1000. The commercial vision and acumen to plan and implement the strategy and thus carve out an even greater share of this market is key to the success of this appointment. Initial remuneration £30,000-£45,000 by way of high basic salary and incentive + car, free life assurance, assistance with removal expenses if necessary. Applications in strict confidence under reference MD1707/TT, will be forwarded unopened to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager: CJA.

Demanding appointments for highly motivated Sales Professionals. Scope to advance to Sales/General Management position within 2/3 years. Two year renewable contracts.

#### SALES EXECUTIVES - INDUSTRIAL/MARINE COATINGS

**RIYADH, JEDDAH AND DAMMAM, SAUDI ARABIA** £18,000 - £30,000 TAX FREE  
**Rapidly expanding Saudi/Dutch joint venture, manufacturing and marketing for industrial, marine, decorative paints and sealant markets.**  
We invite applications from coatings salesmen, aged 25-35 who must have had at least 3 years' proven sales experience selling to at least one of the industrial, civil, marine offshore paint markets. Candidates for these bachelor status appointments will report to a Kingdom based sales manager. They will be responsible either in the Jeddah branch office or from the Dammam factory location for further developing existing clients potential and generating new business, selling the full product range of the company on a project basis for both new construction and maintenance. Essential qualities are a sound technical coatings background, the ability to negotiate at the highest levels; to be flexible and to be able to work under pressure. Initial remuneration, by way of high basic salary and bonus is negotiable in the range of £18,000-£30,000 tax free. Benefits package includes fully paid housing, generous home leave - 4 months on then 3 weeks off with paid UK air fares, all business expenses paid, free medical package, plus car. Applications in strict confidence under reference SE4382/TT to the Managing Director: CJA.

**SALES EXECUTIVE - JOINT SEALANTS**  
This same Client also seeks a sales executive to market joint sealants throughout the Kingdom of Saudi Arabia. For this appointment the essential background experience will be at least 3 years' successful sales in the building sector, including a knowledge of sealants. All other attributes and prospects will be similar to the above vacancies. Applications in strict confidence under reference JS4383/TT, to the Managing Director: CJA.

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**LEADING, BROADLY BASED GROUP WITH WORLDWIDE INTERESTS**  
We invite applications from graduates or equivalent, in their mid to late 20's, ideally with an MBA and/or accounting qualification, who must have had at least 3 years' commercial experience either in a demanding sales/marketing or accounting environment using computers for the collection and interpretation of data. The selected candidate, who will report to the Head of Marketing Services, will initially have specific responsibilities for Marketing Information Services. Particular emphasis will be placed on the selling of the need for these services widely throughout the company, as well as liaising closely with export area directors/managers and overseas companies on the presentation and interpretation of data to maximise their utility in business planning and territory management and development. A second European language will be an advantage. Sound interpersonal skills are important as is a friendly, outgoing yet firm personality. Initial salary £14,000-£16,000, plus car, contributory pension scheme, free life assurance, free family BUPA, assistance with removal expenses if necessary. Applications in strict confidence under reference BG4380/TT to the Managing Director: CJA.

35 NEW BROAD STREET, LONDON EC2M 1NH. TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX: 01-638 9216

Please only contact us if you are applying for any one of the above positions. However, organizations requiring assistance on recruitment, please telephone 01-638 9216.

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## SALES DIRECTOR

Excellent Salary + Car + Pension + BUPA + Travel

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Loyalty, hard work and the ability to lead, will be rewarded by a career in this fast-moving ELECTRONIC ENGINEERING WORLD and the Sales Director and his/her colleague Directors will have the opportunity of long-term future career development. The Company will be looking forward to one of the senior Directors becoming the next Managing Director.

The applicant must have a clearly demonstrable record of success in SALES and have worked or be working in a Computer, Office Automation, Telecommunications or other allied engineering activity and have high level Management experience plus that special "something" of being able to lead and drive for the achievement of the Company's policies.

The position of Sales Director will be a Company Board appointment.

Please apply to the Sole Recruitment Agents in the strictest confidence quoting "SALES DIR 1985" - Box No. 2250W The Times.

#### INTERNATIONAL SALES c.£16,000 + BONUS + TRAVEL

Our client, a leading US financial publication with a well-established client list, requires a dynamic and self-motivated person to join their thriving advertising sales team. Your responsibilities would be for parts of Europe, the Middle East and the UK, entailing a large amount of overseas travel, both selling space and promoting the company's conference business. A good educational background (graduate preferred), smart appearance, knowledge of sales/finance and fluent French and/or German essential. Superb offices in WC2. Age 26-35.

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A small but very successful Advertising Agency, seeks an experienced Account Manager. Previous exposure to retail account handling (i.e. travel or fashion industries essential) and experience of new business presentations. Benefits package to be discussed. Age 25-30. Please telephone Miss Evelyn Summers.

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require a mature person to manage their Kensington shop. Must be experienced. Salary negotiable.

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#### Chemical Dependency Treatment Centre

Applications are invited for a Senior Counsellor post who will take charge in one of our Extended Care Units for female patients. Successful applicant must be fully trained in the Minnesota Model for Alcohol/Drug Addiction Treatment. A minimum of five years practical experience in the field of counselling, specialising in Alcohol and Family Programme are essential. Must be able to work independently and organise daily therapeutic routines within the Unit. Salary negotiable depending on qualification and experience. Please apply in strict confidence direct to:- Director of Treatment, Western Counselling Services, Lewis Bank Chambers, 14 Villiers Road, Weston-super-Mare, Avon, BS23 1JG.

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This senior staff position carries an excellent benefits package including tax free salary, full family status, educational assistance, generous leave, air fares, full medical cover and insurance.

Candidates with a degree in Economics, Petroleum or related engineering or science discipline together with approximately 5 years of petroleum engineering related experience should send full details of education, experience and salary quoting reference 5058P to John Stevens, Team-Sel International Limited, Team-Sel House, 147 King Street, Great Yarmouth, Norfolk, NR30 2NT.

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The British Journal of Hospital Medicine is the leading monthly publication for senior hospital medical staff, now owned by my small newly-formed company. I need a first-class Advertisement Manager, with strong marketing skills, to work primarily on this prestigious title, but also on its newer, sister, GP publication, *The Physician*. He or she will be intelligent, energetic and highly motivated, currently working in advertisement sales or, conceivably, as a Product Manager in the pharmaceutical industry. I want someone who will help me build a successful company, who will have growing responsibilities as the company expands. Preferred age 26-36. An attractive remuneration package for the right candidate.

Please apply: Mark Allen, Mark Allen Publishing Ltd, Battersea Business Centre, 103-109 Lavender Hill, London, SW11 5QL. Tel: 01-223 1640.



# GENERAL APPOINTMENTS Trade 01-278 9161/5

## Do you have a skill for Communication Management?

New local access data network

New £80 million investment

New open systems architecture

New customer services in creation

• up to £22K • Bonus • Infinite prospects •

National Networks is BT's specialist network division. We are a genuine leading-edge telecommunications supplier. Our public data network is the largest in the UK and ranks amongst the most sophisticated in the world. As a result, our customer list features all the UK's important users.

However, we know better than to trade off yesterday's achievements. That's why we are enhancing our facilities to satisfy a wide range of customer requirements as possible. At the same time, we are adding key technical management skills to our team - one of them could be yours...

Right now, we are investing £80 million on new Packet Switchstream services to expand and broaden its scope and versatility. This emphasises our commitment to Open Systems Architecture. We are also adding the Multistream service to provide an enhanced range of access methods to PSS for Videotex, IBM and other protocols. It's a highly ambitious programme of change that calls for an innovative, technically proficient and strongly motivated Manager. A self-starter, with a wealth of experience in IBM protocols, who can confidently establish a rapport with major customers. A communications specialist with a proven expertise in several of the following: □ OSI □ SNA □ X25, X75, Triple X, X28, X29 □ 3270 □ Error Correcting Asynchronous

Protocols □ and Videotex Protocols. Above all, we're looking for a personality with a real flair for leading a team. Someone ultimately responsible for providing protocol support to staff within our data networks operations team, providing customer support, controlling protocols and supervising all aspects of protocol training.

It's a demanding role that commands a substantial salary and benefits package. The prospect of earning up to £22K and a performance bonus is a pretty powerful incentive. However, the ultimate attraction must be the chance to put your talents to work in a company based in Central London that is totally committed to innovation in data networking.

If that appeals to you, then please get in touch now. Phone Steve Rennie on FREEPHONE 2881 or ring him direct on 01-356 7285. Alternatively write to him, enclosing CV, at British Telecom, National Networks Recruitment, 2-12 Gresham Street, London EC2V 7AG.

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## Executive Selection Consultancy

The executive selection and search division of Peat Marwick management consultancy is one of the leaders in its field and is experiencing considerable business growth. Specialising in the recruitment of senior executives and directors, we provide a high level service across a wide range of disciplines and industrial and commercial sectors.

We are seeking additional professional staff to join our team of recruitment consultants, based in London. Candidates will have the business experience, confidence and personal credibility to work at director level and to complete demanding assignments for client companies.

We require graduates, aged around 30, with strong general recruitment expertise, and with specific experience in data

processing recruitment or the financial services sector. Opportunities for career progression and personal development within the stimulating environment of a major consultancy are excellent.

An attractive remuneration package is offered, which will include a company car.

Please write in confidence, enclosing career details and quoting reference 095T to C T Garcia, Executive Selection Division, Peat, Marwick, Mitchell & Co., 165 Queen Victoria Street, Blackfriars, London EC4V 3PD.

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Alfred Marks staff are drawn from all areas of commerce.

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And the sense to see that commitment and imagination and willingness to learn new skills should result in generous salaries, bonuses and promotions. So if you'd like to join Britain's foremost recruitment consultants, that's what we'll be looking for.

Right now, we're looking for talented people to become branch office managers, counsellors and temps controllers.

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Mrs J. King, Divisional Manager, Alfred Marks,  
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## Consultants

International Management Consultants are looking for bright and ambitious applicants from 28 to 35.

The ideal candidate should have 3 to 4 years business experience in manufacturing, production, logistics or supervision. Fluency in English is a must. Applicants with fluency in Italian, Scandinavian or other European languages will be given preference. Non EEC nationals should not apply.

After an on-the-job training period, you will be able to apply proven management techniques for im-

proving business performance in diverse areas. The position involves extensive travel but does not require relocation. You will have an excellent opportunity for rapid advancement in both earnings and responsibility.

Send your application and complete cv, with salary history to Universal Communication, chaussée de La Hulpe 122, 1050 Brussels who will forward. Please mention the reference 373 on the envelope.

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Diners Club is an aggressive competitor in the Charge Card Market, and provides an excellent service to over five million cardholders in 163 countries. The UK business is expanding rapidly and is headed by Colbank - one of the world's largest banks.

We are now seeking a Senior Manager to further develop our business.

The Company is committed to maintaining a high quality service for its customers, and continuously monitors the effectiveness of its own operations. Therefore managing the further development and running of the service quality monitoring function will be a key responsibility. The investigation of issues highlighted by this process or resulting from research will also form part of the job. The successful applicant will be expected to analyse the issues, and recommend improvements, working closely with all levels of management.

A degree in Operational Research or similar qualification together with approximately five years' relevant experience in a similar position with a major bank or financial institution - are ideal requirements for this position.

The position is based in Farnborough, Hants within easy access of London via the M3 or rail link into Waterloo. Salary is negotiable according to experience and ability and is accompanied by an attractive benefits package and excellent career opportunities.

Please apply in writing giving sufficient information to make an application form unnecessary in the first instance to: Personnel Manager, Diners Club International, Diners Club House, Kingsway, Farnborough, Hants GU14 7SP. Tel: (0252) 516251.

 **DINERS CLUB INTERNATIONAL**

An excellent opportunity for a Sales and Marketing Specialist in Chemical Specialty Products for Industrial Use.

Ambercol, a long established manufacturer and marketer of chemical products with market-leading brands, wish to appoint a Manager with responsibility for the General Products range. The appointment reflects substantial product growth in recent years and the wish to strengthen the Company's sales management structure.

As Manager you will be responsible for all aspects of sales and marketing of the following product ranges:

Industrial Hexacetales and allied Bulk Products  
Metalworking Chemicals  
Remedial Building Products

and the day-to-day control of existing sales personnel comprising Sales Managers, Area Sales Managers, Representatives and Agents. Based at Ambercol Headquarters in Basingstoke, Hants, your prime function will be to achieve sales and profitability targets. You will evolve and implement marketing strategies, develop sales plans and motivate, train and control your sales teams.

The position calls for an experienced and creative Sales and Marketing Executive with a

proven record in selling consumable products to industrial users, preferably in a similar product environment. Probably 35-45, you will need an analytical and methodical mind, excellent written and oral communication skills, the ability to take over and develop an existing major customer and his customers, and the authority to inspire confidence in the sales force and its customers. If you have these abilities, your future job prospects will be excellent and you can confidently look forward to increasing rewards and the satisfaction of playing a leading role in all aspects of the future development of the Company.

A substantial salary and bonus package, including the security of the position is envisaged, plus an appropriate car, and relocation expenses where necessary.

To apply for this high level appointment, please write in confidence to the Managing Director, Ambercol Limited, Watney Road, Denehill, Basingstoke, Hants GU24 0NS.

 **Ambercol**

remuneration package is offered including a car and Company Pension scheme.

Please apply in writing giving full details of your career and achievements to date, and quoting ref 572/27 to Alan C. Martin, Regional Director, FPC Limited.


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Please apply in writing quoting reference number 707/27 to Jerry M. Bell - Consultant

 **Jerry M. Bell**  
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### ETUDES ET PRODUCTIONS SCHLUMBERGER

SCHLUMBERGER offers a specialised logging service to the Petroleum industry, based on measurements on borehole of the physical properties of subsurface formations. These measurements are used in the evaluation and production of the hydrocarbon reservoirs. The leadership enjoyed by SCHLUMBERGER in this area is the result of the Company's policy in providing substantial investments in research and engineering.

ETUDES ET PRODUCTIONS SCHLUMBERGER (EPS) is one of the engineering centres where new physical concepts of downhole measurements are translated into practical acquisition systems.

In order to increase its Engineering expertise, EPS is looking for:

### mechanical / metallurgical / engineers

A graduate with a M.S. PhD or equivalent degree in mechanical or metallurgical engineering; three to five years diversified engineering experience in a high technology environment including mechanical design, material selection and qualification, and CAD application development.

Within a multi-disciplinary environment duties will include supervision of several engineers and the introduction, specification and sustaining of new mechanical and materials technology. Studies will be diversified and concurrent, rather than singular concentrated projects. Supervisory experience is desirable.

This position is located in France, at Clamart, near Paris.

If you feel able to meet the challenge offered by working in an international company at the leading edge of logging technology, please send us your resume with one photo to: EPS Recruiting - 26, rue de la Caisse - 92140 CLAMART - FRANCE.

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Negotiable around  
£18,000



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This role has line management responsibility for the support group covering the personnel, site services and administrative functions and premises management.

Reporting to the Partnership Accountant the job is a focal point of the Firm's activity, cutting across all levels and requiring direct contact with Senior Partners through to Caretakers.

As well as a strong functional track record, candidates must be innovative and flexible in approach and have strong communication and social skills.

The job requires a good sense of timing, knowing when to be assertive or more gently persuasive to achieve results. As one of the most visible positions within the organisation, the role demands an individual who is not a creature of routine.

Please telephone Mark Tullitt, on 01-491 4014 quoting reference 1539M for a personal history form, or write to him at

**COURTENAY PERSONNEL LTD.**  
Management Selection and Personnel Consultants,  
Harbridge House, 3 Hanover Square, London W1R 9RD.

 **CITY OF LONDON SCHOOL FOR GIRLS**

### Appointment of Head

The Board of Governors of the City of London School for Girls invite applications for the post of HEAD, which will become vacant on 1st September 1986 on the retirement of the present Headmistress, Miss L. E. M. Mackie.

Details of the post and application forms may be obtained from the Town Clerk, P.O. Box 270, Guildhall, London EC2P 2EJ, reference CLSG/JFS. The closing date for applications will be Friday, 11th October 1985.

Applications from employees of GLC or MCC's with relevant experience will be welcome.

### GENERAL MANAGER (with strong administrative background)

I. & J. L. Brown Ltd. of Hereford whose principal activities are involved with antiques (mainly export) & the Christmas Hamper Industry, require a General Manager whose main responsibilities will involve the administration & personnel matters of this company together with practical general management of work shop & warehousing facets. This growing medium size family company, employing 40/50 people, is looking for loyalty & commitment, sense of humour and ability to form good working relationships at all levels together with the ability to assume total responsibility in the absence of the managing director previous commercial experience essential (but not necessary in either of the activities mentioned).

Accounting background not required as internal company accountants retained.

The successful applicant must be a non smoker, aged 30-45 years. Good fringe benefits. Salary £15,000+ by negotiation.

This is a very demanding position. Apply initially by telephone to:

0432 58295 daytime  
0432 70674 evenings



# GENERAL APPOINTMENTS ☎ Trade 01-278 9161/5

Influencing Strategy and Implementing Solutions

## SYSTEMS MANAGER

North Midlands

c.£24,000 + car + banking benefits

Our client, a major international financial group committed to the achievement of their 3 year systems plan objectives, seeks to recruit a Systems Development Manager who will co-ordinate development and implementation of highly innovative and challenging solutions to business information requirements.

Competitive pressures demand that in today's complex financial market the managerial co-ordination role is vital to support accurate and timely information now expected by a discerning user base.

Reporting to senior management, the incumbent will be responsible for sixty computer systems professionals engaged in the development of new software and will play a major part in the planning and control of very substantial annual capital expenditure.

Applications are invited from experienced systems professionals who have a proven and successful track record in project management within a multi-project, multi-disciplined environment and can demonstrate substantial staff management capabilities.

A sound appreciation of real time and on-line systems using mini and mainframe computers with an understanding of the implications of new telecommunications technology would be favourably regarded.

Please send a CV, or write, or telephone for an application form to ANTHONY SPURR, Manager, Executive Selection and Search Division, at the address below, quoting Reference Number G1337.

**BIS Applied Systems**  
Executive Search & Selection Division

BIS Applied Systems Limited  
20 Upper Ground,  
London SE1 9PW  
Tel: 01-633 0866

## Technical Systems

Phillips Petroleum is a major multi-national oil company engaged in the exploration and development of oil and gas fields worldwide. Our Europe-Africa Head Office is within 2 minutes walk from Charing Cross and Embankment Stations. Here, our Technical Systems Group develops, supports and maintains software used by the exploration and production sections. This dynamic technical group now has two openings:

### Exploration Analyst/Programmer

Required to support the use of interactive graphics on the Intargraph systems and work on systems support for mapping, seismic processing, reservoir evaluations and exploration databases using IBM mainframes.

Candidates should have a good degree in Geophysics, Physics or Mathematics and have experience within the field of Geophysical or Technical programming.

### Technical Analyst/Programmer

To support Engineering Applications in Platform Design, Maintenance and Inspection. Fortran is used for programmes on IBM mainframe, IBM PC-AT micro computers and Hewlett-Packard mini computers. The position involves work on the support of structural engineering and finite element models.

Candidates should have a good degree in an engineering discipline with two years' relevant experience.

Excellent salaries and benefits packages are offered as befits a multi-national organisation.

Apply in writing enclosing a comprehensive CV or telephone for an application form, to Reg Blowers, Phillips Petroleum Company Europe-Africa, The Adelphi, John Adam Street, London WC2N 6BW, Telephone 01-389 2716.

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## International Capital Markets

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A leading UK merchant bank seeks an experienced person with a minimum of two years' experience to the FRN market.

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Two years' experience of dealing in a financial market, preferably closely related to Eurobonds, is required by this client (a major British merchant bank). The person appointed will join a small but successful team.

### EURONOTE SALES

A prominent US investment bank wishes to appoint a young sales person with at least two years' experience in Euronote sales or a related capital market area.

### BOND SALES

Experience of DM and SFR denominated Bonds is essential for this general sales position in a large, dynamic US bank. In all cases, our clients are prepared to offer salaries in line with candidates' experience and abilities. Remuneration will not be a limiting factor.

For further details, please contact: Caroline Baker on 01-481 3188.

**CHARTERHOUSE APPOINTMENTS**

CHARTERHOUSE APPOINTMENTS LIMITED  
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## DIRECTOR FOR SOCIAL RESPONSIBILITY

The Church Army is a major registered charity engaged in a wide range of social work projects which include homes for the elderly, hostels for the single homeless and community based projects. The Society now wishes to recruit a new Director for Social Responsibility who will take charge of all existing projects and spearhead the planned growth of the Society's social work. The Director will report to the Chief Secretary and be responsible for a large department of highly motivated, committed and well qualified staff. The person appointed will also be a member of the Management Committee of the Society and be expected to participate in and contribute to its overall management and future planning.

Applicants will need to demonstrate a successful track record at a senior management level in social work and be at one with the Society's aims and objectives.

The remuneration package offered will fully reflect the importance of this post.

For a full job description and application form please contact Mr C R Moppett, Personnel Manager, The Church Army, Independents Road, London SE3 9LG (Telephone 01-318 1226).



## Industrial marketing professionals-test your limits in management consultancy

In today's fiercely competitive environment, more and more companies are coming to realise that the key to success, and perhaps even survival, lies in improving the success of their marketing. As a result, our marketing consultancy group continues to expand to meet the increasing needs of our clients.

As part of this expansion we are looking for Senior Consultants with a background in industrial sales and marketing to carry out strategy studies, market surveys and feasibility studies, advising clients on new products, new markets and how to improve their performance.

A graduate, preferably in a business related subject, you should be 29-35 and currently employed in, or have experience of, line management preferably in more than one company and sector. A past or present sales orientation would be an advantage. You will be called upon to make sound recommendations based on rigorous analysis and a well developed appreciation of good business practice. The ability to communicate well at all levels of management is essential. As much of our work is international, fluency in other languages would be valuable.

If you are interested in broadening your experience and advancing your career as a member of the largest management consultancy in the UK, we offer a remuneration package which will represent a significant improvement on your current salary and the opportunity to work in a fascinating and demanding environment. Send your career résumé quoting Ref. 02/4 and a daytime telephone number to Bill Forsyth, Coopers & Lybrand Associates, Fleetway House, 25 Farringdon Street, London EC4A 4AQ.

**Coopers & Lybrand**

For business committed to growth.

## GENERAL MANAGER WITH DIRECTOR POTENTIAL

Market  
Harborough

Excellent Neg  
Salary + Car

• This is an opportunity to join an expanding profitable business, and participate in and contribute to its future success. Turnover is approaching £1m in antique-refurbishment and re-export, with a growing trade in higher volume reproduction antique manufacture.

• A broadly experienced 'people manager' is now sought to head up a skilled workforce of 40. Knowledge of the antiques market is not essential, but background career must be based on a line production management appointment in a multi product batch manufacturing operation, with associated knowledge of production systems and controls from 'materials purchasing' to 'goods despatch'.

• Candidates, male and female, please write to David T Bentley, Senior Consultant, 3i Consultants Limited, Headrow House, The Headrow, Leeds LS1 8ES, or telephone Leeds (0532) 459468 (24 hour reply service), for further details and an application form quoting DB/548.

**3i Consultants Limited**  
Recruitment Division

## PERSONNEL PROBLEM?

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Managing Directors,  
Directors,  
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TO SOLVE YOUR PROBLEM TELEPHONE  
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## A direct line to the executive shortlist.

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# GENERAL APPOINTMENTS Trade 01-278 9161/5

## Management Consultancy

P-E is one of the largest and fastest growing management services businesses in the country. Our clients range from small high technology companies to large national and international groups, nationalised industries and government departments. We now have several opportunities for suitably qualified personnel to join our Business Consulting Practice. This Group provides strategic planning assistance to major clients and is engaged in cost structure and organisation reviews, the development of management control and management achievement plans. These positions offer excellent employment conditions with an attractive benefits package including non-contributory pension, car and performance related reward.

### Senior Sales Executive (Ref. SS)

This is a senior position within the Practice as part of a small dedicated team. The role is concerned with obtaining additional business by further penetration of existing markets and the expansion into new sectors. Applicants should have a good knowledge of management consultancy, successful selling experience and the ability to sell high quality management consultancy services at board level.

### Business Development Leader (Ref. BD)

To develop our expanding activity in the overall business development of our clients and assist them with their long term strategies. The role will involve both the management of client projects and the assistance in the growth of the client base. Senior consultants with good industrial and commercial experience are invited to apply. They should possess a first degree or equivalent and an MBA would be an advantage.

### Business Consultants (Ref. MC)

Several vacancies exist for business consultants working at boardroom level and providing assistance on the development of company structures and cost effective organisation structures. This role requires good analytical skills, sensitivity and the ability to communicate clearly and persuasively. Suitable applicants will probably be in their early 30's, with a background in several business environments. They should be numerate and possess a first degree or equivalent qualification.

Please apply, with a CV and quoting the reference, to Alan Marshall, Managing Director, General Management Consulting Division, P-E Consulting Group Ltd, Park House, Wick Road, Egham, Surrey, TW20 0HW.

P-E Consulting Group Ltd

PE

## Senior Electronics Engineers - USA

Baltimore Maryland Up to \$55,000

Our Clients, one of the major U.S. Corporations involved in civil and military projects, have very real career opportunities at the heart of their exciting and important defence development. They offer highly attractive salaries, together with a comprehensive benefits package. They are looking for talented individuals with at least an HND in the relevant disciplines, and 5-10 years' experience in the following areas:

### SYSTEM ENGINEERING

Analysis of LRU requirements and developing ATE HW/SW requirements. Advanced testing analysis for developing Radar Techniques. Experience with contemporary systems using digital processing and high density packaging. Design requirements for Electronic Warfare test systems. Ref:24A/SE.

### ATE SOFTWARE DESIGN ENGINEERING

Design and specify software design requirements, provide expertise at customer meetings and assure product integrity during integration tests. Knowledge of hardware design techniques and ATLAS programming is essential. Ref:24A/SD.

### ATE HARDWARE/SOFTWARE DESIGN ENGINEERING

Specific knowledge of requirements formulation and documentation, ATACABLE design and ATLAS programming of Test Program Sets for Avionics electronics Systems. Ref:24A/HSD.

### ELECTRONIC MAINTENANCE ENGINEERING

Circuit analysis, developing Theory of Operations, Performance and Diagnostic tests for Complex Digital and Analog SRU's. Writing estimate and design presentations and papers to clients. Ref:24A/EM.

### ANALOG/DIGITAL BOARD DESIGN ENGINEERING

Board-level test experience, using in-circuit techniques (GENRAD 227X preferred) and experience of functional testing. Model development experience would be particularly helpful. Ref:24A/ABD.

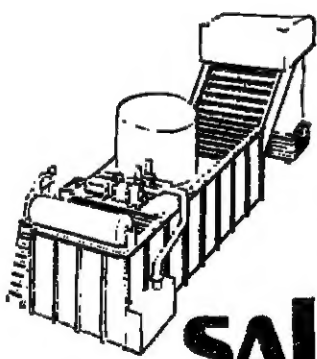
### AVIONICS LOGISTICS PLANNING

To plan the logistics for avionics systems and support equipment. Familiarity with avionics equipment maintenance philosophy, with reliability/maintainability requirements and with life cycle cost analysis is required. Ref:24A/ALP.

If your experience meets any of these requirements and you are interested in a career in the U.S.A. then write today enclosing full CV and quoting reference number, or telephone us on 01-337 6586, Monday-Friday, 0900 - 1730.

Webb Whitley Associates Ltd., International Recruitment Consultants, 45 Kensington High Street, London W8 5ED.

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**Hydromotion is the leading producer of products, systems and equipment to clean & filter liquids and is specialized in designing, engineering and building sophisticated equipment for handling parts in automated manufacturing systems.**

We are seeking for our sales organization in the UK an

## AREA SALES MANAGER

Reporting to the Managing Director of Hydromotion Belgium you will be fully responsible for the organization of all sales and marketing activities which will be focused on the car manufacturing industry in the UK.

The successful candidate will have a degree in electromechanical engineering from a university or polytechnic and have some years of experience in marketing or purchasing of industrial products, most likely in the automotive industry. You should be about 35 years old.

**If you are interested in joining a successful growing organization please send your detailed CV to the attention of W. Roels, Baltimore Aircoil LTD, Princewood Road, Earlstrees Industrial Estate, Corby, Northants NN 17 2AP (UK).**

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### GRADUATES or good 'A' levels

£10-£12K

We work with prestigious companies who seek young and dynamic sales executives. You must be under 30 with at least 6 months' experience in a commercial sales or field-sales environment. Rewards include a high basic salary plus commission plus car. First class training and career development prospects. For immediate consideration call or send CV to: Alison Whitwell

**SALES & MARKETING APPOINTMENTS**  
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01-429 7262

### ARCHITECT REQUIRED

Our client in the Gulf requires an Architect, who is a graduate with at least 10 years experience and a member of R.I.B.A. to supervise on site a 2 1/2 year hospital project in Abu Dhabi.

Competitive salary, housing and free travel.  
Send full details to:  
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### CITY OPPORTUNITY

2 to 3 people required to start soon by International Publishing House. Must have knowledge of the City or Finance or the wish to learn about them. You must need to earn 25-40k +, be aged 25-50, be articulate on the telephone, determined and intelligent. Initially you would work in our office near Brent cross during normal office hours only.

Tel Brian Carmichael

on 01-208 0453

or Malcolm Fryer

on 01-452 1512

### EDUCATIONAL ADMINISTRATION & ACCOUNTS ASSISTANT

We are looking for a person with good qualifications, and/or experience, who can work quickly and accurately with figures and has a high standard of written and spoken English.

Previous office experience would be an advantage but is not essential and we are open-minded as to age.

Salary is initially within the range of £9021-£7131 and will be reviewed after one year.

Details from  
MCS, 25 Marylebone Road, NW1 5JP  
Telephone 01-935 3723/4

**BRIGHT YOUNG GRADUATE** needed by prominent new book firm in London West End, store-front trial period. In-house creative and marketing team. Excellent salary and benefits. Applicant should have a good knowledge of English literature, a serious attitude to books, and be a team player. Please send CV to: **Book Firm**, 25 Marylebone Road, NW1 5JP. Tel: 01-935 3723/4. Reply by 10/9/85.

## INBUCON

### Consultancy

## Inbucon Human Resources

The continuing expansion of Inbucon's work in the fields of Human Resource and Salary Research consultancy provides opportunity for able, qualified and experienced people in these areas. We are now looking for people for the following appointments:

### Senior Consultant - Psychologist

- to work in the field of Management and Organisation Development. Ideal candidates will have some experience of clinical practice and have done relevant work on motivation and behaviour in a business context. It is unlikely that someone under 35 will have gained the necessary breadth of experience. The successful candidate will have the persona to gain acceptance at board level. Ref: 4111.

### Consultant - International Remuneration Services

Candidates will ideally be graduates aged 28/32 with corporate experience of overseas staff administration. They will have an understanding of total compensation packages; overseas experience would be an advantage. They must be numerate and able to control and develop a large computerised data base with the ability to act as a consultant and to write reports and publications. Ref: 4112.

Both appointments will be based at Knightsbridge. The remuneration package includes salary, performance related bonus, company car, and contributory pension.

Please write with full career details quoting appropriate reference, to A. J. Edmondson:

**INBUCON MANAGEMENT CONSULTANTS LIMITED**  
Executive Search and Selection  
Knightsbridge House, 197 Knightsbridge, London SW7 1RN

### HONG KONG

## OPERATIONS MANAGER - LIGHT RAIL SYSTEM

C. £30,000 + 25% gratuity p.a.

Construction of a new light rail transit system is about to commence in the Western New Territories of Hong Kong. Projected to cost HK\$2 billion and carry 500,000 passengers a day, within the next decade, the system will revolutionise the transport base of one of the territories' fast expanding new urban centres.

To assist in carrying this project from the planning stage to commercial operation will be the task of the new Operations Manager. Reporting to the Light Rail Director of the Kowloon-Canton Railway Corporation - the owners and operators of the system - the Operations Manager will be charged with all operational matters relating to the Light Rail system and its feeder bus service.

Candidates, aged 40 plus, should be well rounded managers capable of combining broad financial and marketing skills with proven success in operations management of an integrated transport system, ideally in Light Rail. A real understanding of the interface between projects of this type and local community interests is essential.

An attractive remuneration package is offered which includes a salary of around HK\$320,000 per annum plus six weeks annual leave in the country of origin, education allowance, subsidised housing and full medical cover. The present rate of income tax in Hong Kong is a standard 17%.

Applications, in complete confidence, giving full personal and career details should be forwarded together with a recent photograph by 1 October via airmail, which normally takes 5 days to arrive, to:



Mr J.M.H. Tse  
Personnel & Administration Director  
Kowloon-Canton Railway Corporation  
KCR House, Sha Tin, N.T.  
HONG KONG

### ICMC

## Independent Consulting & Management Company Ltd

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Ambitious & ready to expand we now have a vacancy in the London area for a highly motivated Executive to fill the position of

### DELEGATE CONSULTANT

The successful candidate will be over 25, well organised with a good general knowledge, the will power to succeed & able to negotiate at a senior level. Comprehensive training will be given. As a delegate consultant you are expected to develop business with these companies. This position offers the possibility of a high income with all possibilities of promotion.

To apply telephone Chris Thomas on 01-541 5171 or write in confidence with CV to:

### ICMC

Universal House, 58-59 Clerkenwell St.  
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## MANAGEMENT CONSULTANCY STAFF CONSULTANTS

International management consultants are looking for bright and ambitious applicants of 28 or over.

The ideal candidate should have 3 to 4 years business experience in manufacturing, production, logistics or supervision.

Fluency in English and another European language is required. Any other European languages would be an asset. Non EEC-Nationals should not apply.

After an on-the-job training period, you will be able to apply proven management techniques for improving business performance in diverse areas. The position involves extensive travel and you will have an excellent opportunity for rapid advancement in both earnings and responsibility.

Please reply immediately with detailed curriculum vitae and mention salary history under reference OPS/ST 010985 (must be mentioned on the envelope) to:

**INSIGHT PUBLICATIONS S.A.**  
CHAUSSÉE DE WATERLOO 878  
1180 BRUSSELS - BELGIUM

WHO WILL FORWARD TO THEIR CLIENT.

**K & C NIBB** require experienced for new scheme creating real employment. Accounts, use of computer, marketing, and sales. Work in new office environment. Salary £20,000 - £25,000. Reply to: **K & C NIBB**, 25 Marylebone Road, NW1 5JP. Tel: 01-935 3723/4.

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# GENERAL APPOINTMENTS Trade 01-278 9161/5

## Australian Coal Industry Research Laboratories Ltd. is seeking applications for a **SENIOR COAL PREPARATION ENGINEER** - QUEENSLAND

ACIRL currently provides comprehensive high quality research and consultative services to the coal industry throughout Australia from six strategically located centres. It is intended to improve and expand ACIRL's coal preparation services in Queensland by developing a dedicated group of coal preparation personnel at ACIRL's Rockhampton Laboratory.

This new position requires an engineer/metallurgist with operating with operating and research experience to develop a vigorous and profitable Coal Preparation presence in an area containing some fifteen, modern high volume washeries.

The person must be self-motivated and able to achieve the required goals with a minimum of supervision. Good technical and communication skills are required to interface with clients and secure consultative work, whilst proven skills are required for the execution and reporting of industry sponsored research projects as they are secured. Good prospects for advancement will result from achieving these goals.

The salary will be such as to attract the right person, and relocation and establishment assistance will be provided.

Applications should be made in writing to the Superintendent - Mine Site Technology, ACIRL Ltd., P.O. Box 83, NORTH RYDE, N.S.W. 2113, AUSTRALIA. Closing date for applications is 18th October, 1985. Expressions of interest should be made to the above by telex: AA27251 by 1st October, 1985 with contact address and phone number provided.

## DISTRICT GENERAL MANAGER

### BRADFORD HEALTH AUTHORITY

This is the principal full-time executive post in the Authority which serves a largely urban community in West Yorkshire with a population of 338,000 and has an annual budget of £58m and 6,500 employees.

The General Manager will be responsible to the Authority for developing and implementing its policies for health care. This will involve maximising the use of available resources, setting and monitoring priorities, ensuring cost-effective financial performance and providing effective leadership of a complex multi-disciplinary organisation.

Candidates should be able to demonstrate a track record of successful management achievement; move easily in large complex organisations; initiate and implement change; and motivate a wide range of professionals in achievement of corporate goals. Preferably aged late 30's to early 50's candidates should be seeking increased management stimulus and career challenge.

Salary will be in excess of £25,000.



Detailed applications marked 'In Confidence - District General Manager Appointment' to the Chairman, County Council J Royston-Moore CBE, Bradford Health Authority, Daisy Bank, 109 Duckworth Lane, Bradford, West Yorkshire BD9 6RL by 3 October 1985.

## MANAGEMENT CONSULTANTS



INDEVO is a fast moving international consultancy group of Swedish origin with a successful track record of designing and implementing transformation processes in some of the world's most progressive organisations. It has doubled in size in the last three years. The group currently operates from eight offices in Western Europe, the Far East and North America with 120 consultants representing four main professional groups and Scandinavian Executive Search (SES) who are advising us on the appointments.

The company is presently expanding its operations internationally, both in Europe and elsewhere. We are now looking to add three further consultants to our London team. For the right individuals, preferably in the age range 30-45, there will be ample opportunities for development.

To join our ECONOMIC GROUP we are seeking someone from a broad financial background with strong awareness of modern Information Technology and EDP Systems. He or she is probably working as a group executive in a large industrial/financial organisation or perhaps as Managing Director of a small company, having progressed from a financial or technical background.

For the BUSINESS DEVELOPMENT GROUP we are looking for someone with experience of the industrial rejuvenation process as well as thorough knowledge of regional financing and grant structures both in a U.K. context and within the European Economic Community. This may have been gained in either the public or private sectors. The ability to communicate with and support entrepreneurial individuals is essential.

The MANAGEMENT GROUP is also planning to expand its team by one consultant preferably with previous experience from one or several company turn arounds. Strength in both analysis and implementation is vital.

Sound academic education and substantial working experience are essential prerequisites. Successful applicants will want to commit their business lives to the development of new strategies, new business ideas, new organisation plans and new management functions. The work is very demanding but it is also totally absorbing and extremely enjoyable.

Fluency in at least one other European language would be a distinct advantage.

Salary will not be an obstacle to the right candidates.

If you retain your sense of humour in difficult situations and are determined to fight for professional solutions even when they are uncomfortable, INDEVO would like to meet you.



Please write in confidence enclosing a detailed CV to:

The Managing Director  
INDEVO Ltd  
14 St Christopher's Place  
London W1M 5HS

## NATIONAL SALES MANAGER for the LIFE ASSURANCE INTERMEDIARY MARKET

An ambitious and developing Life Assurance Company wishes to appoint a Sales Manager to develop sales through the Life Assurance Intermediary market. Managing and expanding an existing team of Consultants operating primarily in the unit-linked market, the successful applicant will report direct to the Managing Director and be based in the South of England.

A generous remuneration package and bonus scheme (totally negotiable for the right applicant) is available, together with an early opportunity for a main Board Directorship.

Applications, with a full curriculum vitae, should be addressed to:

Box 1024T, The Times

### Exhibition Sales

Highly successful Exhibition Company is looking for a Sales Executive with a minimum of a year's experience to sell space to potential clients. This is an excellent opportunity for a bright, gifted person to break into the exciting world of Exhibitions.

£8,000 + Bonus

### Sales Executive - Cable Television

Ambitious London cable television company has plans for major expansion. They are currently building a top team of Sales Executives to sell this exciting new medium. If you want to be involved in growing a business and have a minimum of 12 months sales experience and the energy to sell a new concept this is a tremendous opportunity.

£7,000-£10,000

### Quality National

Have you at least one year's solid recruitment advertising experience behind you? If so this quality national newspaper could be your ideal next move. Energy and initiative will be rewarded with the chance to grow within a leading specialist recruitment forum.

£9,500 + Bonus

If you've been bitten by the selling bug and are interested in these and other posts in Media Sales, call Judy Adams or Sarah Coombes.



A DIVISION OF  
GRADUATE  
APPOINTMENTS

## Intelligence Officers Grade II

### West Germany

Intelligence Officers collect, evaluate and present information required for defence; these posts, based in West Germany involve liaison with security authorities, investigation work and interviews, maintenance of records, preparation of reports and translation.

Normally of at least 23 years of age, you must have a good general education, to at least GCE 'A' level standard or its equivalent, or capacity for clear and concise expression in English; and competence in German, both oral and written, preferably to degree. Civil Service Commission Interpretation, Institute of Linguists' Final Diploma, or equivalent standard. You should be interested in international affairs and be able to get on with people from different backgrounds and nationalities. A knowledge of military affairs, experience in the Services preferably in intelligence or security duties, and a working knowledge of Czech, Hungarian, Polish, Romanian, or Russian would be an advantage.

Salary: £7665-£10,280 plus a Foreign Service Allowance, accommodation and other benefits. Good recreational facilities. Good promotion prospects within 2/3 years to posts with salaries up to £12,630.

For further details and an application form (to be returned by 17 October 1985) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/6622.

### Ministry of Defence (Army Department)

The Civil Service is an equal opportunity employer

### DEPUTY SECRETARY British Group Inter-Parliamentary Union

A new position to be filled by early January 1986, involves liaison with British and Foreign parliamentarians, organisation of conferences, secretarial and committee work. This post will entail organisation of a major international conference in London in 1986. The successful applicant will be a British national, an excellent communicator with extensive experience in international affairs. Conventional French, other languages, and secretarial skills in French and English are desirable. Salary: £10,000-£12,000. Some foreign travel essential. CV with three references, and SAK to the Chairman, British Group, 10, Whitehall, London, SW1A 2BQ, by 20 September 1985.

### ST. HILDA'S COLLEGE OXFORD Appointment of Treasurer

Applications are invited from men and women for the full-time post of Treasurer in the women's section from 1st January for as soon after as possible to be responsible to the Governing Body for financial planning and control. Experience of financial management and administration is essential. Full particulars should be obtained from the Principal, St. Hilda's College, Oxford OX4 1DY, to whom applications (6 copies) should be submitted by 11th October.

### ARCHITECT REQUIRED

Our client in the Gulf requires an Architect, who is a graduate with at least 10 years experience and a member of R.I.B.A. to supervise on site a 2 1/2 year hospital project in Abu Dhabi. Competitive salary, housing and travel. Send full details to: Global Recruitment Consultants, 239 Essex Road, London W1 8 1734 9896

### ASCOT RACECOURSE

The Ascot Authority seeks to appoint an Assistant to the Clerk of the Course. Applications, which should be accompanied by a detailed curriculum vitae, should be addressed to: The Secretary, The Ascot Authority, Ascot Racecourse, Ascot, Berkshire.

### MANAGEMENT OPPORTUNITY

£15,000 +  
SHARE INCENTIVE SCHEME  
Due to expansion nation-wide, company seeks two self-motivated and career minded individuals.  
aged 23+  
Please ring Mr Wilson  
01-431 8431

## Crabtree & Evelyn LONDON SALES MANAGER(UK)

To lead and energetically direct our sales team in the promotion of our Toiletries and Foods to retailers throughout the U.K.

Responsibilities include all aspects of sales, management of sales team, involvement in marketing, the co-ordination of publicity and advertising.

Applicants should possess a proven ability and success in the field of direct sales and sales management and experience in the retail business is essential.

A generous salary and company benefits will reflect the seniority of the position offered.

Please write enclosing a C.V. to:  
The Managing Director  
Crabtree & Evelyn London Ltd  
55-57 South Edwardes Square, London W8.

## TELEVISION/VIDEO SALES c £13,000

An excellent opportunity is offered by this leading international video company in their capital city, London. Responsibilities include generating new business, maintaining existing clients and creating a forward thinking image for the company. Sales experience in TV, video, advertising or film essential. Age 23-35. Superb office in W1.

Please ring 434 4512

Crone Cordill

## INTERNATIONAL UNION OF LOCAL AUTHORITIES COUNCIL OF EUROPEAN MUNICIPALITIES AND REGIONS BRITISH SECTIONS

### INFORMATION OFFICER £10,227-£10,839

To join a unit of 6 staff concerned with organising British Local Government's participation in international and European work and providing an information service on EEC matters. The British Sections serve as the International Affairs Unit of the Local Authority Associations.

Applicants must have a flair for marshalling information and lucid writing, and must be familiar with the European Institutions and with British public administration. Ability in French, German, Italian or Spanish would be an added advantage. The main duty of the post is the operation of the British Sections' European Information Service, including the production of a monthly bulletin circulated to all local authorities and a wide range of outside subscribers.

Further details and application form from the Executive Secretary, British Sections (IULA/CEMR), 12 Old Queen Street, London SW1H 9HP. Telephone 01-222 1636. Closing date: 30 September 1985.

## HUMAN RIGHTS RESEARCH ON CHINA

We require a RESEARCHER to undertake a one-year research and translation project dealing with legal documentation from the People's Republic of China.

You must have a sound knowledge of contemporary China Research experience and an understanding of human rights issues are desirable. Fluent written and spoken English and excellent Mandarin Chinese are required.

Salary £11,268 per annum (index-linked).

Closing date 31 October 1985.

For further information and application form, contact Personnel Office, Amnesty International, 1 Euston Street, London WC1X 8BA. Telephone: (London) 01-837 2000 (24 hours).



## Manager Office Services

Salary up to £14,910 (under review)

London Docklands Development Corporation is responsible for the development of eight square miles of London's Docklands and is achieving dramatic impact in securing a permanent regeneration of the area.

Within a dynamic organisation the Office Services team provides essential support to the Corporation in terms of the provision and maintenance of Central and Area-based Offices and the full range of related Office Services.

Main responsibilities include the provision of:-

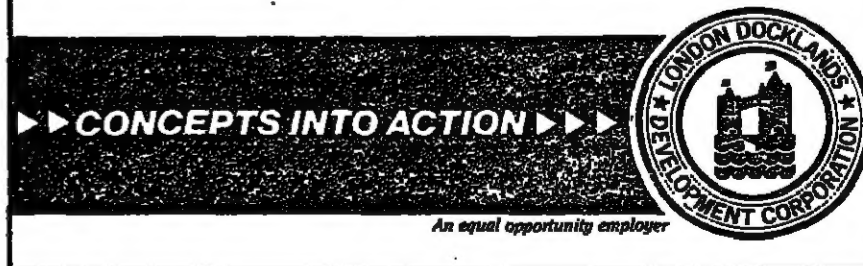
- accommodation, furniture and equipment;
- transport services;
- telecommunications, postal and courier services;
- cleaning and catering;
- reprographics and stationery.

Applicants will need experience of office management, preferably in an organisation operating on a number of

different sites. Staff management and budget-keeping skills are vital. Experience of open plan offices and high technology office working would be an advantage. Good interpersonal skills and an ability to deal with a multi-disciplinary staff at all levels will be essential. Purchasing and contract management are important elements of the work.

This is an excellent opportunity for an office management professional looking for an opportunity to provide services and establish practices directly supporting the performance of this development organisation. Candidates should write to me for an application form:- David Lowman, Personnel Manager, London Docklands Development Corporation, West India House, Millwall Dock, London E14 9TJ.

We intend to start reviewing applications on September 30, 1985.



## Assistant to the Central Processing Manager- Salary c.£9,500+Benefits Croydon

We are an international firm of Chartered Accountants with a high reputation in the financial world. Due to continued expansion we are looking for a part qualified accountant to assist with the control of in- and output data from the computerised Time System.

Duties include the preparation of data for management accounts, statistical analysis and dealing with enquiries from Regional Offices which may involve some travel. Reports are prepared every two weeks on Thursdays and on these occasions candidates must be able to work after 7.00 p.m.

If you have 2 'A' levels, accountancy experience and enjoy working in a fast moving environment, please apply enclosing full C.V. to Sally Killgren, Recruitment Officer at the address below.

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PO Box 207,  
128 Queen Victoria Street,  
London EC4P 4JX.

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